

**PARTNERS INVESTING IN THE WIREGRASS
FOR NEW AND EXISTING BUSINESS, WORKFORCE
DEVELOPMENT AND INFRASTRUCTURE**





Mayor Mark Saliba
City of Dothan



Chairman Mark Culver
Houston County



Chairman Bob Woodall
Grow Dothan



Chairman Delvick McKay
Dothan Area Chamber of Commerce



President Matt Parker
Dothan Area Chamber of Commerce

Dear Friends:

The City of Dothan, Houston County, Henry County, Grow Southeast Alabama and our Wiregrass business community continue to collaborate and work together to create economic growth for southeast Alabama.

Through partnerships with the Alabama Department of Commerce, Alabama Industrial Development Training, Economic Development Partnership of Alabama, Wallace Community College, Troy University – Dothan, Southeast AlabamaWorks, K-12 education, local governments and our utility partners (Alabama Municipal Electric Authority, Southeast Gas, Alabama Power, Power South, Troy Cablevision Inc. and Wiregrass Electric Cooperative), great things continue to transpire for the Wiregrass region on community and economic development.

The Dothan Area Chamber of Commerce’s Grow Dothan economic development program is a private/public partnership that was formed in 1994 to capitalize on progressive utilization of public funding from local governments and private business to recruit new investment, help existing industry retain and expand, and develop the regional infrastructure for prosperity.

Partners who support economic development efforts of Grow Dothan provide three-year pledges to support the ongoing work for the Dothan Area Chamber of Commerce to lead, coordinate and support this endeavor.

In less than three years, the Dothan Metro area's unemployment rate has been reduced from 4.4% to 2.8% (Pre-COVID-19) and an additional 2,300 jobs have been added to the area economy during the 2018–2020 Grow Dothan Campaign period. While the area hit all time lows in unemployment, increased sales tax collections, and continued business development during this Grow Dothan period, we have spent the latter part of the 2020 year supporting our business community with resources and support attributed to the COVID–19 Pandemic. By creating a one-stop shop on the Dothan Area Chamber of Commerce's website for resources to support and gearing our staff to assist the business community during this crisis, we continue to see marked improvements in our area economy.

While we continue to work on new investment and attraction, our efforts and your support helps to support existing business, continue to build regional infrastructure and support workforce development.

We thank you for your support and consideration for investing in our economic development efforts and mission to grow the Wiregrass economy.

A Special Thank You

to the below individuals for all their commitment to Grow Dothan. It is because of their hard work, dedication and support that made the past three-year campaign a historical success.



Turner Jones
Dothan Warehouse & Dothan Warehouse Freezer Storage



Beau Benton
*Past Chairman 2017-2018
Dothan Area Chamber of Commerce*



Mary Beth Maddox
*Past Chair 2018-2019
Dothan Area Chamber of Commerce*



R. Cliff Mendheim
*Past Chairman 2019-2020
Dothan Area Chamber of Commerce*



Judge David Money
Henry County Probate Judge & County Commission Chairman

Grow Dothan Headlines

2018-2020

2,300+ Jobs

- Dothan Area Chamber of Commerce establishes one-stop web page with up-to-date COVID-19 resources. Efforts include:
 - 2,500+ calls and texts;
 - 1,104 calls to members;
 - 11 videos to communicate small business funding options;
 - Posting updates, videos, hosting live events, etc. on social media;
 - Helping to secure personal protection equipment (PPE) for hospitals and city of Dothan;
 - Participating in radio interviews to help communicate the available resources and assistance available to small businesses; and
 - Writing three Dothan Eagle articles promoting available small business assistance and resources.
- Jimmy Rane, Henry County Probate Judge and Commission Chairman David Money, Abbeville Mayor Billy Helms and Gov. Kay Ivey open Abbeville Fiber August 2019 capping \$43 million investment and the creation of 105 jobs at former Westpoint Stevens facility.
- Grow Dothan works with Houston County and Henry County Commissions to expand Houston County Industrial Development Authority to include Henry County to assist on economic development projects with newly organized Industrial Development Authority of Houston and Henry Counties.
- Grow Dothan works with Ozark Dale County Economic Corp., Southeast Alabama Regional Planning Commission and Midland City to obtain Community Development Block Grant funding to assist with the extension of public sewer service to help retain Dixie Dental and 31 jobs.
- Grow Dothan assists the city of Ashford, Alabama College of Osteopathic Medicine (ACOM) and Houston County Health Care Authority to establish clinic and provide more clinical opportunities for ACOM students.
- Grow Dothan works with the city of Headland to utilize 772 agreement to locate Family Dollar in former Fred's building.
- Grow Dothan secures industrial access funding of over \$300,000 to assist Abbeville Fiber, LLC and Dothan Warehouse Investors, LLC for new project funding through the State Industrial Access Authority.
- Grow Dothan works with city of Abbeville, Henry County Commission, Houston County, city of Dothan, IDA of Houston and Henry Counties, and Southeast Alabama Regional Planning and Development Commission to secure close to \$3M in new water facilities and infrastructure to support new and existing industry.
- Grow Dothan works with city of Abbeville, Henry County Commission, IDA of Houston and Henry Counties, and Genessee and Wyoming Railroad (Bayline Railroad, LLC) to rebuild and activate 10,000 linear feet of abandon railroad to serve new and expanding industry in Henry County and city of Abbeville.
- MidSouth Bank builds new financial processing center in Dothan.
- Five Star Credit Union purchases former Gander Mountain building to locate financial processing center.
- Wayne Farms continues investing in Dothan operation with another \$9 million.
- Tri-Delta Systems, LLC expands Abbeville, Alabama operation.
- Dittus Machining expands operation to 171 N. Range St., Dothan location.
- Wiregrass Block & Precast, LLC builds new production operation in western Houston County.
- TriState Tire & Rubber Co. expands Dothan operation.
- Dothan Warehouse Investors, LLC builds state-of-the-art blast freezer warehouse in Westgate Industrial Park.
- Southeast Performance Apparel expands Dothan operation and manufactures PPE.
- TriState Graphics Inc. expands with purchase of former Dollar General building located on Highway 52 West.
- MRS BPO, LLC expands Taylor, Alabama customer care facility.
- Next Level Apparel completes warehouse addition at East Coast Distribution Center located in Ashford, Alabama.
- City of Dothan approves new Business Development Incentive program to redevelop inside of Ross Clark Circle and key corridor to stimulate investment
- Hanger 38 first project at former Cinema West Theatre under construction.
- Transportation upgrades include partnering with the Wiregrass Foundation, Dothan Area Chamber of Commerce, Wiregrass Economic Development Corp. and Southeast Alabama Regional Planning and Development Commission to secure \$450,000 to study upgrades to Highway 52 West and Highway 167.
- City of Dothan secures \$2 million of ATRIP III funding to upgrade Highway 84 West to John D. Odom Road.
- Through local capital resource loan programs developed through the years with the Dothan-Houston County Microloan Program, US Department of Agriculture Microloan and the Revolving Loan Fund administered by the Southeast Alabama Regional Planning and Development Commission, a total of 25 projects were supported representing \$2,071,346 of funds invested that leveraged another \$5,311,647 and created and retained 265 jobs in the area.

Past Partners

AAA Cooper Transportation
Action Buick GMC
Alabama College Of Osteopathic Medicine
(ACOM)
Alabama Motor Express Logistics
Alabama Municipal Electric Authority
Alabama Power Co.
All in Credit Union
AllSouth Pre-Engineered Components, LLC
Ameris Bank
BankPlus
Bevis, Eberhart, Browning, Walker & Stewart
Larry Blumberg & Associates (LBA
Hospitality)
Bob Woodall Air Care Systems Inc.
BWC Commercial Air Systems Inc.
Call Bob Properties
Carr, Riggs & Ingram, LLC
Celebration At Jones Crossing
City of Dothan
Coffman International Inc.
Coldwell Banker Commercial - Alfred Saliba
Realty
Coleman Worldwide Moving
Covenant Steel
Lan Darty Real Estate & Development
Dothan Awning and Exteriors

Dothan Powersports
Dothan Regional Airport
Dothan Warehouse
DSI Security Services
Durden Outdoor Displays Inc.
Eagle Eye Outfitters Inc.
Engineered Systems Inc.
Extencicare Health & Rehabilitation Center
Five Star Credit Union
Flowers Hospital
Flowers Insurance Agency, LLC
Friend Bank
Henry County Commission
Higgins Electric Inc.
Hollis & Spann Contractors
Hots Deli
Houston County Commission
In Sight Solutions, LLC
Jackson Thornton
Jim Skinner Honda
Johnston Hinesley, PC
Lee, Livingston, Lee, Nichols & Barron, PC
Lewis-Smith Supply Corp.
Marty Robbins Roofing Co. Inc.
McDaniel & Associates, PC
MidSouth Bank
Mike Schmitz Automotive Group

Northstar Engineering Services
Personnel Resources
Poly Inc.
Praestare Engineering Inc.
PRemployer Inc.
Qualico Steel Co. Inc.
R. Cliff Mendheim, LLC
Register Realty Co. Inc.
ServisFirst Bank
Shute Pecan Co. Inc.
Smith's Inc. of Dothan
Southeast Gas
Southeast Health
SunSouth Bank
Synovus
The Pepi Companies
Tom West Co.
TriState Graphics Inc.
Troy Bank & Trust
Troy Cablevision Inc.
Visit Dothan
Wallace Community College Foundation
Whatley Supply Co.
Winco, LLC (Bojangles' and Full Moon
Bar-B-Que)
Wiregrass Construction Co. Inc.
Wiregrass Electric Cooperative



DOTHAN AREA CHAMBER OF COMMERCE

