

Connections

Dothan Area Chamber of Commerce

November 2017



Importance

Of Your Membership

PAGE 4

Manufacturing Jobs Are Booming

PAGE 13

Are You In The Lead?

PAGE 15

What's INSIDE

November 2017

- 2 Events Calendar
- 3 Ribbon Cuttings
- 4-5 Cover Story
- 8-12 Business Briefs
- 13 Grow Dothan
- 14 Workforce Development
- 15 Small Business Development

Also In This Issue

- 7 You're Invited! To Join The DACC In Scenic Ireland
- 13 Manufacturing Jobs Booming In Dothan
- 15 Are You In The Lead?

Your Cover Photo



Your cover photo features Cliff Mendheim, Prim and Mendheim, LCC and the Dothan Area Chamber's Membership Development Council chairman, and DACC Membership Director Hayden Camp.

www.dothan.com
(334) 792-5138



Events Calendar

November

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

- 1** ▶ **LEADS Group 1 Meeting – 8 a.m.**
Location: 3124 W. Main St., Suite 3 (Mary Kay Training Center)
Ribbon Cutting: Flowers Medical Group Dothan Surgical Service – 10:30 a.m.
Location: 4300 W. Main St., Suite 21
Youth Leadership Dothan-Houston County Reception and Orientation – 6:30 p.m.
Location: 795 Ross Clark Circle (Wiregrass Rehabilitation Center)
- 2** ▶ **Ribbon Cutting: Ceramic Pro of Dothan, LLC – 10:30 a.m.**
Location: 1419 Montgomery Highway, Suite 2
- 3** ▶ **Ribbon Cutting: Flowers Medical Group Family Medicine Medical Drive – 1 p.m.**
Location: 108 Medical Drive
- 7** ▶ **Spotlight on Business 2018 Booths Go On Sale – 8:30 a.m.**
Location: 102 Jamestown Blvd. (Chamber)
*See page 6 for more information.
Ambassador and Diplomat Committee Meeting – 9 a.m.
Location: 102 Jamestown Blvd. (Chamber)
Ribbon Cutting: Taj Café & Bar-B-Que Restaurant – 10:30 a.m.
Location: 3102 Ross Clark Circle
- 8** ▶ **LEADS Group 2 Meeting – 8 a.m.**
Location: 3124 W. Main St., Suite 3 (Mary Kay Training Center)
Ribbon Cutting: Freedom 1st Financial – 10:30 a.m.
Location: 2495 Montgomery Highway
Troy University Small Business Counseling – 9:30 a.m. - 1:30 p.m.
Location: 102 Jamestown Blvd. (Chamber)
*Reservations required: (334) 792-5138
- 9** ▶ **Ribbon Cutting: The Craft Closet – 10:30 a.m.**
Location: 2497 Montgomery Highway
- 10** ▶ **Veterans Day – Chamber Closed**
- 15** ▶ **LEADS Group 1 Meeting – 8 a.m.**
Location: 3124 W. Main St., Suite 3 (Mary Kay Training Center)
Board of Directors' Meeting – 8:15 a.m.
Location: 405 E Adams Street (Houston County EMA)
Ribbon Cutting: Speech Solutions – 10:30 a.m.
Location: 366 Westgate Parkway Suite 1
- 16** ▶ **Leadership Dothan Education Day – 7:45 a.m.**
Location: 102 Jamestown Blvd. (Chamber)
Ribbon Cutting: Bird & Bean Coffee House – 10:30 a.m.
Location: 144 N. Foster Street
- 21** ▶ **Ribbon Cutting: Serendipity by Kei – 10:30 a.m.**
Location: 3236 West Main Street Suite 2
- 22** ▶ **LEADS Group 2 Meeting – 8 a.m.**
Location: 3124 W. Main St., Suite 3 (Mary Kay Training Center)
Ribbon Cutting: CINTAS – 10:30 a.m.
Location: 4454 Montgomery Highway
- 23-24** ▶ **Thanksgiving - Chamber Closed**
- 28** ▶ **Ribbon Cutting: Townsend Building Supply Relocation – 10:30 a.m.**
Location: 868 Murray Road
- 29** ▶ **LEADS Group 1 Meeting – 8 a.m.**
Location: 3124 W. Main St., Suite 3 (Mary Kay Training Center)
Ribbon Cutting: Mr. Mattress – 10:30 a.m.
Location: 105 Apple Ave., Suite 1
- 30** ▶ **Ribbon Cutting: Barberitos – 10:30 a.m.**
Location: 100 Apple Ave., Suite 6
Ribbon Cutting: Habitat for Humanity Relocation – 2 p.m.
Location: 2086 Montgomery Highway

The Black Law Firm

443 W. Main St.
Dothan, AL 36301
Robert Black
(334) 699-2221
www.theblacklawfirmllc.com
ATTORNEYS



Spice It Up!

1738 Montgomery Highway
Dothan, AL 36303
Moraima Acosta
(334) 305-0155
www.facebook.com/spiceitup1738
GROCERS – RETAIL



Clark's Hardwood Refinishing, LLC

109 E. Fontana Circle
Dothan, AL 36305
Tanner Clark
(334) 596-1520
FLOORING
RESTORATION
FLOOR COVERING



**GROUND BREAKING
Chavers RV, LLC dba
Bama RV**

5386 Montgomery Highway
Dothan, AL 36303
David Chavers
(334) 678-9510
www.bamarv.com
RV SALES, ACCESSORIES,
SUPPLIES & SERVICES



Highland Elementary School Learning Garden

1400 S. Brannon Stand Road
Dothan, AL 36301
Vicki Davis
(334) 794-1459
www.dothan.k12.al.us/schools/highlands_elementary_school
SCHOOLS PUBLIC – K-12



**PEANUT UNVEILING
Commercial Jet Services, LLC 's Peanut "CJ" Unveiling**

100 Jet Services Way,
Building 6
Dothan, AL 36303
David Sandri
(334) 873-4450
www.commercialjet.com
AIRCRAFT SERVICING &
MAINTENANCE



Odonata

150 N. Foster St.
Dothan, AL 36303
Terri Fortner
(334) 792-3004
RETAIL - CLOTHING



**RELOCATIONS
ADS Security**

2363 Montgomery Highway
Suite 3
Dothan, AL 36303
Doug Alger
(334) 673-2686
www.adssecurity.com
SECURITY CONTROL
EQUIPMENT & SYSTEMS
INTERFACE



Panda Express

3777 Montgomery Highway
Dothan, AL 36303
Recep Yildirim
(334) 671-0136
www.pandaexpress.com
RESTAURANTS



Dothan Spine & Specialty

412 N. Foster St.
Dothan, AL 36303
Allyson Monday
(334) 793-1081
www.dothanspineandspecialty.com
PHYSICIANS,
CHIROPRACTORS &
MULTI SPECIALTY
CLINIC



Telamon Corp.

286 Honeysuckle Road, Suite 15
Dothan, AL 36305
Karen Bloodworth
(334) 202-4247
www.telamon.org
NONPROFIT
ORGANIZATIONS



The Importance

Of Your Chamber Membership

By Cliff Mendheim
Membership Development Council Chairman

Did you know that chambers of commerce have been around for centuries? According to Wikipedia, the first chamber was founded in 1599 in Marseille, France. Another official chamber of commerce would follow 65 years later, it's thought to be in Bruges, then part of the Spanish Netherlands. The world's oldest English-speaking chamber of commerce is the Jersey Chamber founded in February 1768.

Your Chamber, the Dothan Area Chamber of Commerce, was founded in 1919, and since then has been "meeting the challenges" and "shaping the future" by serving the business community with great fortitude, tirelessly promoting economic growth, supporting the advancement of education and much more. Your chamber also serves as an advocate on government issues important to local business by monitoring local, state and federal legislation. The organization gives you a voice on what happens in government through its advocacy efforts.

Prim & Mendheim, LLC may not be what most consider the typical chamber member; however, our law firm recognizes the benefit and importance of its chamber membership and all the opportunities membership offers a company. For example, by being a DACC member you are part of the largest business advocate in this area. And as member, your benefits include:

- Networking – Make important business connections at quarterly membership meetings and networking events like the Business Connections, and members-only LEADS groups. Who you know really does make a difference!
- Small Business Development – Representatives from the Small Business Development Center of Troy University are available each month for free and confidential counseling sessions.



"As I transitioned to Dothan with a transfer with my company, one of my stipulations of the transfer was for me to be involved with the community. I did some research and discovered the Dothan Area Chamber of Commerce was one of the best in the country. I was excited to be welcomed with open arms into this organization, I soon learned everyone is welcomed. I moved to Dothan sight unseen, I did not know anyone. Once I became involved, I discovered for myself what a selfless group of leaders the Chamber has. I asked many questions and always received helpful information. The Chamber has had a very big indirect effect on my company's growth during the past four years. I would encourage everyone to be engaged on some level. The side effects will have a big impact on not only your company but on a personal level as well."

Rob Gilbreath, Mighty Auto Parts

- Benefits and Discounts – Save money on supplies, travel, hotels, landscaping, appliances and more through the DACC's Member-To-Member Discount Program. Visit www.dothan.com/MembertoMemberProgram for more information.



Cliff Mendheim, Prim and Mendheim, LCC and the Dothan Area Chamber's Membership Development Council chairman, and DACC Membership Director Hayden Camp talk about the various resources and benefits available to Chamber members.

- Learning Opportunities – Throughout the year the DACC hosts seminars of interest to business owners, entrepreneurs and nonprofits.
- Educational Partnership – Through a partnership with Troy University, members and their full-time employees are eligible to receive a 10 percent scholarship on tuition costs, as well as to Troy's Corporate Achieve Scholarship which provides full-time employees pursuing an undergraduate degree up to four free classes, and those pursuing a graduate degree, up to three free classes. For more information, call Tara Ryals at (334) 983-6556, ext. 1205 or tryals1248@troy.edu.



"Being a part of the Dothan Area Chamber has helped me to expose the La Quinta Inn & Suites and create connections with people and expand our brand awareness. It also gives me the opportunity to network with the local business community and I have built lasting relationships."

Crystal Daniels, La Quinta Inn & Suites

- Referrals – On a daily basis, the DACC receives dozens of requests for recommendations on goods and services to be purchased in the Dothan-Houston County area. The DACC refers these callers to Chamber members only.
- Community Improvement Projects - Building existing business, recruiting new jobs and marketing the Wiregrass area are three ways the DACC works to strengthen our economy. With over 1,000 members, the DACC is committed to the sustained growth and prosperity of the region.
- Business and Technology Expo – Attend the DACC's annual Spotlight on Business Trade Show, Dothan's only business-to-business trade show. Booth space is only available to members.

- Publicity - Members receive publicity and heightened name recognition through the DACC print, internet and event exposure.
- Credibility - Chamber membership demonstrates your commitment to the community by being a part of the vision and strategies of the largest, strongest and most active business organization in the Dothan Area – the DACC.

The above list is only a handful of the exclusive benefits available to you as a DACC member. For a more detailed list, visit the “Events

and Services” page on the DACC’s website at www.dothan.com/EventsandServices.

You are a valuable part of this great community that we all live, work and play in. You can take pride in knowing that with your membership you are part of an organization that works to serve the community and you, its members.

If you would like more information, or have questions about how you can get more involved, please contact Hayden Camp, director of membership, at (334) 792-5138 or hcamp@dothan.com.

CORE BENEFITS OF MEMBERSHIP INCLUDE:

NETWORKING

Who you know does make a difference! Make important business contacts at Chamber seminars, Spotlight on Business Trade Show, quarterly membership meetings, The Networking Exchange and our members-only LEADS groups.

SMALL BUSINESS DEVELOPMENT

Representatives from the Small Business Development Center of Troy University are available the second Tuesday of each month for free and confidential small business counseling sessions at the Chamber. You must make appointments through the Chamber.

BENEFITS AND DISCOUNTS

Save money on supplies, travel, hotels, landscaping, appliances and more through the Chamber’s Member-To-Member Discount Program.

INFORMATION

Everything you need to know about the Dothan area - population, wages, cost of living, taxes, labor force, economic development, recreation, business trends, business listings and much more can be found at the Chamber and on our website www.dothan.com

LEARNING OPPORTUNITIES

Throughout the year the Chamber hosts seminars of interest to small business owners, entrepreneurs and nonprofit organizations. The informative programs are conducted for a nominal fee and include a meal.

EDUCATIONAL PARTNERSHIP

Through a partnership with Troy University, Chamber members and their full-time employees are eligible to receive a 10 percent scholarship on tuition costs (classroom and online), as well as to Troy’s Corporate Achiever Scholarship which provides full-time employees pursuing an undergraduate degree up to four free classes, and those pursuing a graduate degree, up to three free classes.

REFERRALS

On a daily basis, the Chamber receives dozens of requests for recommendations on goods and services to be purchased in the Dothan-Houston County area. We refer these newcomers, tourists, area residents and businesses to Chamber members only.

MAILING LABELS

Membership mailing labels are available in several different formats for a nominal fee.

BUSINESS AND TECHNOLOGY EXPO

Attend the Chamber’s annual Spotlight on Business Trade Show, Dothan’s only business-to-business trade show. Booth space is available only to members of the Chamber.

ADVERTISING OPPORTUNITIES

Need advertising that is targeted, effective and affordable? The *Chamber Connections*, *Membership Directory and Business Guide*, *Dothan’s Official Welcome Guide* and Chamber website offer powerful advertising choices to reach businesses and consumers.

GOVERNMENT ADVOCACY

The Dothan Area Chamber of Commerce serves as an advocate on issues important to local business by monitoring local, state and federal legislation.

CREDIBILITY

Demonstrate your commitment to the community by becoming a part of the vision and strategies of the largest, strongest and most active business organization in the Dothan area - the Dothan Area Chamber of Commerce.

COMMUNITY IMPROVEMENT PROJECTS

Building existing business, recruiting new jobs and marketing the Wiregrass area are three ways the Chamber works to strengthen our economy. With over 950+ members, the Chamber is committed to the sustained growth and prosperity of the region.

WEBSITE

Take advantage of the “Members Only” link on the Chamber’s website where members can link their website to the Chamber’s, learn about member-to-member discounts, access small business development links, area demographics and more.

PUBLICITY

Publicity and heightened name recognition through print, internet and event exposure.

NewMembers

Clip and add these to your Membership Directory.

Coast & Cotton

Sydney Hewitt
3236 W. Main St., Suite 1
Dothan, AL 36305
PH: (334) 596-0549
www.coastandcotton.com
WHOLESALE
DISTRIBUTOR

Emerald Coast Answering Service

Becky Retherford
2323 W. Main St., Suite 211
Dothan, AL 36303
PH: (850) 769-6871
FAX: (850) 563-1695
www.leca.com
TELEPHONE ANSWERING
SERVICE

Family First Funeral Care

Roy Watford
965 Woodland Drive
Dothan, AL 36301
PH: (334) 445-4816
www.familyfirstfuneralcare.com
FUNERAL HOMES

Freedom 1st Financial

Jennifer Worrell
2495 Montgomery Highway
Dothan, AL 36303
PH: (334) 305-0181
FAX: (334) 305-0181
FINANCIAL

Houston County Board of Education

David Sewell
404 W. Washington St
Dothan, AL 36301
PH: (334) 792-8331 Ext. 1101
FAX: (334) 794-1016
www.hcboe.us
SCHOOLS - PUBLIC (K-12)

iFix and Repair - Northside Walmart

Tyler Jordan
4310 Montgomery Highway
(Physical)
5955 Pansy Road
Pansy, AL 36370
PH: (334) 521-1112
www.ifixandrepair.com
TELECOMMUNICATIONS -
SALES, INSTALLATION
AND/OR MAINTENANCE

Law Offices of Valerie D. Judah, LLC

Valerie Judah
119 S. Foster St., Suite 104
Dothan, AL 36301
PH: (334) 702-1332
FAX: (334) 702-3462
www.valjudahlaw.com
ATTORNEYS

Murphy USA #6810

Austin Carr
4454 Montgomery Highway
Dothan, AL 36301
PH: 870-814-6076
www.murphyusa.com
GAS & CONVENIENCE
STORES

Serendipity by Kei

Samantha Fite
3236 W. Main St., Suite 2
Dothan, AL 36305
PH: (334) 640-2689
www.serendipitybykei.com
RETAIL - CLOTHING

Smoothie King (West)

Jerry Clark
103 Apple Ave., Suite 3
Dothan, AL 36305
www.smoothieking.com
RESTAURANTS

Speech Solutions

Julianne Wright
366 Westgate Parkway, Suite 1
Dothan, AL 36303
PH: (334) 699-7200
FAX: (334) 699-6201
www.speechsolutionsdothan.com
THERAPY - SPEECH

Trans-Pro Transmission Inc.

Gary Maddox
2555 South Park Avenue
Dothan, AL 36301
PH: (334) 792-6649
FAX: (334) 673-0669
www.transproparts.com
TRANSMISSIONS -
AUTOMOBILE REPAIR

Waxing the City

Melinda Sykes
100 Apple Ave., Suite 2
(Physical)
505 Rosemont Drive
Dothan, AL 36303
PH: (334) 350-3349
www.waxingthecity.com
HAIR REMOVAL / FULL
BODY WAXING

27th ANNUAL TRADE SHOW Spotlight on Business

Business All-Stars

This year's Spotlight on Business will be held Tuesday, Feb. 6, 2018, at the Dothan Civic Center from 3-7 p.m. This trade show allows members to showcase their products and services to fellow Dothan Area Chamber of Commerce members, as well as the general public.

This is your opportunity to reach over 1,500 potential customers.

Booths will go on sale Tuesday, Nov. 7, 2017, at 8:30 a.m. at the Chamber. A registration table will be in the Chamber lobby for reservations one day only. We will not accept any reservations before then. If you are not able to register that day, please mail or fax your registration to the Chamber on or after the 7th.

The cost for each booth is \$350 (+\$25 for electricity if desired). Exhibit spaces are available on a first-come basis and payment is required to reserve your space. You will be able to choose your booth location at the time of registration.

For more information, contact Hayden Camp at (334) 792-5138 or hcamp@dothan.com.



RenewingMembers

40-49 Years

U.S. Mobile Homes

30-39 Years

Better Business Bureau
Circle Pharmacy
Dairy Queen
Five Star Credit Union
International Paper
McCord Contract Floors Inc.
National Peanut Festival
PPG Architectural Coatings
R. Grimmer State Farm
Insurance
Sabel Steel Service
Solomon Insurance
Wayne Farms, LLC

25-29 Years

Alabama Cooperative
Extension System
Antique Attic
Bay Limousine Service
of Dothan
Farmers Furniture
GBW Railcar Services, LLC
Velma Tribue State Farm
Insurance

20-24 Years

Alabama Peanut Producers
Association
A-Lock & Safe
American Red Cross
Camelot Apartments
Charles Waid Architecture
Child & Family Services of
Southeast Alabama
David A. Dauphin, DMD
Dothan Mini-Storage South
and West
Dothan Rescue Mission

Girls Inc. of Dothan
Vaughn-Blumberg Services

15-19 Years

Alabama South Family Podiatry
Alzheimer's Resource Center
Art Solomon Photography Inc.
Comfort Systems USA
Southeast
Dothan Runners Club Inc.
The Dothan Service League
Jackson Thornton Asset
Management, LLC
Jones, Benny F.
Micro Support Services
PEmployer, Inc.
Tractor & Equipment Co.
Westgate Christian School

10-14 Years

Blumberg Family Jewish
Community Services
of Dothan
Don McCleod, CPA, PC
Hampton Inn & Suites by
Hilton
Hodges Warehouse & Logistics
KFH Industries Inc.
LifeSouth Community Blood
Centers
Southeast Intervention Group

5-9 Years

ABC Supply Co. Inc.
America's Home Place
Anointed Touch Caregiver
Services
Boyle, Jr., (Ret.) Col. Thomas P.
Comfort Suites
The Computer Doctor
Engineering Group of the
Southwest

nexAir, LLC
OccMed Solutions, LLC
Premier Entertainment
Group, LLC
Wiregrass Church

1-4 Years

Alabama Kidney Foundation
Bryant's Outdoor Equipment
Carr Allison
Celebration At Jones Crossing
Circuit Judge Kevin Moulton
Comfort Inn & Suites
Dakota Coffee Works
Dothan Chrysler Dodge
Jeep Ram
Encò Electronic Systems
Episcopal Church of the
Nativity
George Washington Carver
Interpretive Museum
Jimmy Johns Dothan Inc.
Ladi Vee's Etiquette and
Consulting, LLC (LVEC)
Latta Music Company
Mallory-Tate Insurance
Services, LLC
McPherson Oil Products
Miller Orthodontics
N2 Publishing
Newk's Eatery
Next Level Apparel
Planet Fitness
Smoothie King
Southern Social Table & Tap
The Cellar
Troy Bank & Trust
Tyndall Federal Credit Union
Wiregrass Local

You're Invited! To Join The DACC In Scenic Ireland

The Dothan Area Chamber of Commerce is pleased to announce that it will be visiting scenic Ireland, Oct. 15, 2018, and is inviting chamber members, family and friends of chamber members to join them on this once in a lifetime experience.

Rich in history, scenic Ireland is the destination for this exciting trip. Enjoy an eight-day journey and go where Ireland takes you. Visit stunning destinations such as Limerick, the Cliffs of Moher and enjoy the beautiful Five Star Savoy hotel in Limerick. On this amazing trip you will also encounter breathtaking panoramic views of the Dingle Peninsula, and see historic locations including the "Rock of Cashel," and Kilkenny Castle.

This journey is packed with unforgettable destinations, but also gives you time to explore Ireland on your own as well. Enjoy local shops and restaurants or stroll through woodland settings. You may choose

to venture out and visit the Blarney Castle where you must take the opportunity to kiss the Blarney Stone for good luck!

"This is truly an amazing opportunity to participate in an international journey to scenic Ireland, where program participants can experience the country's culture, learn about the business climate and make new friends," said Dean Mitchell, DACC executive director.

Space is limited, so act fast. Don't miss out on this opportunity to visit scenic Ireland, exchange ideas with local business representatives, make new friends, and build new memories.

For more information about this amazing trip contact the DACC's Director of Membership, Hayden Camp, at (334) 792-5138 or hcamp@dothan.com.



Cliffs of Moher

DAY BY DAY

DAY 1: DEPARTURE

- Board your transatlantic flight

DAY 2: IRELAND

- Arrive in Ireland and transfer to the Absolute Hotel for 6 nights
- Remainder of day at your leisure

DAY 3: CLIFFS OF MOHER - GALWAY

- Visit the Cliffs of Moher
- Panoramic tour of Galway
- Free time to explore shops, cafe and pubs
- Return to Limerick

DAY 4: LIMERICK

- Today you can explore on your own

DAY 5: DINGLE EXCURSION

- Panoramic views heading towards Blasket Island Center
- Visit Dingle
- Return to Limerick

DAY 6: CASHEL - KILKENNY - BUNRATTY

- Explore the Rock of Cashel
- Visit Kilkenny Castle
- Enjoy medieval-style dinner and entertainment at Bunratty Castle
- Return to Limerick

DAY 7: LIMERICK

- Today is at leisure
- Blarney optional tour

DAY 8: BREAKFAST AT YOUR HOTEL

- Transfer to airport for flight home

(Order of tours subject to change)

DUBLIN POST-TOUR

2 nights - \$499

Extend your stay with 2 extra nights in Dublin, Ireland's majestic capital, including a visit to Trinity College home of the Book of Kells, St. Patrick's Cathedral or O'Connell Street.



8-DAY JOURNEY

HIGHLIGHTS:

- Round trip scheduled airfare
- Round trip transfers between airports and hotels
- Personal airport VIP greeting and check-in service
- Pre-departure orientation and travel documents
- 6 nights at a first class Limerick hotel
- 1 dinner at Bunratty Castle (Medieval Banquet)
- Breakfast provided each morning
- Discovery Program Guide
- Cliffs of Moher
- Rock of Cashel
- Kilkenny Castle
- Bunratty Folk Park
- Excursion to Dingle Peninsula
- Excursion to Galway

BOOK
& SAVE

\$3,199 PER PERSON
\$2,999 PER PERSON
if deposited by December 15th!

CHAMBER
DISCOVERIES

Departing October 15, 2018

For more information and a full brochure, please contact
Hayden Camp at (334) 792-5138

Team Of The Month

The Magnificent Seven



Congratulations to the Ambassador and Diplomat Team of the Month “The Magnificent Seven” for claiming this month’s title. Pictured (seated l-r) are **Starla Wells**, The Real Estate Group; **Sheila Cestaro**, WDHN TV-18; **Erika Francks Hardin**, Sarrell Dental Center; (standing) **Stacey Brackin**, Wiregrass Rehabilitation Center Inc.; **Lisa Baity**, Alabama Kidney Foundation; and **Hudson Olliff**, Whatley Darty Real Estate. Team member not picture is **Brandon Ziegenfelder**, Slingluff United Insurance.

Thank you to all our Ambassadors and Diplomats who serve as the eyes and ears for the Dothan Area Chamber of Commerce. It is their dedication and support that assist your local Chamber in meeting its goals.

Be sure to check out next month’s Chamber Connections to see who will claim the title.

Star Of The Month



Jo An Kirkland
AFLAC

Upcoming Member Events

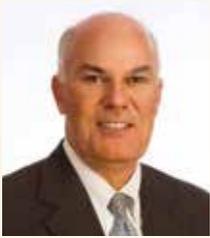
- ▶ **Celebrate Recovery**
Every Friday • 7 p.m.
Harvest Church. This is a biblical 12-step program for anyone struggling with life’s hurts, hang-ups or habits. The program is free and all are welcome. For those with children, age specific children’s program available. For more information, call Harvest at (334) 702-6555 or email celebraterecovery@harvestdothan.com. “You can’t heal a wound by saying it’s not there!”
- ▶ **The Art of Yoga**
Nov. 3 • 9-10 a.m.
Wiregrass Museum of Art & Conference Center. Held the first Friday of each month, the class combines the therapeutic nature of art with the healing properties of yoga under the instruction of certified instructor. Participants need to bring own water bottle and yoga mat. A suggested donation of \$10 to benefit nonprofit Mesuva Studios. To register, contact the museum at (334) 794-3871 or Mesuva Studios at www.mesuvastudios.org.
- ▶ **2017 National Peanut Festival**
Nov. 3-12 • Times Vary
National Peanut Festival Fairgrounds. The nation’s largest peanut festival is held each fall to honor peanut growers and to celebrate the harvest season. For more information and hours, call (334) 793-4323 or visit www.nationalpeanutfestival.com.
- ▶ **1st Saturday Family Day**
Nov. 4 • 10:30 a.m.
Wiregrass Museum of Art & Conference Center. This is a program that provides entertainment for the whole family. Children and their families can enjoy a different fun-filled activity each month. The program is free and open to children of all ages who are accompanied by an adult. For more information, contact the Museum at (334) 794-3871 or visit www.wiregrassmuseum.org.

Have an upcoming event planned?

Send your event information to mmckean@dothan.com



Ameris Names O’Mary Dothan Market President



Mark O’Mary,
Market President

Mark O’Mary has been named Ameris Bank market president for the Dothan area, including the Colquitt and Donaldsonville markets. O’Mary will be responsible

for all core banking activities and will work closely with Austen Carroll, market president of the Thomasville and Cairo markets.

“Mark brings a depth of experience and his extensive knowledge to our banking team,” stated Carroll. “He is an experienced leader who is a well-respected member of his community. We are excited to have him as part of the Ameris Bank team.”

O’Mary has more than 33 years of experience in the banking and financial services industry and most recently served as the senior vice president and commercial

relationship manager at Regions Bank in Dothan. Prior to joining Regions Bank, he served as an executive vice president and board member at BankSouth and as area president at Wachovia.

O’Mary is an active community member and currently serves as a director on the Southeast Alabama Community Foundation Advisory Board. He is also a past president and current member of the Dothan-Houston County Rotary Club and a former board member of the Boys & Girls Clubs of the Wiregrass, Dothan Area Chamber of Commerce and the Wiregrass Area United Way.

Ameris Bank, headquartered in Moultrie, GA, has over \$7 billion in assets. Ameris Bank is focused on creating a distinctly different way of helping customers manage and make the most of their money, offering a full range of services, including traditional banking and lending products and solutions, treasury and cash management services, and mortgage and refinancing solutions.



WHRMA To Host Annual HR Forum

The Wiregrass Human Resource Management Association will hold its 18th Annual Human Resource Forum and Exhibitor Fair Wednesday, Nov. 13, from 8 a.m. until 4 p.m. in Everett Hall on the Troy University Dothan Campus.

With today’s human resource manager being expected to have the latest, most accurate information and resources available, this forum will be of special interest to any employee involved in the human resource department, from assistants to managers to business owners.

This year promises to be an exciting time with the theme “HR Under Construction – Developing Our People – Growing Our Business.” This will be an opportunity for a full-day of learning (SHRM and HRCI recertification credits pending), networking and exchanging knowledge with fellow human resource professionals.

For more information, to be a vendor, to view a flyer or for registration information, visit <http://whrma.shrm.org> or call the Continuing Education Center at (334) 983-0005.

YOUR CHAMBER

Spotlight your business. Get more exposure!

As a Chamber member, you are entitled to one free business card ad in the Chamber’s monthly newsletter, *Chamber Connections*, within 90 days from the date you join. For more information, contact Melia McKean at (334) 792-5138 or mmckean@dothan.com.

Professional Development
Training Delivered to Your Door

Popular Topics

- The Culture of Customer Service
- Managing Millennials
- Building Effective Leaders
- Employee Engagement

Managing Millennials

WHITTAKER MARKETING

(334) 790-3859
sharon@whittakermarketing.com
whittakermarketing.com

Has Your Address Changed?

Don’t forget to let the Dothan Area Chamber of Commerce know if your mailing address has changed so we can be sure to keep you up-to-date on activities and events.

Call Hayden Camp at (334) 792-5138 or email hcamp@dothan.com.

SAMC Welcomes Lim To Southeast Surgical Associates



Dr. Suh Lim, MD

Southeast Alabama Medical Center is pleased to welcome Dr. Suh Lim, MD, general surgeon, to Southeast Surgical Associates.

Southeast Surgical is part of the Southeast Alabama Medical Group, which is SAMC's family of primary care and specialty care physician clinics.

Dr. Lim comes to Dothan from St. Joseph Mercy Oakland in Pontiac, Michigan where she completed her surgical residency. She earned her medical degree from Jefferson Medical College of Thomas Jefferson University in Philadelphia, Pennsylvania in 2010. She completed her surgical internship at Thomas Jefferson University Hospital in Philadelphia.

Dr. Lim, who speaks seven languages, enjoys outdoor activities, traveling, playing the piano, cooking and baking, Chinese calligraphy and drawing.

For more information, contact Steve Pearce, SAMC Media Relations, at (334) 334-793-8107 or visit. www.samc.org.

Saddle Up Santa To Take Place Dec. 9

The annual Saddle Up Santa event will be held at the Dothan Boots & Saddle Club Saturday, Dec. 9, from 10 a.m. until 2 p.m. Everyone is invited to this great family event.

The Christmas festival offers free entertainment for local residents, including free games and inflatable bounce houses for children, musical entertainment by Travis Perry's Pure and Simple, a cake walk, door prizes, silent auction, visits with Santa, gifts from Santa, there will be horse-drawn wagon rides and even a skit done by a drill team on horseback. The Salvation Army Mobile Canteen will be providing lunch.

This is a great way to step back in time where money wasn't everything. It's a way to let children and families see the joys of Christmas and community. In addition, area nonprofits will be on hand to provide services

to assist and help families struggling to make ends meet.

This is a wonderful event, focused on families that don't have a lot of money to spend, especially during the Holidays. Event proceeds will go to the local Wiregrass 2-1-1 program. A collection of canned foods for the Wiregrass Area Food Bank will also take place and donations will be appreciated, but not required to enjoy the fun.

Sponsors are also in need to help pay for necessary expenses. If you, or your business, is interested in making a tax-deductible donation to help ensure struggling families with children have a chance to experience the joys of Christmas, contact Dawn Greathouse at (334) 685-2409.

The Dothan Boots & Saddle Club is located at 1347 E. Saunders Road, Dothan.



DAYP
KING OF THE WING

SATURDAY
NOVEMBER 18TH
WADLINGTON PARK - N. FOSTER STREET

See Facebook for more details

WITH STROKE, TIME LOST IS BRAIN LOST.

SAMC IS THE REGION'S GOLD STANDARD FOR STROKE CARE.

PROVIDING PATIENTS THE HIGHEST LEVEL OF ADVANCED STROKE CARE.

SAMC is the region's first hospital to earn the prestigious Gold Plus Stroke Award from the American Heart Association and American Stroke Association.

From the area's first responders to SAMC's highly trained stroke team of physicians, nurses and clinical team members, patients receive the latest stroke care available.

This means a coordinated and quicker response time, which in turn means less damage caused by the stroke.

SOUTHEAST ALABAMA MEDICAL CENTER

1108 Ross Clark Circle
Dothan, Alabama 36301
334-793-8111 samc.org

Top 10% in nation for patient safety



AllSouth Offers New PAT Service

AllSouth Urgent Care is pleased to announce a new service to match physical abilities of an employee with the demands of a job offering positive outcome for the employer and the employee.

Next Level Apparel currently uses this service to more effectively match workers to the physical demands and essential functions of their jobs. AllSouth Urgent Care licensed medical providers can provide physical agility/ability testing to be sure applicants can do the job you are hiring them to do before you begin the training process.

There are numerous benefits for PAT testing:

- Greater likelihood that job performance and job satisfaction will be maximized;
- Potential for injury and lost work time are reduced, enabling the employee to maintain maximum output;
- Enhanced productivity;
- Reduced medical and indemnity costs; and
- Lower worker replacement cost.

Physical agility testing is a specialized test based on physical requirements of your job to

determine agility, as well as ability to perform the necessary tasks. PAT testing assesses an applicant's strength, range of motion and functional ability to perform essential job functions required by the employer. It generally measures:

- Grip strength;
- Lifting strength;
- Lifting ranges; and
- Positional work tolerances.

The testing simulates any number of job-related activities such as climbing, crawling, lifting, flexibility, etc. The results are used in combination with any other job screening procedures that are set up by the employer such as drug screening and a pre-placement physical.

Physical agility testing is validated and complies with federal law. Do not miss out on this service that AllSouth Urgent Care can provide for you.

For more information, email Rhonda@AllSouthUrgentCare.com or call (334) 699-3600.

SEACT Presents Holiday Dinner Theatre

The Southeast Alabama Community Theatre will present a Holiday Dinner Theatre production of A Christmas Story Monday-Saturday, Dec. 4-9, at 5:30 p.m. at The Cultural Arts Center.

In the 1940's, in the town of Hammond, 9-year-old Ralphie wants one thing for Christmas -- an official Red Ryder BB rifle. When he asks his mother for the BB gun for Christmas, she says, "No, you'll shoot your eye out." When he writes an essay about it at school his teacher gives him a C+ with a note saying "You'll shoot your eye out."



Next he asks Santa for the gun, Santa's response is familiar, he says, "You'll shoot your eye out, kid." Ralph fears that he'll never get the BB gun for Christmas. But there may be a surprise in store for him.

Join SEACT for a delicious dinner and experience this warm, nostalgic and funny story. SEACT's Holiday Dinner Theatre is a great seasonal treat for supper clubs, families and office parties.

To purchase tickets, or for more information, visit www.seact.com or call

SEACT at (334) 794-0400.

BBVA Compass Promotes Brown



*John Brown,
Commercial Banking
Senior Vice President*

BBVA Compass recently announced that Commercial Relationship Manager John Brown has been promoted to senior vice president of Commercial Banking for the southeast Alabama market.

Brown, who's banking experience spans 19 years, has been with BBVA Compass for four years overseeing and developing the bank's largest relationships in the market. In his new role, he will oversee commercial banking for southeast Alabama, while developing new relationships and continuing to provide commercial banking services to the bank's largest clients in the area.

"There is no one more deserving of this position than John," said Southeast Alabama Market President Jeff Williams. "He consistently surpasses client expectations, is an advocate for their best interest, and his integrity is second to none. His commercial banking expertise and thorough understanding of client's businesses have made him a trusted advisor."

Brown is on the executive board for Wiregrass Rehabilitation Center and a member of the Dothan Rotary Club. He holds a bachelor's degree from Auburn University.

YOUR CHAMBER

Attention Members!

If you know of a business interested in benefiting from joining the Chamber, please contact Hayden Camp at (334) 792-5138 or hcamp@dothan.com.



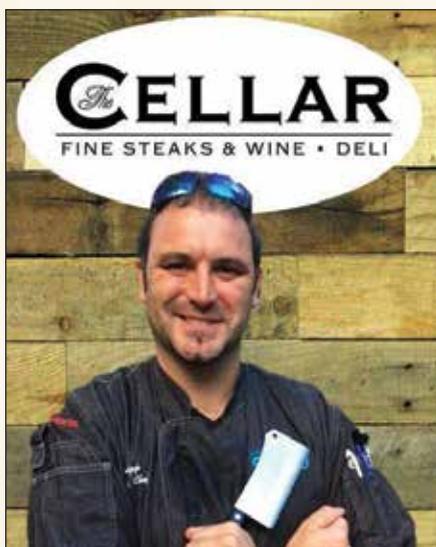
The Cellar Welcomes New Chef

The Cellar welcomes Paul Fripp as its new executive chef and general manager. A loved and familiar face, Fripp has years of experience serving the Dothan and great Wiregrass areas.

A classically trained French chef, Fripp began his career in Europe. After moving to the U.S. and marrying his wife Alyssa in 2000, he continued as a chef in Rosemary Beach, Florida. It was in 2005 that he moved to Dothan and opened the Bistro downtown. He has spent the last seven years as executive corporate chef with Sysco, as well as raising four children. Fripp and his family are excited to bring his culinary flare back to this area.

“Like The Cellar, Chef Paul embraces the philosophy of providing an extraordinary experience from the finest quality meats and specialty wines to gourmet deli creations, we look forward to Paul adding his own fresh touch,” said owner Jon Lee. “Please help us welcome Chef Paul back to the local culinary scene in Dothan and the surrounding area.”

The Cellar is located at 1481 Westgate Parkway and can be reached at (334) 712-0622 or on the WEB at www.cellardothan.com.



Chef Paul Fripp

YOUR CHAMBER

Got News About Your Business?

Submit your article to the Chamber for inclusion in future *Connections* newsletter. Contact Melia McKean at (334) 792-5138 or mmckean@dothan.com.



WCC Presents Alice Through The Looking Glass

Wallace Community College Theatre will present an adaptation of Lewis Carroll's classic, *Alice Through the Looking Glass*, in the Bencze Theatre Thursday-Saturday, Nov. 16-18. The script was adapted directly from the Carroll original by new WCCD Theatre Instructor Dave McGinnis in 2011.

Published in 1872, Carroll's *Through the Looking Glass* (and *What Alice Found There*), includes some of the most beloved characters in literature, such as Humpty Dumpty, Tweedledee, Tweedledum, The Hatter, and of course, Alice.

Tickets can be purchased at the Bencze Theatre box office on campus. Tickets are \$5 general admission and \$3 for students. Look for online ticket sales at www.wallace.edu later in the month.

For more information, contact McGinnis, instructor of theatre, via email at dmcginnis@wallace.edu or call (334) 556-2379. For ADA accommodations only call 334-556-2587.



Girls Inc. To Host Mother Daughter Tea

Girls Inc. presents the Sixth Annual Mother Daughter Tea Sunday, Dec. 3, at 2 p.m. at Landmark Park's Stokes Activity Barn. This event is designed to stimulate, honor and enhance the relationships between girls and the women (mothers, stepmothers, aunts, grandmothers, and godmothers) in their lives.

Participants will enjoy a tea-style lunch catered by Pans & Petals, making a Christmas ornament, visiting with Santa Claus, Mrs. Claus and other special guests, dessert decorating with elves, necklace activity, a candy buffet and taking pictures in the photobooth to remember the day.

Tickets are \$60 per couple (\$25 for each additional guest). Proceeds from this event will benefit Girls Inc.'s after-school program that provides over 60 girls in grades K-eighth with empowering and educational programs and activities.

To purchase tickets, or for more information, visit www.girlsincedothan.org or call (334) 793-2321.

Whether it's for a checkup or something more serious, you and your family want convenient, accessible healthcare. Fortunately, the providers at Flowers Medical Group are making it easier than ever to get primary care.

Online scheduling is available for select providers at FlowersMedicalGroup.com.

ASK ABOUT SAME-DAY APPOINTMENTS FOR PRIMARY CARE.

Flowers Medical Group Primary Care Locations

500 Healthwest Dr. • Dothan, AL 36303 • **334-641-4073**
 4300 West Main St., Suite 16 • Dothan, AL 36305 • **334-697-8055**
 4300 West Main St., Suite 41 • Dothan, AL 36305 • **334-731-7102**
 210 Westside Drive • Dothan, AL 36303 • **334-759-3054**
 108 Medical Drive • Dothan, AL 36303 • **334-309-8278**
 4126 West Main St. • Dothan, AL 36305 • **334-309-8598**
 144 Virginia Avenue • Daleville, AL 36322 • **334-731-7121**

FlowersMedicalGroup.com



Manufacturing Jobs Booming In Dothan Area

The following is reprinted by permission. Originally published in the "Dothan Eagle" by Jeremy Wise, Oct. 6, 2017. Copyright 2017.

Unemployment rates in the Dothan area have dropped significantly in recent months, and new figures reveal manufacturing jobs are propelling the freefall.

The Bureau of Labor Statistics recently released its annual Quarterly Census of Employment and Wages report, and Dothan Area Chamber of Commerce president Matt Parker said Houston County experienced a 21 percent increase in manufacturing jobs from March 2016 to March 2017. That number, extrapolated from the most recent data available, topped all other counties in Alabama by a wide margin. Greene County experienced the second-largest increase at 15.5 percent.

The huge jump also follows a 12.8 percent rise in manufacturing Houston County experienced from March 2015 to March 2016 and mirrors an overall growth trend in the market.

From August 2016 to August 2017, Houston County's unemployment rate fell from 6.1 percent to 4.2 percent. The QCEW report Parker cited revealed that about 1,400 more jobs exist in the area than they did at the same time last year.

"Just in the past three years we have seen 3,000-plus announced and created jobs in the industrial sector and \$500 million of investment," Parker said. "(There are) new investments and major expansions in our

marketplace – a lot of energy in our market right now."

Parker attributed the manufacturing growth to civic partnerships and initiatives throughout the area and the state.

"Collaboration with city, county, chamber and having (a) regional view with other governmental partners are key to growing our area," he said. "Our leaders understand the power of regionalism, and the focus is meeting a project's needs and marketing sites and available buildings to create opportunities."

Not only is the area experiencing a growth in industrial jobs, but it appears an aging workforce is maybe getting younger. Parker said other numbers indicate the biggest percentage of growth occurred in the 22- to 24-year-old sector.

He attributed that success to partnerships with Alabama Industrial Development Training, the Alabama Department of Commerce, Dothan Area Career Center and Wallace Community College and investments in programs like Southeast AlabamaWorks and K-12 programs.

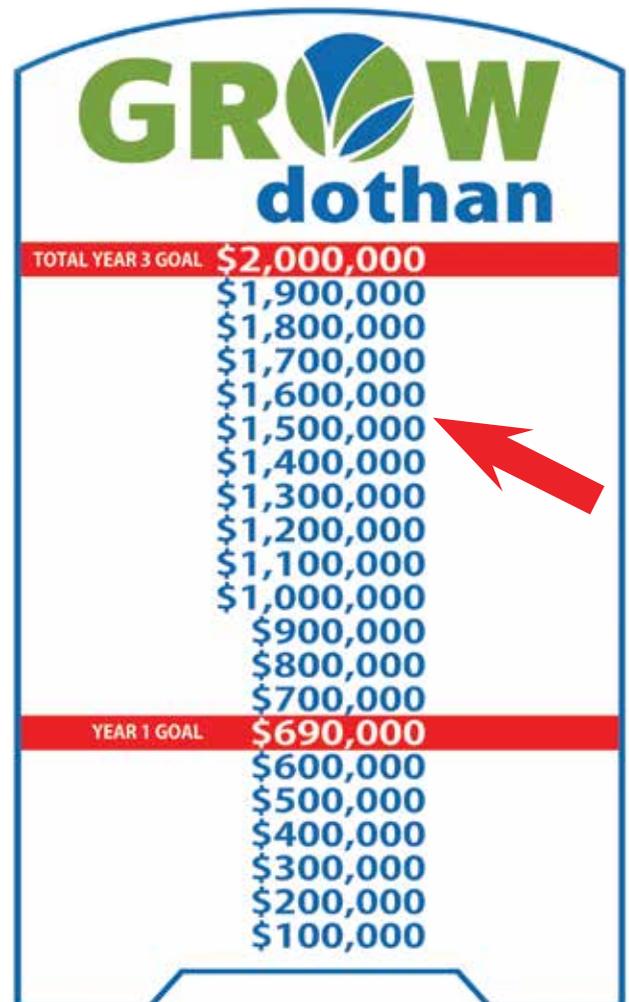
"I am happy to see the jump in impacting the 22-24 year old sector because this is exposing this demographic to great opportunities to develop great careers," Parker said. "If we can get more folks on the ground floor in career technical fields, they can see great upward mobility in growing their careers, income, and opportunities."



Renovations continue at the former General Electric plant on Hodgesville Road as International Beams, a company that manufactures engineered wood products, prepares to expand to Dothan.



Glasstream Powerboats was one of the handful of new manufacturing locations or expansions announced in Houston County over the last few years.



The Value Of A "Gig" Is Not Constant



Steve Turkoski,
Project Manager

Jack Welch, the General Electric CEO from 1981 to 2001, once said something like this: "In the future, jobs will disappear, but work will not; jobs will be replaced by project-based work." A few days ago when I saw a headline "What is the gig economy?", I assumed that it was an article about technology and a unit of measure for digital information. As I read the article, I was surprised to find out that the term "gig" referred instead to exactly what Welch was talking about -- a job for a specific time versus an entertainment engagement or a quantification of measurement.

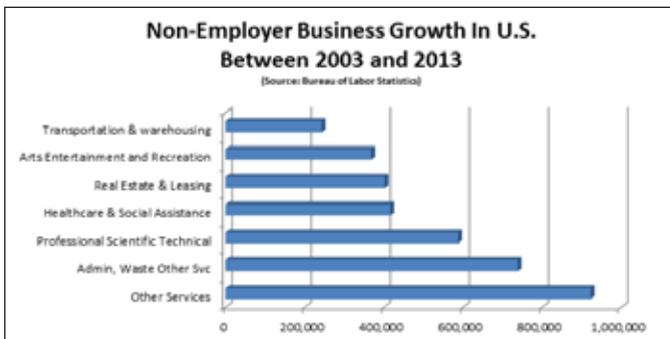
It is estimated that 35 percent of the entire U.S. workforce is engaged in the gig economy in 2017 and this is expected to rise to 43 percent by 2020 according to CNN Money. Employers that use on-demand employment of workers saves them money, and many people employed in the gig economy tout flexibility as a primary benefit.

A survey by the Addison Group reports three reasons managers hire contractors (www.addisongroup.com/):

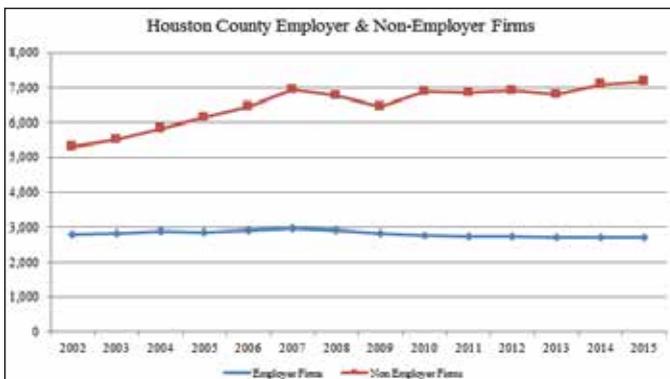
- Reducing operating expenses incurred by a full-time hire;
- A quick solution to under-staffing problems; and
- Finding a dedicated worker focused on pressing short-term projects.

Since 2005, the number of non-employer companies has increased by 19 percent and the percent of persons working in non-employer companies has been between 5.1 percent and 5.7 percent of total employment.

All sectors have shown an increase in non-employer workers with some of the most significant graphed below.



Within Houston County, the growth of non-employer firms has grown by 14 percent since 2005, and in 2015 14 percent of the workers are self-employed/independent contractors.



Jobble lists 45 statistics about the gig economy, a few of which are (<http://jobble.com/45-eye-popping-stats-about-the-gig-economy/>):

- 54 percent of older adults don't want to work full time anymore;
- 23 percent of those who utilize digital "gig" platforms for work are students;
- 26 percent of gig platform users consider themselves to be employees of the services they use to find work; and
- The number one motivation, cited by 42 percent of respondents, was fun, or because the work gives them something to do in their spare time.

There are always tax concerns when a worker is classified as an independent contractor and there are videos on YouTube with panels that debate both sides of the issue concerning entrepreneurial spirit and tax evasion. These concerns have been the genesis of a website, The Sharing Economy Tax Center, specifically created to help gig workers stay on the right side of the law. (Source: www.irs.gov/businesses/small-businesses-self-employed/sharing-economy-tax-center).

One thing is certain, the gig economy is certainly in a growth mode.

Southeast AlabamaWorks! Hires Project Manager Will Support 10-County Initiative

REGION 6—A new face has been added to the Southeast AlabamaWorks team. The local organization is part of the statewide group, Alabama Works, which seeks to close the gap among unfilled jobs, potential employees and training.

Lindsey Fountain has been hired as the organization's project manager and will assist Director Ryan Richards in coordinating, implementing and executing all workforce development efforts in the counties of Barbour, Butler, Coffee, Covington, Crenshaw, Dale, Geneva, Henry, Houston and Pike counties. Her first day was Oct. 12.

"Lindsey is an excellent addition to the organization and brings a great background in working with local stakeholders to help develop plans to move their companies and communities forward," said Richards.

As the former owner of Fountain Consulting, she comes to Southeast AlabamaWorks with a wealth of experience in project management, executing strategic campaigns, economic development and fundraising.

Previously, Fountain served in the public affairs/Wiregrass office of then-senator Jeff Sessions. She covered a 27-county territory as his liaison in constituent services.

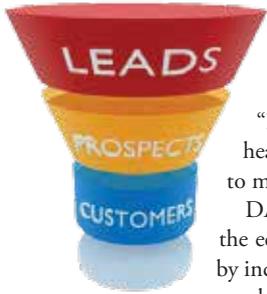
She also worked with the Florida Dept. of Agricultural and Consumer Services, where she led multiple teams under several different state programs. Under her leadership, teams earned federal recognition and were awarded best in the region for promotions two consecutive years.

"I am excited to be working with such a talented group of Alabamians who are dedicated to growing our workforce and our southeast region," said Fountain.

Fountain received her masters of business administration from Troy University. A graduate of Auburn University, Fountain received her bachelor of science degree in journalism/communications.

Are You In The Lead?

The Dothan Area Chamber of Commerce's initial Leads Group began out of a desire to offer its member investors more benefits within the organization. Then over a year ago, one of the Chamber's members came to it with an idea and it was just what the DACC was looking for -- a group of small businesses that come together and share information in order to help their fellow members and get a little business themselves.



"Leads groups put business owners and entrepreneurs that want to grow their business in contact with each other," explained Kelley Massingill, Mary Kay Cosmetics and Leads Group coordinator. "It's a definite win-win when we have a healthy business environment that always helps to make our community a better place to live."

DACC Leads Groups directly contribute to the economic development of the Wiregrass area by increasing the business and profits of Chamber member business and organizations through structured, noncompetitive, relational networking and the exchange of referrals and leads.

The first group went from a few active members to a room full of brand new people who had not had a chance to be involved in a way that would directly affect their business. A need for a second group was brought up quickly and was formed a few months later.

"The most amazing thing about these groups is that they are chamber-member led," said DACC Membership Director Hayden Camp. "It was the members who had the idea and the members who run the groups. It is so exciting that the Chamber can be the catalyst to bring this group of people together; and together the two Lead Groups have generated over \$70,000 in revenue."

If your company is interested in sending someone to join the Leads Groups, please visit www.dothan.com/MembershipBenefits and download the application and check for availability of your business category.



Helping Small Business Do More Business

Saturday, Nov. 25, is Small Business Saturday. What is Small Business Saturday? In 2010, American Express founded Small Business Saturday to help businesses with their most pressing need - getting more customers. The day encourages people to shop at small businesses on the Saturday after Thanksgiving. The single day has grown into a powerful movement, and more people are taking part than ever before.

When you shop small, it can lead to big things. The Shop Small Movement makes an impact on neighborhoods across the country. So be sure to get out and shop at your local small businesses.

American Express even offers free, personalized marketing materials to small business owners to help promote your small business and to drive customers to your door.

For more information about Small Business Saturday, visit www.americanexpress.com/us/small-business/shop-small.



Free Seminar For Businesses Business Essentials for State Taxpayers

The Alabama Department of Revenue is providing a newly updated business seminar program for new and existing business owners called "Business Essentials for State Taxpayers" (B.E.S.T.). ADOR understands that the state's tax structure and filing requirements can appear complicated and confusing to business owners.

The B.E.S.T. seminars, hosted by local ADOR representatives, will provide new and existing business taxpayers with a brief but comprehensive overview of Alabama's business taxes, tax obligations, the forms required, as well as information on electronic filing and other requirements. In addition, B.E.S.T. seminar attendees will receive handouts and a comprehensive booklet that outlines the various taxes and includes important and useful ADOR phone numbers and website addresses. Bookkeepers and office managers are also invited to attend the B.E.S.T. seminar.

The date for the seminar to be held in Dothan at 1:30 p.m. at the Dothan Area Chamber of Commerce is Tuesday, Dec. 5.

While there is no charge to attend B.E.S.T. seminars, reservations are required to ensure adequate space is available. The B.E.S.T. seminar is two hours long, plus additional time for questions and answers. Please plan to arrive at least 15 minutes prior to the scheduled seminar.

To register, contact Kathy Clements or Jennifer Townsend at (334) 793-5803. Or for additional information, visit www.revenue.alabama.gov/taxpayerassist/workshop.cfm.

YOUR CHAMBER



Are You Registered To Vote?

Are you registered to vote? The General Election is Tuesday, Dec. 12. If you are not registered, it's not too late. The last day to register is Monday, Nov. 27 (10 business days prior to Dec. 1).

To register, visit the Board of Registrars located on the third floor in the Houston County Administrative Building, 462 N. Oates St. The office is open Monday-Thursday, 7:30 a.m. until 5:30 p.m.

To download a Voter Registration Application to complete prior to visiting the Board of Registrars, visit <http://sos.alabama.gov/alabama-votes/voter/register-to-vote>. For more information, call (334) 615-3161.

Remember ... your vote counts!



A Publication of the
 Dothan Area Chamber of Commerce
 November 2017
 Vol. 45, No. 2 (USPS 700-660)
 © Copyright 2017

Economic Indicators

▲	Labor Force for the Dothan MSA for August: 62,852 in 2016; 62,329 in 2017 58,975 in 2016; 59,659 in 2017 Employed
▼	Unemployment for the Dothan MSA for August: 6.2% in 2016; 4.3% in 2017
▼	Residential Building Permits for the City of Dothan for August: 19 issued (\$5.20 million) in 2016; 18 issued (\$4.23 million) in 2017
▲	Home Sales in Dothan for August: 117 sold in 2016; 118 sold in 2017
▲	Enplanements for Dothan Regional Airport for August: 4,269 in 2016; 4,336 in 2017
▲	Houston County & Dothan Sales and Use Tax Collections (\$) for August: \$1,510,778 in 2016; \$1,562,861 in 2017 (County) \$5,242,205 in 2016; \$5,434,606 in 2017 (City)

*Editor's Note: Sources for this information vary; call the Chamber for details.
 Data as of 10/11/17. Visit www.dothan.com for the most current information.*



Bob Woodall
All Care Systems, Inc.

Commercial & Residential



turn to the experts 

334.340.1111

AL 83996 • FL CMC057221 • GA CN209553

Chamber Connections is published monthly (USPS 700-660) for the members of the Dothan Area Chamber of Commerce, 102 Jamestown Blvd., Dothan, AL 36301. Subscription rate is \$24 annually. Postmaster: Send address changes to Dothan Area Chamber of Commerce, P.O. Box 638, Dothan, AL 36302. Periodicals postage is paid at Dothan, AL and additional mailing office.



DOTHAN AREA CHAMBER OF COMMERCE

(334) 792-5138
 chamber@dothan.com

meeting the challenge  shaping the future

www.dothan.com