

# Chamber Connections

Dothan Area Chamber of Commerce

November 2023



## **Celebrating 104 Years**

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## Your Cover Photo



Your cover photo features Dothan Area Chamber of Commerce Immediate Past Chair Michelle Lewis, AAA Cooper Transportation, passing the gavel to Incoming Chairmen Walter Hill, Wiregrass United Way. For more information, see page 4.

[www.dothan.com](http://www.dothan.com)  
(334) 792-5138

UNITED STATES CHAMBER OF COMMERCE

**ACCREDITED**



2021-2023



ALABAMA ACCREDITED  
CHAMBER OF COMMERCE

## EventsCalendar

# November

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

- 1 ▶ **LEADS Group 2 Biweekly Meeting – 8 a.m.**  
Location: 1740 S. Oates St. (Ray's Restaurant)
- Wiregrass Women's Networking Coffee and Conversations – 9-11 a.m.**  
Location: 1475 Ross Clark Circle (Shute Pecan Co.)  
\*See page 14 for more information.
- Ribbon Cutting: Five Star Credit Union – 11 a.m.**  
Location: 4897 W Main St.
- 3 ▶ **Ribbon Cutting: Raceway #6927 – 10:30 a.m.**  
Location: 1581 Ross Clark Circle
- 7 ▶ **Ambassadors and Diplomats Committee Meeting – 9 a.m.**  
Location: 102 Jamestown Blvd. (Chamber)
- Ribbon Cutting: Rosemary House - A Ministry of First United Methodist Church – 11 a.m.**  
Location: 1204 W. Burdeshaw St. (Behind FUMC)
- 8 ▶ **Connect Her Women's Conference – 7:30 a.m.**  
Location: 500 University Drive (Troy University)  
\*See page 10 for more information.
- LEADS Group 1 Biweekly Meeting – 8 a.m.**  
Location: 102 Jamestown Blvd (Chamber)
- Youth Leadership Dothan Opening Retreat – 8 a.m.**  
Location: 445 Health Sciences Blvd. (Alabama College of Osteopathic Medicine ACOM)
- Ribbon Cutting: The Cottages Dothan, LLC Expansion – 11:30 a.m.**  
Location: 123 Farm Creek Court, Midland City
- Ribbon Cutting: Dakota Coffee Works (East) – 2 p.m.**  
Location: 2191 E. Main St.
- 9 ▶ **Ribbon Cutting: McDaniel & Associates, PC Peanut Unveiling – 11 a.m.**  
Location: 1669 Whatley Drive
- Ribbon Cutting: The Salvation Army Red Kettle Campaign Kickoff – 2 p.m.**  
Location: 1001 S. Bell St.
- 10 ▶ **Veterans Day Holiday Observed – Chamber Closed**
- 13 ▶ **Business Connections Holiday Open House – 5-7 p.m.**  
Location: 3535 Ross Clark Circle (Eagle Eye Outfitters Inc.)  
\*See page 14 for more information.
- 14 ▶ **Wiregrass Professional Series – State of Health Care – 7:30 a.m.**  
Location: 102 Jamestown Blvd. (Chamber)  
\*See page 10 for more information.
- Ribbon Cutting: Luxe Esthetic Studio – 11:30 a.m.**  
Location: 4440 W. Main St., Suite 2
- Ribbon Cutting: EstrogenicA Health 360 Name Change and Relocation – 4 p.m.**  
Location: 1458 Whatley Drive
- New Chamber Member Business Builder 101 – 5:30-6:30 p.m.**  
Location: 102 Jamestown Blvd. (Chamber)  
\*See page 7 for more information.
- 15 ▶ **LEADS Group 2 Biweekly Meeting – 8 a.m.**  
Location: 1740 S. Oates St. (Ray's Restaurant)
- Board of Directors Meeting – 8:15 a.m.**  
Location: 102 Jamestown Blvd. (Chamber)
- Ribbon Cutting: Big Red Metals – 11:30 a.m.**  
Location: 1816 W. Malvern Highway, Slocomb
- 16 ▶ **Leadership Dothan Education Day – 7:45 a.m.**  
Location: 662 W. Main St. (Houston County Career Academy)
- Wiregrass Women's Networking Lunch – 11:30 a.m.**  
Location: 2557 Murphy Mill Road (Old Mill Restaurant)  
\*See page 14 for more information.
- 22 ▶ **LEADS Group 1 Biweekly Meeting – 8 a.m.**  
Location: 102 Jamestown Blvd. (Chamber)
- 23-24 ▶ **Thanksgiving Day – Chamber Closed**
- 29 ▶ **LEADS Group 2 Biweekly Meeting – 8 a.m.**  
Location: 1740 S. Oates St. (Ray's Restaurant)
- 30 ▶ **Keep the Cheer Here Daily Deal of the Day Begins**  
Location: DACC's Facebook Page



## Bioshield Services, LLC

121 Rosetta Circle  
Dothan, AL 36303  
Jake Wood  
(334) 333-4414  
[www.bioshielddothan.com](http://www.bioshielddothan.com)  
JANITORIAL SERVICES



## Dothan City Schools Bright Key Program Jerry Lee Faine Elementary School

1901 Stringer St.  
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Dennis Coe  
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[www.dothan.k12.al.us](http://www.dothan.k12.al.us)  
EDUCATIONAL  
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## Hissyfits Boutique Inc.

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Dothan, AL 36303  
Amie Wiley  
(334) 677-1558  
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SHOPPING / SPECIALTY  
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## Milestones Psychology and Therapy

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[www.milestoneshealth.com](http://www.milestoneshealth.com)  
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[www.southernlumbersupply.com](http://www.southernlumbersupply.com)  
CONSTRUCTION



## Tess7

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Dothan, AL 36305  
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[www.tess7.com](http://www.tess7.com)  
BUSINESS &  
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## ADDITIONALLOCATION Express Oil Change and Engineered Tires

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## RELOCATION

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Amie Wiley  
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SHOPPING / SPECIALTY  
RETAIL



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New Chamber Members Will Now  
Be Featured in Hi-Def at

• JUSTICE PARK MEDIA CENTER •

(Located in the Heart of Downtown Dothan)

**Durden**  
durdenoutdoor.com

YouTube Facebook

# Who Will You Influence?

## Hill Becomes Chamber Chairman

The Dothan Area Chamber of Commerce celebrated 104 years of serving the area's business community during the organization's Annual Meeting held recently at the Dothan Civic Center. More than 550 members attended the luncheon event that was filled with the celebration of achievements, growth and economic successes.

Event highlights included Michelle Lewis, AAA Cooper Transportation, passing the gavel to Walter Hill, Wiregrass United Way, and having Hall of Fame Speaker Steve Gilliland, a recognized master storyteller and brilliant comedian, as the keynote speaker.

During her outgoing remarks, Lewis said, "I would like to start off by expressing my gratitude to you, our members, and for the privilege I've had serving as the Dothan Area Chamber Board chair. It is through this process where I have recognized and witnessed first-hand the accomplishments that can be achieved through the unselfish collaboration and teamwork of our business community, Chamber leadership and government leadership all working together for the betterment of this community and region. This humble and respectful teamwork approach is where great progress is made."

Throughout Lewis' chairmanship, the DACC's membership grew to over 1,270 members, welcoming 144 new members in just one year. There were also several economic development successes, including:

- The area seeing a demand and need to add building capacity in industrial park inventory and available buildings. Grow Dothan was able to address this need by acquiring 86 acres on Napier Field Road to help build more capacity and developing the road, water and sewer infrastructure to ready the property for occupancy. All this was accomplished through state funding through the Growing Alabama tax credit, as well as county and city sources;
- Through the growth of the SmartLam North America - Dothan Division and Peak Renewables, Grow Dothan secured additional funds to build a new road via Houston County to access new facilities, opening another 103 acres for industrial property;
- Through regional collaboration, working with Geneva County Commission to extend new road infrastructure to serve the new ISA Alabama Corp. project and enhance the Geneva County Industrial Park; and
- Thanks to Gov. Kay Ivy and her administration, our legislative delegation, city of Dothan, Houston County and the Wiregrass Federation, \$20 million was received for the building of a new innovation center to house HudsonAlpha Institute for Biotechnology in our region, as we continue to diversify our economy in agricultural genomic research, education and economic development.

Lewis said in closing, "We have amazing things happening within our member community and we celebrate with all of you and thank you, for your commitment to our Chamber. And while we celebrate our accomplishments, we also celebrate the fact that the horizon is so bright for our city and region. We have more work, and together, we will accomplish great things."

After accepting the gavel and thanking Lewis, Hill remarked, "It is with deep love for Dothan and the highest respect and administration for this organization that I accept the position as the 104th chairman of the Chamber's board of directors."



*Immediate Past Chair Michelle Lewis, AAA Cooper Transportation, congratulates Chairman Walter Hill, Wiregrass United Way.*

Hill went on to explain that after accepting the role as chairman-elect, he was informed by then Chamber Executive Director, Dean Mitchel, that he would be the first executive director of a nonprofit organization to serve in this role. "That is when the enormity of this position hit me. When I accepted the position, I knew I would not only be representing the Wiregrass United Way, but our partner agencies as well. However, I now feel I represent every nonprofit in the Dothan area. My goal from day one was to make it a great year and do everything expected of me to help the Dothan Chamber be the best it can be. That day I added another goal to my list. I want to do a good enough job this year as chairman, so it is not another 104 years before another nonprofit leader is asked to serve in this roll."

Also, during his remarks, Hill talked about the DACC's goals and that in order to achieve those goals, the membership must be involved. Every Chamber member was asked to choose the way(s) to be involved that works best for them and their business. To make it a win-win situation. Members were encouraged to: attend a ribbon cutting and/or groundbreaking; if they have ninth or tenth graders in their family, to start talking to them about the Youth Leadership program; if a member hasn't gone through the adult Leadership Dothan program, to seriously consider it; and to recruit one new member - the most challenging, but also the most important.

In conclusion Hill said, "To quote my good friend, Dothan Mayor Mark Saliba, 'Right now in Dothan, we are the right people, in the right place at the right time. And we believe in the power of collaboration.'"

Another great highlight of this year's meeting was the opportunity to meet and hear the inspiring words of guest speaker Steve Gilliland. He shared his story of growing up in the Pittsburgh area where he learned great compassion for people and a commitment to a hard work and balanced life ethic at the knee of his highly principled Christian mother.

Gilliland asked, "If you were to make a list of the five most influential people that made the biggest impact in your life, whose names would be on that list, what did that person give you? Every day you wake up, you get a chance to influence people like they did. Leadership is not by position or title, it's by influence. We get one shot, there is no practice life. It's what you make it!"



Gilliland stressed that we need to have three things to live by: (1) Purpose – why are we here, why do we do what we do? “Every day you wake up is your why;” (2) Passion – every situation has a value. We don’t want to lose that passion or allow a person to be a distraction from our passion. “That distraction takes you away from what you should be focused on. Always make sure you live it and believe it. So many items we have a chance and then don’t do it;” and (3) Pride – this defines who we are and what we do. “We need to remember that it’s about the difference you make.”

Gilliland concluded by saying, “When you come to the end of your journey, how many people would put you on their list of their top five list of influential people? Remember, you are the voice of Dothan. You are the light at the end of that tunnel. The joy is in the trip.”

Other luncheon activities included the recognition of the 2023 Ambassador and Diplomat Star of the Year – Kevin Payne, Slingluff United Insurance; Ambassador and Diplomat Spotlight of the Year– Brenda Stefin, WDFX-TV Fox 34; Volunteer of the Year – Chester Nugin, Wiregrass Area Food Bank; and Nonprofit of the Year – Exchange Center for Child Abuse Prevention, Executive Director Pam Miles.

Special thank you to Rev. Kyle Gatlin, Covenant Methodist Church, for providing the Invocation and a BIG shout out to our Presenting Sponsor Wiregrass Electric Cooperative, and Platinum Sponsors Alabama Municipal Electric Authority, Healthcare Resource Center, LLC and Mike Schmitz Automotive Group.



*Congratulations to the Dothan Area Chamber's Volunteer of the Year Chester Nugin, Wiregrass Area Food Bank. Also pictured is Ashley Johnson, from Eastern Technologies the Volunteer of the Year Sponsor.*



*Congratulations to the Dothan Area Chamber's Ambassador and Diplomat Spotlight of the Year Brenda Stefin, WDFX-TV Fox 34. Also pictured is Jesse Johnson, from Magnolia Preserve, LLC the Ambassador and Diplomat program's Presenting Sponsor.*



*Congratulations to the Dothan Area Chamber's Ambassador and Diplomat Star of the Year Kevin Payne, Slingluff United Insurance. Also pictured is Jesse Johnson, from Magnolia Preserve, LLC the Ambassador and Diplomat program's Presenting Sponsor.*



*Congratulations to the Dothan Area Chamber's Nonprofit of the Year the Exchange Center for Child Abuse Prevention and Executive Director Pam Miles. Also pictured is Michael Maddox, from Carr, Riggs & Ingram the Nonprofit of the Year Sponsor.*

## Thank You To Our Sponsors

### PRESENTING



### PLATINUM

Alabama Municipal Electric Authority  
Healthcare Resource Center, LLC  
Mike Schmitz Automotive Group



## Eagle Eye Outfitters Inc.

### Describe your business, including history and years of service:

It all started in 1999 with a small clothing store carrying a variety of brands. We quickly found an exclusive niche in Dothan, Alabama, in the outdoor industry. By listening to our customers, we began to add well-known outdoor brands that no other store in our area offered. As a leader in the retail community in south Alabama, we use outdoor retail as a platform to encourage outdoor pursuits, environmental stewardship and fulfillment of our company mission statement. It has always been our goal to offer our customers the very best quality products with unmatched customer service.

### What makes your business stand out?

We have what we like to call the “Circle of Service.” Three components make up this circle: our staff, our customers and our community. We believe very strongly that people matter most. We have worked hard over the years to pour our hearts into these groups, and that has undoubtedly contributed to our growing success.

### Describe an exciting recent highlight for your business:

Many exciting things are happening, so it's hard to name just one. We love partnering with local nonprofits because of the incredible work they do to continue making our community a better place. This year, in 2023, we have supported the Wiregrass Hope Group, Girls Inc. of Dothan, Landmark Park, Mary Hill Family Service Center (Ozark), Wired Ministries, Fostering Hope, Red Ribbon Week with 334 Prevention Project, Fields of Faith with Fellowship of Christian Athletes, Superhero 5K with the Exchange Center For Child Abuse Prevention, Run the Circle, Wiregrass 2-1-1 and more to come.

In 2019, we received a nomination for Best Companies of AL, voted on by former and current employees. We have been voted Best Place to Work the past two years by *Dothan Eagle's* Best of the Wiregrass. We were also voted Best Men's, Women's, Women's Plus and Children's clothing store.

Our company continues to grow. In 2021, we moved into our Distribution Center giving more space for the growth of our operations team and corporate offices.

### Has your business changed in the last 12 months, and what do you see for the future?

The year 2023 has seen the addition of some exciting brands for us. Most notably partnering with On to get everyone's favorite running shoes. We were also selected as one of only a handful of small businesses in the nation to carry On shoes for kids. As we continue to grow and expand our selection online and in-store, our customers remain our priority. It is our goal to offer our customers, local and non-local alike, the very best shopping experience.

### What advice would you offer to someone looking for the services/products your business provides?

Eagle Eye is a one-stop-shop clothing store for the entire family, with departments offering the best in men's, women's and children's clothing as well as accessories and footwear.

We carry over 78,000 styles across over 250 brands. Customers can find preppy clothing, casual and activewear styles, women's fashion, beach clothing and more; we offer the best from top brands like Columbia, Patagonia, The North Face, Teva, Birkenstock, Sperry, Southern Marsh, Southern Tide, Southern Shirt Co, Simply Southern and Yeti to name just a few.

*Business Spotlight Presenting Sponsor*





## NewMembers

*Clip and add these to your Membership Directory.*

### Big Red Metals

Justin Pybus  
1816 W. Malvern Highway  
Slocomb, AL 36375  
(334) 886-7433  
[www.bigredmetals.com](http://www.bigredmetals.com)  
MANUFACTURING /  
PRODUCTION / WHOLESAL

### Bioshield Services, LLC

Jake Wood  
121 Rosetta Circle  
Dothan, AL 36303  
(334) 333-4414  
[www.bioshielddothan.com](http://www.bioshielddothan.com)  
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### Enlivify Total Solutions, LLC

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Dothan, AL 36302  
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### The Forum

Jennifer Stock  
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Dothan, AL 36301  
(334) 200-6383  
EVENT FACILITIES & SUPPLIES

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480 Westgate Parkway  
Dothan, AL 36303  
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### Kay Wayso, LLC

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27 Harrington Lane  
Dothan, AL 36305  
(334) 200-6383  
REAL ESTATE - COMMERCIAL

### Luxe Esthetic Studio

Alexia Gamble  
4440 W. Main St., Suite 2  
Dothan, AL 36305  
(334) 446-4387  
[www.luxeestheticsstudio.com](http://www.luxeestheticsstudio.com)  
BUSINESS & PROFESSIONAL  
SERVICES

### Mosquito Joe of Dothan-Enterprise

Joshua Walker  
113 Blackhawk Drive  
Enterprise, AL 36330  
(334) 470-8075  
[www.dothan-enterprise.mosquitojoe.com](http://www.dothan-enterprise.mosquitojoe.com)  
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3610 Oak Ridge Lane  
Dothan, AL 36303  
(334) 828-1740  
[www.oxifresh.com/locations/al/dothan-carpet-cleaning](http://www.oxifresh.com/locations/al/dothan-carpet-cleaning)  
CLEANING & RESTORATION

### Raceway #6927

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1581 Ross Clark Circle  
Dothan, AL 36301  
(334) 792-6730  
[www.raceway.com](http://www.raceway.com)  
STATIONS - GASOLINE & OIL

### Raceway #6960

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3605 Reeves St.  
Dothan, AL 36303  
(334) 792-6730  
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### SBK Insurance, A SmartBank Co.

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(334) 239-0555  
[www.sbki.com](http://www.sbki.com)  
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### Southern Door Co.

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Dothan, AL 36303-6005  
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CONSTRUCTION

## RenewingMembers

### 30 To 39 YEARS

Antique Attic  
Farmers Furniture  
Sabel Steel Service  
Wayne Farms, LLC

### 25-29 YEARS

Alabama Peanut Producers Association  
Dauphin Dentistry  
Girls Inc. of Dothan  
Performance Carpet Cleaning & Restoration  
Westside Terrace & Rehab First

### 20-24 YEARS

Estrogenica Health 360  
LifeSouth Community Blood Centers

### 15-19 YEARS

Engineering Group of the Southeast  
Southeast Intervention Group

### 10-14 YEARS

Premier Entertainment Group, LLC  
Publix Super Market #1369  
Wiregrass Church

### 5-9 YEARS

Carr Allison  
Celebration At Jones Crossing  
Comfort Inn & Suites  
DaySpring Hospice, LLC  
Enco Electronic Systems  
Houston County Board of Education  
Metro Diner  
Murray Vision Source  
Newk's Eatery  
Next Level Apparel  
Ray's Restaurant  
The Pink Alternative, LLC  
Tyndall Federal Credit Union  
Veterans Cleaning Solutions

### 1-4 YEARS

Go Digital with Donnia  
Infinite Technical Solutions, LLC  
Mann Automotive Diesel Inc.  
The Harbor

## YourChamber



**#SaveThe Date**  
**New Chamber Member**  
**Business Builder 101**  
**Tuesday, Nov. 14, 5:30 p.m.**

Are you a new Dothan Area Chamber of Commerce member? The DACC will hold a New Chamber Member Business Builder 101 event Tuesday, Nov. 14, from 5:30-6:30 p.m. at the Chamber facility.

For new members only, the event provides new member businesses an opportunity to learn about the Chamber's programs and how to best utilize their membership, as well as provide an opportunity to network with other Chamber members.

For more information, contact Kendretta Thornton, membership coordinator, at (334) 792-5138 or [kt Thornton@dothan.com](mailto:kt Thornton@dothan.com).

## 5 Reasons To Exhibit At Spotlight On Business

If you're a Dothan Area Chamber of Commerce member, chances are one reason you joined was to gain exposure for your company. On Tuesday, Feb. 6, from 3-7 p.m. at the Dothan Civic Center, over 80 companies will participate in Spotlight on Business, the area's largest trade show. This is one of the avenues the DACC offers for promoting your company. Booths are still available for the 2024 show.

If you're interested in one, contact April McCreight at (334) 792-5138 or [chamberprojects@dothan.com](mailto:chamberprojects@dothan.com).

If you're not sure about the \$450 investment to host a booth, here are five reasons why the trade show is important to your company's marketing activities:

- 1. Showcasing yourself and your products.** People do business with people they know. Spotlight on Business is a powerful platform to stand out from the crowd, meet people face-to-face and tell them about your company and its benefits.
- 2. Customer Relations.** Whether you're looking to expand your customer base or build stronger relationships with existing companies, Spotlight on Business will draw 1,500-plus attendees. Research shows that trade shows produce qualified leads, and sometimes it's with the person in the booth next to yours.
- 3. Networking.** If you're attending or exhibiting, you'll see community and industry leaders at Spotlight on Business. Shaking hands with a few of them could earn you a connection that could lead to more business.
- 4. Measuring the competition.** Everyone does it. Knowing your competition is a strategic move every entrepreneur should employ. In a friendly environment, you'll be able to observe those in your industry as well as others. How are they different? What can you learn from them?
- 5. Generating leads.** There's a difference between collecting business cards and finding a quality lead. At Spotlight on Business, you can experiment with different sales techniques, gaining immediate feedback through responses and body language on what works and what doesn't. You'll have a sea of representatives from the business community to attract to your booth. The key here is follow-up. Prove your tenacity beyond Spotlight on Business with personalized phone calls or emails to set a time to visit with them one-on-one and keep your business in the forefront of their decision-making.

### YourChamber

#### Are You A New Chamber Member?

As a return on your investment as a Chamber Member, you are entitled to one business card ad within 90 days in the Chamber's monthly newsletter, *Chamber Connections*.

Spotlight your business and boost its exposure! For more information, contact Melia McKean at (334) 792-5138 or [melia@dothan.com](mailto:melia@dothan.com).



**32nd ANNUAL TRADE SHOW**  
**Spotlight on Business**  
**ANCHORS AWAY**

This year's Spotlight on Business will be held Tuesday, Feb. 6, 2024, at the Dothan Civic Center from 3-7 p.m. This trade show allows members to showcase their products and services to fellow Dothan Area Chamber of Commerce members, as well as the general public.

This is your opportunity to reach over 1,500 potential customers.

The cost for each booth is \$450. Exhibit spaces are available on a first-come basis and payment is required to reserve your space. You will be able to choose your booth location at the time of registration.

	Early Bird Booth Price (Oct. 5 ONLY)	<del>\$100</del>
	Regular Price (after Oct. 5)	\$450
	Optional Add-ons:	
	Booth Electricity	\$15
	Taste of Dothan	\$150
	Vendor Passport	\$125

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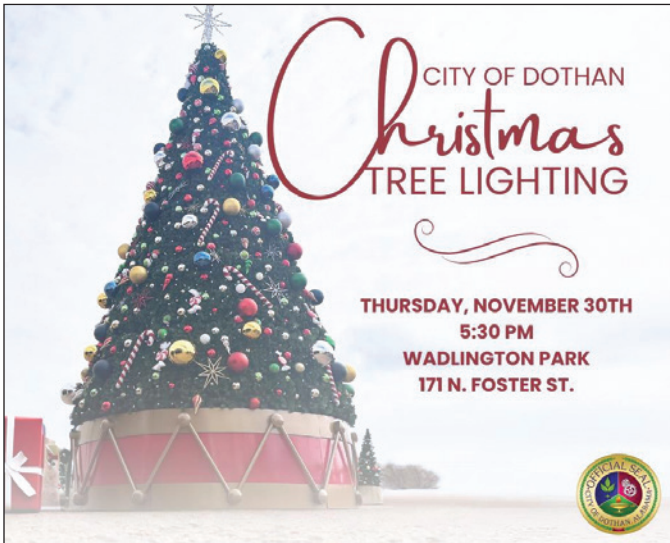
FOR SALE



## Dothan's Christmas Tree Lighting

Join The city of Dothan as it brings in the holiday season with the annual lighting of Dothan's Christmas tree. This year, the tree lighting will be held in Waddlington Park, located at 171 N. Foster St. from 5:30 – 6 p.m. Activities include instrumental Christmas music along with sing-along carols presented by students from the Dothan High School's music department. There is also rumors that Santa Claus will be stopping by for a visit, as well.

Be sure to come and enjoy the lights and sounds of the season. This event is free to the public.



# Advantage Resourcing®



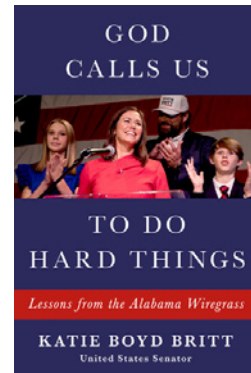
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**3525 Ross Clark Circle**  
**Suite 205**  
**Dothan, AL 36303**



## You're Invited Dove Christian Supply Book Release Event

Christian Supply invites the community to join it for a Book Release Event with Sen. Katie Britt Friday, Nov. 17, from 5-7 p.m. You can pre-order Sen. Britt's book "God Calls Us To Do Hard Things" for \$24.97 (reg. \$30) now through the Nov. 17 release date.

For more information, contact the store at (334) 793-5691 or visit [www.dovechristiansupply.us](http://www.dovechristiansupply.us).



## EstrogenicA Plans Anniversary Celebration

EstrogenicA Health 360 is celebrating its first anniversary and invites families, town leaders and their colleagues in the medical community to unite in their commitment to women's health everywhere at their first birthday party Tuesday, Nov. 14, from 4-6 p.m. as they celebrate their patients, friends and the entire Dothan community for the wonderful support received over the past year.

Born out of the vision, commitment and dedication of Dr. Asha Voss and 20 plus years as a successful OBGYN and medical aesthetics practitioner, EstrogenicA begins a new journey in which they diagnose and treat all women through all phases of their lives.

Every decade brings with it brand new physical and emotional changes that affect every aspect of a woman's life. The connective tissue in these changes is the central role estrogen plays in a woman's body. Whether a woman is coping with postpartum emotions, experiencing shifts in sexual desire, seeing wrinkles, enduring night sweats, or facing a puffy midsection, varicose veins or hair loss, EstrogenicA is there, with knowledge, understanding and compassion toward ensuring the best possible protocols and procedures, including lasers and skin care products to ensure that women look and feel their best as they progress through their Estro-journeys.

During the celebration, everyone can enjoy a showcase of local women - mothers, daughters, aunts, grandmothers and babies on the indoor and outdoor television screens. There will be a scavenger hunt to find eggs containing gift cards for future services, a selection of healthy appetizers, delicious mocktails, music, giveaways, raffles and more.

For more information, call EstrogenicA Health 360 at (334) 671-9445 or visit [www.ladiesfirstwiregrass.com](http://www.ladiesfirstwiregrass.com). EstrogenicA is located at 1458 Whately Drive, Dothan.



## WIREGRASS PROFESSIONAL SERIES

### HEAR FROM ALABAMA'S TOP INDUSTRY LEADERS

AT DOTHAN CHAMBER | 7:30 - 9AM | LIGHT BREAKFAST SERVED  
COMPLETE SERIES TICKETS | \$300 INDIVIDUAL SESSION TICKETS | \$50  
Contact Kendretta at [kt Thornton@dothan.com](mailto:kt Thornton@dothan.com) for Tickets

#### State of Health Care

*Dr. Carmen Lewis To Be Guest Speaker*

Be sure to mark your calendar and join the Dothan Area Chamber of Commerce for its next Wiregrass Professional Series - State of Health Care to be held Tuesday, Nov. 14, at the Chamber facility, at 7:30 a.m. Our guest speaker will be Dr. Carmen Lewis, vice president of institutional effectiveness at the Alabama College of Osteopathic Medicine (ACPM).

The cost is \$50, which includes a light breakfast. Space is limited and preregistration is required. To reserve your seat or for more information, contact Kendretta Thornton, membership coordinator, at (334) 792-5138 or [kt Thornton@dothan.com](mailto:kt Thornton@dothan.com).

#### Presenting Sponsor



**State of Education Sponsor**  
**Southeast Health**



## SARCOA Announces 2024-25 Resource Directory

Southern Alabama Regional Council on Aging is currently preparing its 2024-25 aging and disability resource directory. As the Wiregrass Area's Area Agency on Aging, SARCOA serves the seniors and disabled of Barbour, Coffee, Covington, Dale, Geneva, Henry and Houston counties. As the regional focal point for senior services, SARCOA's focus is to provide services which improve the quality of life and enhance the independence of the seniors. One of the ways SARCOA serves this special population is through its resource directory.

This popular guide is the area's most comprehensive directory of services available to the over 65,000 seniors and disabled who live in SARCOA's 7-county region. This comprehensive guide provides contacts and information on health care and related services, housing, assistance sources, programs for seniors, culture and recreation.

The free 100+ page directory is distributed throughout the area at senior centers, health care organizations, service agencies, businesses, county offices, and to all individuals who request information from the Wiregrass Senior Resource Center or attend events hosted by SARCOA. 15,000 copies of the 2024-25 edition will be distributed. The directory is also available digitally to the thousands of visitors annually on SARCOA's website, [www.sarcoa.org](http://www.sarcoa.org).

If you would like to be a part of this valuable directory of services, please contact Debra Hodgett at (334) 793-6843 or [debra.hodgett@sarcoa.org](mailto:debra.hodgett@sarcoa.org).

### WIREGRASS WOMEN'S NETWORKING GROUP PRESENTS:



Join us for an inspiring morning of  
coffee, conversations and connections!

Shute Pecan Company will graciously  
provide coffee, delicious treats and a  
sneak peek at what's new in the store  
for the holiday season!

To RSVP for this FREE event, email  
Kendretta Thornton at [kt Thornton@dothan.com](mailto:kt Thornton@dothan.com)

**Wednesday, November 1 | 9 AM**



**1475 Ross Clark Circle**

Sponsored by: **State Farm**  
PAM MARTIN INSURANCE AGENCY INC.



### WOMEN'S CONFERENCE

EMPOWERING SPEAKERS | AN HONEST PANEL DISCUSSION | NETWORKING LUNCH

**WEDNESDAY, NOVEMBER 8TH | 7:30AM-12:45PM**  
**TROY UNIVERSITY- DOTHAN CAMPUS**

Spend a half day with other businesswomen getting refueled and educated on topics like wellness and nutrition for a healthy life.

You'll hear from Your Nerdy Best Friend-Beth Z with Power Productivity on the best apps to simplify your day to day schedule.

Our very own Christine Price will deliver self-care topics and overall wellbeing.

A panel of local women will talk about their successes and trials.

We will also announce our winner for the inaugural award- Woman of Distinction.

It's a time to connect with other women, have a little fun and return to your hectic schedule armed with new strategies and peace of mind.

*Empowered Women Empower Women*

**TICKETS | \$85** Contact: Kendretta at [kt Thornton@dothan.com](mailto:kt Thornton@dothan.com)  
Tickets include all sessions, networking lunch, and event t-shirt

PRESENTING SPONSOR:



PLATINUM SPONSORS:

FARMSTORES, EAST & WEST DOTHAN  
A MIKE SCHMITZ COMPANY  
SOUTHERN NUCLEAR PLANT FARLEY



## DSI Security Announces Leadership Promotions



David Crow,  
Vice President of Sales



Doug Blake,  
Vice President of Sales

DSI Security Services is excited to announce the promotion of two highly experienced professionals to key leadership roles within the organization. These appointments mark a significant step forward in DSI's commitment to excellence and the company's continued growth.

David Crow has been promoted to vice president of sales for the East Division. He brings over 25 years of industry expertise,

demonstrating exceptional leadership in designing and developing internal controls, physical security programs and safety compliance initiatives. With over 14 years of experience in the contract security field, his career has evolved from being an individual producer to a senior executive.

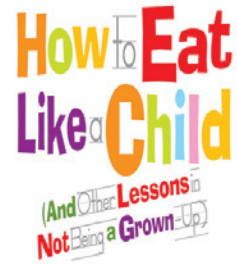
Crow will oversee sales operations in Delaware, Florida, Georgia, New Jersey, New York, North Carolina, Pennsylvania, South Carolina, Eastern Tennessee and Virginia in his new role.

Doug Blake has been promoted to vice president of sales for the West Division. He boasts an impressive 33-year career in the security industry, during which he has excelled in selling and managing security and safety operations across various vertical markets. His journey began as a uniformed security officer in 1990, and he has since risen through the ranks, holding pivotal positions such as training manager, operations manager, branch manager, district manager, regional sales director and vice president of national accounts.

Blake's appointment positions DSI Security Services for continued growth and success in Alabama, Arkansas, California, Illinois, Indiana, Iowa, Kansas, Louisiana, Mississippi, Missouri, Ohio, Oklahoma, Western Tennessee, West Virginia and Texas.

With the addition of Crow and Blake to the leadership team, DSI Security Services is well positioned to strengthen existing partnerships and establish new ones.

For more information, contact Boyd Clark, senior vice president of sales/marketing, at (334) 793-57210, [marketing@dsisecurity.com](mailto:marketing@dsisecurity.com) or visit [www.dsisecurity.com](http://www.dsisecurity.com)



STUDENT COMPANY

## SEACT Presents 'How To Eat Like A Child'

Southeast Alabama Community Theatre's student company will present How to Eat Like a Child at the Dothan Opera House Tuesday-Saturday, Dec. 14-18. Directed by Michael Clardy, performance times vary.

Universal and timeless, Delia Ephron's How to Eat Like a Child is a delightful revisiting of the joys -- and tricky plays -- of childhood. This musical romp through the joys and sorrows of being a child offers 23 lessons in such subjects as how to beg for a dog, how to torture your sister, how to act after being sent to your room and how to laugh hysterically. The pace is fast, the tone subversive and the recognition instant by audiences young and old.

Based on the book, the musical version began its life as an NBC primetime special starring Dick Van Dyke. It was an immediate hit and has enjoyed thousands of productions all over the world where kids smuggle their least favorite vegetables to the garbage instead of eating them.

Tickets are \$16 per person and specially-priced daytime performances are also available for schools Wednesday, Nov. 15. To schedule a school performance, contact [billyh@seact.com](mailto:billyh@seact.com).

For more information or to purchase tickets, contact SEACT at (334) 794-0400 or visit [www.seact.com](http://www.seact.com).

DISCOVER & EXPLORE  
**TUSCANY**  
WITH THE DOTHAN AREA CHAMBER OF COMMERCE

DEPARTING  
**October 11, 2024**  
For more information, please contact  
Lori Wilcoxson at [lori@dothan.com](mailto:lori@dothan.com)

5 ★ ★ ★ ★ ★

**HIGHLIGHTS:**

- Round trip scheduled airfare from Atlanta
- Round trip transfers between airports and hotel
- 7 nights first class hotel, only unpack once!
- Superb cuisine, daily breakfast, and selected dinners
- City tour of Florence, see the Cathedral, Baptistery and the famous Gates of Paradise
- City tour of Siena and Piazza del Campo
- Visit the WWII Florence American Cemetery (weather permitting)
- Chianti Wine Tasting
- Visit San Gimignano

Scan QR Code to Book Now

EARLY BIRD DISCOUNT	BOOK & SAVE
\$3,599 PER PERSON	\$3,599 PER PERSON
<b>\$3,299 PER PERSON</b>	<b>\$3,399 PER PERSON</b>
if deposited by December 31 <sup>st</sup>	if deposited by April 11 <sup>th</sup>

**YourChamber**

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 Lewis-Smith Supply Corp.  
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 Commission  
 Southeast Gas  
 Southeast Health  
 Southern Bone and Joint Specialists  
 SunSouth Bank  
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 Synovus  
 The Pepi Companies  
 Tom West Co.  
 TriState Graphics Inc.  
 Troy Bank and Trust  
 Visit Dothan  
 Wallace Community College Foundation  
 Whatley Supply Co.  
 Whittaker Marketing  
 Winco, LLC  
 Wiregrass Construction Co. Inc.  
 Wiregrass Electric Cooperative  
 Wiregrass Foundation





**WRC, Inc.**  
Connecting People. Linking Lives.

## WRC Promotes Workforce Equity For People With Disabilities

Wiregrass Rehabilitation Center Inc., an AbilityOne authorized provider, highlighted the importance of employment equity and the workforce contributions of people with disabilities during National Disability Employment Awareness Month in October 2023.

According to the U.S. Bureau of Labor Statistics, with the 9.8 million open jobs in the current labor market, individuals with disabilities are a largely untapped and valuable talent pool, especially in the Wiregrass area.

Of Disability Employment Policy "Advancing Access and Equity," to showcase the employment success of individuals with disabilities. With over 65 percent of working age individuals with disabilities currently being excluded from the workforce, WRC's mission to create greater access to employment opportunities has never been more crucial.

WRC is committed to creating a more inclusive workforce that includes individuals with disabilities. These individuals bring tremendous value to the U.S. economy and workforce. The organization strives to bring disability employment to the forefront of discussions within the workplace.

If you would like to learn more about employing an individual with disabilities or know someone who is seeking employment, visit [www.wrcjobs.com](http://www.wrcjobs.com) for more information.

## SUPER STAR TEACHER OF THE MONTH



**Holly Nail**  
*Beverly Intermediate School  
Fourth Grade*



**Southeast Gas**



PREPARING THE NEXT WORKFORCE

**STARTS  
WITH YOU**



**REGISTER YOUR COMPANY**

*We need your support!*

WHAT IS WOW?

**A hands-on career exploration event for  
high school 10th and 12th graders**



<https://seaw.me/WOW2024>

**WOW WEST**

January 24-25



**WOW EAST**

FEBRUARY 14-15



## Small Business Saturday

Shop Your Local Neighborhood Stores

Nov. 25



### Helping Small Business Do More Business

Saturday, Nov. 25, is Small Business Saturday. What is Small Business Saturday? In 2010, American Express founded Small Business Saturday to help businesses with their most pressing need - getting more customers. The day encourages people to shop at small businesses on the Saturday after Thanksgiving. The single day has grown into a powerful movement, and more people are taking part than ever before.

When you shop small, it can lead to big things. The Shop Small Movement makes an impact on neighborhoods across the country. So be sure to get out a shop at your local small businesses.

American Express even offers free, personalized marketing materials to small business owners to help promote your small business and to drive customers to your door ([www.americanexpress.com/us/merchant/shop-small.html#toolkit](http://www.americanexpress.com/us/merchant/shop-small.html#toolkit)).

For more information about Small Business Saturday, visit [www.americanexpress.com/us/small-business/shop-small](http://www.americanexpress.com/us/small-business/shop-small).

DAYP Presenting Sponsor  
**BARBERITOS**  
FOOD · COMMUNITY · PEOPLE

Supporting Sponsors  
Aventa Specialized Women's Care  
Bob Woodall Air Care Systems Inc.

Supporting Sponsor  
Seay, Seay & Litchfield Inc.

**DAYP EATS**

Wednesdays 11:30 a.m. - 1 p.m.

Nov. 1 - Bird and Bean Coffee House, 144 N. Foster St.  
Nov. 8 - Dakota Coffee Works, 2191 E. Main St. (East)  
Nov. 15 - Mr. Coffee Bean, 1550 Westgate Parkway, Suite 1  
Nov. 29 - Red Lobster, 3116 Montgomery Highway

## Wiregrass Women's Networking Lunch

2557 Murphy Mill Road, Dothan, AL 36303  
November 16, 2023, 11:30 A.M.

Presenting Sponsor: **State Farm**  
Pat Martin Insurance Agency Inc.

## Has Your Address Changed?



Don't forget to let the Dothan Area Chamber of Commerce know if your mailing address has changed so we can be sure to keep you up-to-date on activities and events.

Call Hayden Camp at (334) 792-5138 or email [kthornton@dothan.com](mailto:kthornton@dothan.com).

DOTHAN ALABAMA + EAGLE EYE OUTFITTERS

DOTHAN AREA CHAMBER OF COMMERCE

A BUSINESS CONNECTIONS EVENT

# HOLIDAY OPEN HOUSE

MONDAY, NOVEMBER 13, 2023  
5 PM - 7 PM

**Eagle Eye Outfitters**  
3535 Ross Clark Circle, Dothan, AL

Dothan Area Chamber Members are invited to visit Eagle Eye for the 4th Quarter Business Connections event. This event serves as an opportunity to network and fellowship. There will be refreshments, a promotional item for each chamber member attendee, and the chance to enter and win a door prize.

**RSVP**

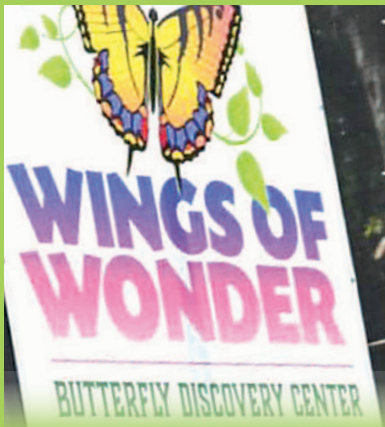


# It's Not Too Late!

## Reservation Deadline Extended

DOTHAN'S OFFICIAL  
WELCOME GUIDE  
& MEMBERSHIP DIRECTORY

# RESERVE SPACE 2024 PUBLICATIONS



CONTACT:  
**PSI**  
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334.712.6532 Fax  
jennifer@psiprinter.com

**RESERVATION DEADLINE: 10/16/23**  
**COPY DEADLINE: 11/6/23**

Media Kit, Registration Form ONLINE  
[www.psiprinter.com](http://www.psiprinter.com)



**DOTHAN**  
Business Hall of Fame

## Laureate Nomination Form

**Deadline Extended: October 31, 2023**

The Dothan Business Hall of Fame's board of advisors is now accepting nominations for the 2024 Dothan Business Hall of Fame. The Banquet and Induction Ceremony will take place Tuesday, April 16, 2024. The Hall of Fame's mission is to recognize the accomplishments and contributions of our outstanding business leaders, to perpetuate and inspire values of entrepreneurial spirit, personal integrity and community leadership in all generations. To be eligible for selection, a person must have made a significant impact on the development of Dothan and/or Houston County by promoting the free enterprise system and entrepreneurship; by demonstrating civic leadership; and by their philanthropy and humanitarianism toward their fellow citizens.

Name of Nominee: \_\_\_\_\_

Born (date and place): \_\_\_\_\_

Deceased (date and place): \_\_\_\_\_

Company/Organization (if currently employed): \_\_\_\_\_

Work Address: \_\_\_\_\_ Work phone: \_\_\_\_\_

Web Address: \_\_\_\_\_ Work E-mail: \_\_\_\_\_

Present Title/Position: \_\_\_\_\_ No of Years: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

**Please provide a biographical description of the nominee (not to exceed 500 words) and on a separate sheet please submit information for each section below (1-5). Feel free to include supporting documents (news clippings, magazine articles, etc.). A photo (preferably color) will be used in the program and MUST be submitted with the biographical/supporting documents.**

- 1. Significant achievements – any achievements that are first-time achievements**
- 2. Awards and honors bestowed upon nominee (chronologically)**
- 3. Memberships**
- 4. Professional, business or vocational history (chronologically)**
- 5. Photo of the nominee for the program**

Thank you for taking the time to put forth your nominee for the 2024 Dothan Business Hall of Fame. Laureate inductees will be notified by Friday, Nov. 10, 2023.

Nomination submitted by: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

**Nominations are due by  
October 31, 2023.**

**Submit your nomination to:**

Dothan Business Hall of Fame  
Dothan Area Chamber of Commerce  
Attention: Lori Wilcox  
P. O. Box 638, Dothan, AL 36302  
[lori@dothan.com](mailto:lori@dothan.com)



# Chamber Connections



A Publication of the  
Dothan Area Chamber of  
Commerce  
November 2023  
Vol. 51, No. 2  
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## ECONOMIC INDICATORS FOR THE MONTH OF AUGUST



DOTHAN AREA CHAMBER OF COMMERCE



2022

2023

↑	Labor Force For The Dothan MSA:	66,770 64,837 (Employed)	67,546 65,844 (Employed)
↓	Unemployment For The Dothan MSA:	2.9%	2.5%
↑	Residential Building Permits For The City Of Dothan:	10 Issued (\$4.30 Million)	15 Issued (\$5.50 Million)
↓	Home Sales in Dothan:	167 Sold	152 Sold
↓	Enplanements For Dothan Regional Airport:	3,856	3,166
↓	Houston County & Dothan Sales And Use Tax Collections (\$):	\$2,180,071 (County) \$8,160,677 (City)	\$2,105,517 (County) \$7,830,215 (City)

*Editor's Note: Sources for this information vary; call the Chamber for details.  
Data as of 10/11/23. Visit [www.dothan.com](http://www.dothan.com) for the most current information.*

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Subscription rate is \$24 annually.



DOTHAN AREA CHAMBER OF COMMERCE

(334) 792-5138  
[melia@dothan.com](mailto:melia@dothan.com)

meeting the challenge



shaping the future

[www.dothan.com](http://www.dothan.com)