

C H A M B E R

CONNECTIONS

Dothan Area Chamber of Commerce

JANUARY 2016



Chamber

MEMBERS

You Are The Key

TO OUR SUCCESS

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LEADERSHIP EXPERIENCE

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Your Cover Photo



Your cover photo features one of the Chamber's newest members Christy Keyton, owner of Naomi & Olive; Cynthia Green, Wiregrass Rehabilitation Center Inc. and DACC Membership Development Council chair; and long-standing member Ben Slingluff, president of Slingluff United Insurance.

www.dothan.com
(334) 792-5138



Events Calendar

January

| S | M | T | W | T | F | S |
|----|----|----|----|----|----|----|
| | | | | | 1 | 2 |
| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 24 | 25 | 26 | 27 | 28 | 29 | 30 |
| 31 | | | | | | |

- 4 ▶ Ribbon Cutting: The Bridges, A Counseling Place – 10:30 a.m.**
Location: 2898 Horace Shepard Drive
- 5 ▶ Ambassador and Diplomat Committee Meeting – 9 a.m.**
Location: 102 Jamestown Blvd. (Chamber)
- 7 ▶ Ribbon Cutting: Wint Smith State Farm Insurance – 10:30 a.m.**
Location: 2191 E. Main St., Suite 2
- 8 ▶ General Membership Breakfast – 8 a.m.**
Location: 795 Ross Clark Circle (Wiregrass Rehabilitation Center Inc.'s Sterling Event Services Rotary Hall)
*Reservations required (334) 792-5138. Please see page 4 for more information.
- 12 ▶ Troy University Small Business Counseling – 9 a.m. to 2 p.m.**
Location: 102 Jamestown Blvd. (Chamber)
*Pre-registration required (334) 792-5138.
- Ribbon Cutting: Glacial Cryotherapy – 10:30 a.m.**
Location: 205 Graceland Drive, Suite 4
- Dothan Area Young Professionals Business Brews – 5:15 p.m.**
Location: 1481 Westgate Parkway, Suite 1 (The Cellar)
- 13 ▶ Youth Leadership Dothan-Houston County Health Care Day - 7:45 a.m.**
Location: 1108 Ross Clark Circle (Southeast Alabama Medical Center)
- Ribbon Cutting: Covenant Hospice Relocation – 10:30 a.m.**
Location: 1512 W. Main St.
- 14 ▶ Ribbon Cutting: Circle City Florist – 2 p.m.**
Location: 1550-7 Westgate Parkway
- 18 ▶ Martin Luther King Jr. Day – Chamber Closed**
- 19 ▶ Ribbon Cutting: SpectraCare Health Systems Inc. (Children's Outpatient) – 10:30 a.m.**
Location: 440 Honeysuckle Road
- 20 ▶ Board of Directors' Meeting – 8:15 a.m.**
Location: 102 Jamestown Blvd. (Chamber)
- 21 ▶ Leadership Dothan Courts, Local and State Government Day – 7:45 a.m.**
Location: 102 Jamestown Blvd. (Chamber)
- Ribbon Cutting: Bryant's Outdoor Equipment – 10:30 a.m.**
Location: 2240 S. Brannon Stand Road
- 26 ▶ Ribbon Cutting: Wiregrass Humane Society – 10:30 a.m.**
Location: 1381 Reeves St. (Wiregrass Humane Society Thrift Store)
- Education Committee Meeting – 4 p.m.**
Location: 102 Jamestown Blvd. (Chamber)
- 27 ▶ Ribbon Cutting: National Land Realty – 10:30 a.m.**
Location: 102 Jamestown Blvd. (Chamber)
- 28 ▶ Ribbon Cutting: Westside Pharmacy – 10:30 a.m.**
Location: 4440 W. Main St., Suite 1
- 30 ▶ Dothan Area Young Professionals' Aces for the Arts Casino Night – 6-10 p.m.**
Location: 909 S. St. Andrews St. (The Cultural Arts Center)
*Please see page 9 for more information.

Bright Key

Dothan City Schools
500 Dusy St.
Dothan, AL 36301
Melanie Hill
(334) 793-1397, ext. 226
NONPROFIT



Chow King Grill & Buffet

3112 Ross Clark Circle
Dothan, AL 36303
Joanna Wu
(334) 446-1218
RESTAURANTS
CATERERS



Heartland

1507 Oseola St.
Dothan, AL 36303
Kama Bledsoe Owen
(334) 791-6450
PAYMENT TECHNOLOGY



Kiddie Care Learning Center

218 Graceland Drive
Dothan, AL 36305
Kishia Saffold
(334) 678-2339
CHILD CARE –
NURSERIES/PRESCHOOL



Naomi & Olive

140 N. Foster St.
Dothan, AL 36303
Christy Keyton
(334) 792-4006
GIFT SHOP
HOME DÉCOR – RETAIL



Retif Oil & Fuel

534 Cowarts Road
Dothan, AL 36303
Natalie Jackson
(334) 803-8953
OIL & FUEL –
WHOLESALE



Safelite AutoGlass

3765 Ross Clark Circle
Dothan, AL 36301
Kevin Howell
(334) 340-2439
GLASS - AUTO



See Who's Kickin, LLC

1230 Westgate Parkway,
Suite 6
Dothan, AL 36303
Leigh Anne Hughes
(334) 446-6187
ULTRASOUND – 3D/4D



Titan Magic Shows

913 Rucker Blvd., Unit 14-15
Enterprise, AL 36330
James Cunningham
(334) 494-5996
ENTERTAINMENT
PARTY RENTALS



Schedule A Ribbon Cutting!

Are you a new Chamber member? Has your business expanded or relocated? Are you breaking ground for a new facility? If you answered yes to any of these questions, you may want to schedule a Chamber Ribbon Cutting or Goundbreaking event.

These events take place weekly on Tuesdays, Wednesdays and Thursdays. Chamber staff will work with you to choose the date and time that best fits your schedule. Your event will be included in the Calendar of Events section of the *Chamber Connections* and your picture will also be featured in the newsletter after the event.

For more information or to book an event, contact LaRhonda Robinson, director of membership, at (334) 792-5138 or Irobinson@dothan.com.

NewMembers

Clip and add these to your Membership Directory.

Advantage Resourcing

Jennifer Espy
3525 Ross Clark Circle,
Suite 205
Dothan, AL 36303
Ph: (334) 678-6263
Fax: (334) 678-7113
STAFFING SERVICES

Visalus Body By Vi

Roxanne McFarland
216 Princeton Drive
Dothan, AL 36301
Ph: (334) 333-7300
HEALTH & WELL-BEING

Chow King Grill & Buffet

Joanna Wu
3112 Ross Clark Circle
Dothan, AL 36303
Ph: (334) 446-1218
Fax: (334) 446-1218
RESTAURANTS
CATERERS

Garner Technologies, LLC

Justin Garner
2237 S. Oates St.
Dothan, AL 36301
Ph: (334) 663-2298
INFORMATION
TECHNOLOGY

GEICO

Nancy Moseley
4177 Montgomery Highway,
Suite 4
Dothan, AL 36303
Ph: (334) 671-1726
INSURANCE

Glacial Cryotherapy

Ashley Enfinger
205 Graceland Drive,
Suite 4 (Physical)
112 Newcombe Court
Dothan, AL 36301
Ph: (334) 699-1559
Fax: (334) 699-1559
CRYOTHERAPY

Hunt's Seafood Steak & Oyster Bar Inc.

Tim Reeves
177 Campbellton Highway
Dothan, AL 36301
Ph: (334) 794-5193
Fax: (334) 792-8987
RESTAURANTS
CATERERS

Murray Vision Source

Lee Ann Murray
5630 W. Main St., Suite 5
Dothan, AL 36305
Ph: (334) 699-5999
OPTOMETRISTS

Southeast Alabama Highland Games

Chris Bailey
2607 W. Linda Lane
Dothan, AL 36303
Ph: (334) 618-1232
SPORTING EVENT

RenewingMembers

80 Or More Years

Slingluff United Insurance

40-49 Years

WTVV-TV Gray Television
Inc.

30-39 Years

Harley-Davidson of Dothan
Lonnie Correll Insurance
Agency
Shute Pecan Co. Inc.
Southeastern Performance
Apparel
Southern Business Systems
Southern Dental Group

25-29 Years

Basketcase Café
Consolidated Electrical
Contractors & Engineers
Inc.
Eye Center South
Saliba Construction Co. Inc.
WOOF AM/FM

20-24 Years

Carpetland USA
Ferguson, Sizemore and
Associates

15-19 Years

Alfred Saliba Family Services
Center
Berkshire Hathaway
HomeServices Showcase
Properties

Covenant Hospice
Dothan Education
Foundation
Espy Financial Services
Highlands Trail Apartments
Oakley, Wright & Hart, PC

10-14 Years

Coldwell Banker
Commercial - Alfred
Saliba Realty
Deanco Auto Auction Inc.
Dothan OBGYN Inc.
Horace Williams Mortuary
Murray's Irrigation
Pruitt Communications Inc.
Town of Gordon
Weezers

5-9 Years

Carmike Cinemas
Glass Doctor of Dothan
Home Instead Senior Care
ReBath
Southern Development
Council Inc.
Town of Cowarts
Tri-State Community
Orchestra
Tyndall Federal Credit
Union
Wells Fargo Advisors, LLC
Winco, LLC dba Bojangles'
Wiregrass BEST Inc.
Wireless Advantage

1-4 Years

Aero-One Aviation
America's Home Place
Bart Liddon Homes, LLC
CINTAS
Cobb, Boyd, White & Cobb
Dixieland Metals Inc.
Dothan Kia
Fairway Outdoor
Advertising
Ford Finders Employment
Services
Houston County Rescue
Squad
J. Michael Lee Associates
Inc.
Magnolia Preserve, LLC
Maurices
Wesco Gas & Welding
Supply Inc.
Wiregrass Radio

Save The Dates!

General Membership Breakfast

Wiregrass Rehabilitation Center Inc.'s
Sterling Event Services Rotary Hall
Jan. 8, 2016 • 8 a.m.



Sen. Richard Shelby

Sen. Richard Shelby (R-AL) will be our guest speaker at the Dothan Area Chamber of Commerce's January 2016 General Membership Breakfast Friday, Jan. 8, at 8 a.m. at Wiregrass Rehabilitation Center Inc.'s Sterling Event Services Rotary Hall. Doors and Buffett will open at 7:30 a.m.

Tickets for the breakfast are \$15 for Chamber members or \$150 for a reserved table (seats eight). Reservations are required by noon Monday, Jan. 4, and may be made by calling LaRhonda Robison at (334) 792-5138 or emailing lrobison@dothan.com.

Sponsored by:



25th Annual Spotlight On Business

Dothan Civic Center
Feb. 2, 2016 • 3-7 p.m.

Join the Dothan Area Chamber of Commerce for its 25th Annual Spotlight on Business Tuesday, Feb. 2, 3-7 p.m. at the Dothan Civic Center. The area's largest trade show, over 80 Chamber members will be on hand showcasing their products and services.

This year's theme is "A Night At The Movies" and admission is \$3 for the public and free for Chamber member employees.

Sponsored by:



General Membership Luncheon

Wiregrass Rehabilitation Center Inc.'s
Sterling Event Services Rotary Hall
Feb. 11, 2016 • noon



Ag Commissioner
John McMillan

Alabama's Agriculture Commissioner John McMillan will be our guest speaker at the Dothan Area Chamber of Commerce's February 2016 General Membership Luncheon Thursday, Feb. 11, at noon at Wiregrass Rehabilitation Center Inc.'s Sterling Event Services Rotary Hall.

Tickets for the luncheon are \$15 for Chamber members or \$150 for a reserved table (seats eight). Reservations are required by noon Friday, Feb. 5, and may be made by calling LaRhonda Robison at (334) 792-5138 or emailing lrobison@dothan.com.

Chamber Members

You Are The Key To Our Success!

By Cynthia Green,
Membership Development Council Chair

The great football Coach, Vince Lombardi, once said, “Individual effort to a group effort – that is what makes a team work, a company work, a society work, a civilization work.” And it is certainly what makes the Dothan Area Chamber of Commerce work!

Since its founding in 1919, the DACC has served as a membership-driven action agency with the mission to serve as a catalyst for business and community development in the tri-state region. However, behind that mission and all of our activity, the heartbeat and keys to the DACC’s success are our members.

As we kick-off this New Year, we celebrate and thank each and every member of the Chamber. From our longest standing member, Slingluff United Insurance who joined in 1929, to one of our newest members, Naomi & Olive, each and every Chamber member matters, and we value your support to the DACC.

As a member, you are part of a business group that is 975+ strong who believe in partnering with an organization whose purpose is to provide leadership in creating a strong local economy. You help build a united business community and promote an environment for business retention, growth and success.

You are the heartbeat of this community. Your business is what drives our diverse economy. You provide jobs, pay taxes, offer health care coverage to your employees and produce goods and services we all use and need. You work long hours, buy from other Chamber members and sponsor community events. Our community is better and brighter because of you and your membership.

Wherever I have worked, it has always been important to me to be involved in the DACC. In all of my jobs, we have focused on building local business-to-business relationships and growing our business. The DACC is dedicated to doing that on a daily basis!

When I am meeting with current and prospective Chamber members, I like to remind them that you get what you put in. You cannot just be a member to reap the benefits of the DACC’s membership. Paying your annual dues is just not enough. You must also make an investment of time and effort in Chamber activities and become involved. Simply put, what you get out of your membership, is directly relative to what you put in.

If a business or organization is to gain maximum value from its membership, it must be an active participant in Chamber-sponsored events. The DACC plans events so that members benefit. Much like a company’s social media profiles, if you do not work at it, it will not amount to much in the end.

Your local chamber offers a wide array of benefits to its members. Benefits that include:

- Networking events including quarterly membership meetings and The Network Exchange;
- Small business development through free monthly small business counseling provided by Troy University’s Small Business Development Center;



Cynthia Green (center), Wiregrass Rehabilitation Center Inc. and the Dothan Area Chamber’s Membership Development Council chair, goes over the organization’s “2015-2016 Strategic Plan” with long-standing Chamber member Ben Slingluff, president of Slingluff United Insurance and new member Christy Keyton, owner of Naomi & Olive.

- Publicity and heightened name recognition through print, Internet and event exposure;
- A staff member and a Resource Library that can provide you with everything you could possibly want to know about the Dothan area such as population stats, wages, cost of living, taxes, etc.;
- Learning opportunities through the various small business seminars offered;
- Referrals – on a daily basis, the Chamber receives dozens of requests for recommendations on goods and services;
- Credibility – National studies show that membership in a local chamber of commerce can significantly boost a business’s image among consumers, as well as among other businesses. For example, when consumers know that a business is a member of the local chamber, they are 63 percent more likely to buy goods and services from a company they believe is a member of the local chamber of commerce;
- Spotlight on Business Trade Show – this is the area’s largest business and technology expo;
- Mailing labels; and much more.

My personal experience as a long-time Chamber member, board member and now as the Membership Development Council Chair is that face-to-face interaction leads to strong relations. The DACC does the legwork for you in bringing people together and serving as a powerful referral generator for your business.

On behalf of the Dothan Area Chamber, we thank you for your membership and look forward to working with, seeing you at events and just providing you with the resources needed to help your business grow!

Team Of The Month

Ultra Impact



Congratulations to the Ambassador and Diplomat Team of the Month “Ultra Impact” for claiming this month’s title. Pictured (seated l-r) are **Adrienne Hall**, Hilton Garden Inn; **Tara Ryals**, Troy University; **Kristy Trusty**, “Dothan Eagle”; (standing) **Chris Bailey**, Residence Inn by Marriot; **Adam Saucer**, Mass Mutual; **Brittan Jones**, The Computer Doctor; **Stacey Brackin**, Wiregrass Rehabilitation Center Inc.; and **Rob Heffner**, Flowers Insurance. Not pictured is **Pat Evens**, Evans Automotive Service.

Thank you to all our Ambassadors and Diplomats who serve as the eyes and ears for the Dothan Area Chamber of Commerce. It is their dedication and support that assist your local Chamber in meeting its goals.

Be sure to check out next month’s *Chamber Connections* to see who will claim the title.

Star Of The Month



Tara Ryals
Troy University



Budget Blinds Now Offers Shop-at-Home Services

Budget Blinds, the largest window coverings franchise in North America, is proud to announce that it now offers its convenient shop-at-home services to customers in Dothan, Enterprise and surrounding communities.

The company offers a wide range of window treatments including blinds, shutters, shades and window film. Budget Blinds also offers soft fashions through its exclusive Inspired Drapes line of stylish and contemporary drapery treatments.

The Budget Blinds concept is unique in that consumers can schedule free in-home consultations. Using a comprehensive collection of sample books, Budget Blinds style consultants bring the showroom into a consumer’s home so they can better determine what works best with their existing décor. They also provide complete measuring and installation services backed by a no questions asked product warranty. This complete approach creates a one-stop shop for everything window coverings.

“When it comes to home improvement projects, nothing is more frustrating than discovering the color isn’t quite right or the size is just off when you install a product,” said Miguel Aponte, owner of Budget Blinds Dothan. “We eliminate the guesswork and stress of venturing out into home improvement stores by bringing hundreds of samples with us and exploring different window covering options tailored to the homeowner’s needs.”

An additional element that makes Budget Blinds franchise system unique is that it can now serve commercial clients through its exclusive brand BB Commercial Solutions. BBCS is uniquely attuned to specific industry needs. Whether a client is seeking child-safe, environmentally friendly, energy efficient or fire retardant window coverings, BBCS will have a tailored solution ready for them. From restaurants to retail stores, hotels to schools, the division will provide quality window treatments to any type of business or institution.

To learn more about Budget Blinds, or to schedule your free consultation, call (334) 350-3160 or visit www.budgetblinds.com/dothan.

Hudson Office Offers Free Delivery

Hudson Office Supply Inc. is proud to announce it is offering free delivery service with no minimum purchase. A locally-owned and operated business, Hudson Office Supply has been providing the Wiregrass area with the finest in office furnishings and supplies since 1941.

In today’s economy, Hudson Office believes that it is very important to buy and sell local. This enables them to provide the best prices possible to the businesses in their area while helping our community’s economy to grow.

The company’s delivery personnel delivers twice a day, morning and afternoon. Hudson Office Supply also offers office space design and installation, as well as suggestions on what may make your office space more functional.

Online ordering is also available so that customers can place an order and receive their supplies next day. Just visit www.hudsonofficeinc.com to place online orders.

“With our friendly customer service and personable sales team, we would love the opportunity to show you what we can do for your business,” said owner Bo Hudson. “To better your business, is our business!”

For more information about all the products and services Hudson Office Supply offers, give them a call at (334) 792-3155.



Chamber Member Reminder!

Troy University And DACC Still Offering Educational Partnership To Members

As a reminder to Dothan Area Chamber of Commerce members, Troy University and the DACC are still offering you its members the opportunity to take part in an educational partnership between the two organizations.

As an active member of the Chamber, this Corporate Partnership provides you and your full-time employees a 10 percent scholarship on tuition costs (classroom and online), as well as providing access to Troy University's Corporate Achiever Scholarship.

The Corporate Achiever Scholarship, when awarded, can provide your full-time employees pursuing an undergraduate degree up to four free classes, and those pursuing a graduate degree, up to three free classes.

Troy University and the Dothan Area Chamber of Commerce leadership are excited about providing this opportunity. A primary goal of the program is to help develop the workforce needed to sustain growth and create new business opportunities across the region.

To learn more about this partnership and how your business or organization can take advantage upon the educational opportunities currently being offered, contact Tara Ryals at (334) 983-6556, ext. 1205 or tryals12485@troy.edu.

Temple Emanu-el To Hold Annual Gala Art Exhibition And Auction

Temple Emanu-el Sisterhood invites you to a Gala Art Exhibition and Auction Saturday, Jan. 23. There will be a Champagne Preview at 6 p.m. and then the auction at 7 p.m.

Admission is \$10 per person and a portion of the proceeds will benefit local charities. There will also be a "Take a Second Look" held Sunday, Jan. 24, from 10 a.m. until 2 p.m. Bagels and coffee will be served.

For more information, contact Temple Emanu-el at (334) 792-5001. The Temple is located at 188 N. Park Ave., Dothan.

Local Chamber Member's Book Makes Amazon's Best-Seller List



Congratulations to Tiana Patrice, from Tiana Patrice Consulting, for making the best-sellers and hot new releases list in two categories on Amazon for her new book *Fifty Two Shades of Fearless*.

Fifty Two Shades of Fearless is a year-long journey of personal enlightenment and self-discovery for the purpose-driven woman.

With 52 weeks of inspiring messages and powerful declarations, readers are inspired to push through their fear and walk boldly in their purpose.

Patrice's book can be found at Amazon and Barnes & Noble. To learn more, visit www.fiftytwoshadesoffearless.com.

Anyone interest in having Patrice speak or do a book signing at their next event, can email Patrice at info@tianapatrice.com with their event details and request.



Registration Now Open For Annual Kids Marathon

The 2016 Five Points of Life Kids Marathon is just a few months away and it's a good time for youngsters to register and start charting their miles. Last year over 200 kids participated.

Registration is now open for this free event for kids ages K-eighth grade until Feb. 10. Entry forms and running logs are available online at www.fivepointsoflife.org, or at LifeSouth's Wiregrass headquarters next to Jim Skinner Honda at 3833 Ross Clark Circle.

Five Points of Life is a foundation started by LifeSouth to raise awareness of the five ways to share life with others through the donation of blood, apheresis, marrow, cord blood and organ and tissue. It also offers

classroom programs to students in the Wiregrass area that teach the science and social responsibility of donating.

The kids marathon promotes fitness and offers lessons in goal setting.

Participants in kindergarten through eighth grade will run or walk the full 26.2-mile marathon distance a little bit at a time, logging their distance as they go. Then on March 5, at 8:30 a.m. at Northview High School they'll have the opportunity to celebrate their accomplishment and earn a medal at the finish line. All participants also receive a T-shirt.

For more information, contact LifeSouth Community Blood Centers at (334) 792-9997.



Like a health club membership, just because you join doesn't mean you immediately get into shape.

You have to use the membership!

Jackson Thornton Names New Principal



J. Adam Causey, CPA

Jackson Thornton, a certified public accounting and consulting firm, is pleased to announce that J. Adam Causey has been selected as the firm's newest principal. Causey serves as a principal in the firm's Montgomery office, where he has worked for more than 10 years.

A certified public accountant, a personal financial specialist and a certified financial planner, Causey specializes in tax and consulting services for closely held businesses and individuals. He recently joined Jackson

Thornton Asset Management, where he will advise clients on wealth management strategies and planning.

Causey is a graduate of Auburn University Montgomery where he obtained his undergraduate degree in accounting. He holds professional membership in the American Institute of Certified Public Accountants and the Alabama Society of Certified Public Accountants.

Causey is also a past president of the Jackson Thornton Young Professionals group and a former board member for the Alabama Society of Certified Public Accountants and the Montgomery Museum of Fine Arts. He served as Treasurer of EMERGE, a program of Leadership Montgomery. Causey is also a

member of the Auburn University Association Alumni Board and a member of the Leadership Montgomery Class of XXXII.

Founded in 1919, Jackson Thornton is a certified public accounting and consulting firm with approximately 200 professionals and associates in five offices located in Alabama and Tennessee. In addition to accounting services, the firm offers wealth management, strategic planning, business consulting services, technology consulting, and specialized industry services.

For more information, contact Cindy Scott, director of marketing, at (334) 240-3641 or visit www.jacksonthornton.com.

Local Hospital Gears Up For Half Marathon, 5K

Flowers Hospital and the Southeast Alabama Community Foundation invite you to join them Saturday, Jan. 30, for the Fifth Annual Half Marathon and 5K. This is a community-wide event that raises funds for grants distributed to the Wiregrass region of Coffee, Dale, Geneva, Houston and Henry counties.

The race will have a shot gun start at 8 a.m. at Flowers Hospital across from the Emergency Room and includes team



competition. There will be a One-Mile Fun Run, music, food, beverages, noncash awards and fun for the whole family. In the past four years, the marathon has raised \$90,000 for the community.

Runners who register before Jan. 2 will pay a fee of \$50. After Jan. 2, the fee is \$75 per

person. A \$10 military discount can be applied with a valid military ID. Walk-up registrations will also be accepted at packet pick-up and the morning of the race beginning at 6 a.m.

There is no age minimum for the half marathon, but a waiver must be signed by the parent/guardian if under 18 years of age. Strollers and headphones are allowed.

To register or for more information, visit www.sacfhalfmarathon.org or call (334) 446-0247.

Winter Concert
 Hilarious Entertainment
 and a Dothan fan favorite!!
 Three on a String

Music & Comedy for the Whole Family!

Tues., Feb. 2nd at 7:30PM
 Dothan Opera House
 Ticket Purchase 334-615-3175

MUSIC SOUTH CONCERT SERIES | Concert Details at MusicSouth.com

Fit.

After our weight loss surgery, you might be surprised what does.

Losing a great deal of weight can be very difficult on your own, and sometimes diet and exercise just aren't enough. But at Flowers Hospital, you have a partner in healthy, successful weight loss. With our minimally invasive surgery options, you will feel full with less food, which can help you lose weight faster. So take the first step toward a healthier, more active life.

To learn more, visit FlowersBariatricCenter.com or call 334-944-7095.

Flowers Hospital
 FlowersHospital.com

Patient results may vary. Before you decide on surgery, discuss treatment options with your doctor.

Aces For Arts DAYP Plans Annual Fundraiser

It's not too late to get your tickets to join the Dothan Area Young Professionals for cocktails and hors d'oeuvres, craps, roulette, blackjack and more at its annual Aces for the Arts Casino Night at Dothan's Cultural Arts Center Saturday, Jan. 30, 6:30 p.m. to 10 p.m. Happy hour will be held 6:30-7:30 p.m.

Young in age or young at heart, DAYP wants you to experience this exciting night. The event is open to ages 21 and up, and all members of the community are encouraged to come out and support DAYP. Dress is cocktail attire.

Tickets are \$25 each for DAYP members and \$50 each for nonmembers. If your

spouse is a DAYP member, you will also receive member pricing (limit two). Or if you're not a DAYP member, membership will be available at the door, as well as ticket purchases.



DAYP hopes you will join them for a night of fun, and don't forget about the raffle at the end of the night. You can use your winnings at the end of the night to purchase raffle tickets for a chance to win some of our awesome prizes. The more you win, the better your odds.

For more information, visit www.dothanyp.com, contact Michelle Enfinger at (334) 791-5248 or email menfinger@sslarch.com.

LIVE2LEAD

Live2Lead Leadership Experience Coming To Wallace Community College

Live2Lead, a re-broadcast of the worldwide leadership simulcast event led by John C. Maxwell, will be presented by Wallace Community College-Dothan (Cherry Hall) Friday, Jan. 22, from 8:30 a.m. until noon. Doors will open at 8 a.m.

This leader-development experience is designed to equip participants with new perspectives, practical tools and key takeaways. You'll breathe new life into your leadership during this information-packed half-day event. You will learn from world-class leadership experts and will return to your office or classroom ready to implement your new action plan and lead or teach with renewed passion and commitment.

Speakers include John C. Maxwell, leadership expert, coach and author of over 78 leadership books; Patrick Lencioni, founder and president of The Table Group; and Valorie Burton, a best-selling author, speaker, and life coach. John Maxwell will interview Kevin Turner, Microsoft's chief operating officer, who leads the company's global sales and marketing services.

Live2Lead is intended to deliver the very best leadership content to inspire and motivate you and your team. Connect with other influencers in your community and expand your professional network with relationships that produce tangible results.

Tickets are \$49 per person, or purchase four tickets and get one free. Tickets can be purchased at the Cherry Hall box office Jan. 22, or online at www.wallace.edu/live2lead. If you require accommodations under ADA, please contact Dr. Thomas Maple at (334) 556-2616 at least two weeks before the event.

For additional information, contact Lisa S. Sanders at (334) 556-6905 or email lsanders@wallace.edu.

YOUR CHAMBER

Did You Notice?

The *Chamber Connections* has a new magazine-style format. We hope you will enjoy the new look and if you have any suggestions for improvement, contact the editor at (334) 792-5138 or email mmckean@dothan.com.

WITH STROKE, TIME LOST IS BRAIN LOST.



SAMC IS THE REGION'S GOLD STANDARD FOR STROKE CARE.

PROVIDING PATIENTS THE HIGHEST LEVEL OF ADVANCED STROKE CARE.

SAMC is the region's first hospital to earn the prestigious Gold Plus Stroke Award from the American Heart Association and American Stroke Association.

From the area's first responders to SAMC's highly trained stroke team of physicians, nurses and clinical team members, patients receive the latest stroke care available.

This means a coordinated and quicker response time, which in turn means less damage caused by the stroke.



SOUTHEAST ALABAMA MEDICAL CENTER

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Top 10% in nation for patient safety

ERA Jack Hughes Realty Welcomes New Agents



Vanessa Collins,
Realtor

ERA Jack Hughes Realty is pleased to announce that Vanessa Collins, Charles Granger and Bobby Pennington have joined its team of realtors.

Collins, a life-long resident of Bonifay, Florida, has been self-employed for the past 25 years and for the last eight years, as owner/operator of Sweet Reflections Photography Studio in Hartford, Alabama. She has strong ties to the Wiregrass area and is excited to be working with ERA Jack Hughes Realty. Collins can be contacted at (850) 239-0030.



Charles Granger,
Realtor

Granger, who moved back to Dothan in 2010, is a 1982 Dothan High School graduate. After retiring from the Air Force in 2008, he went on to complete



Bobby Pennington,
Realtor

his education at Northwest Florida State College where he received a bachelor's degree in project/acquisition management. Granger can be contacted at (850) 543-3808.

Pennington is a Houston County native having lived the majority of his life in Ashford, Cowarts and Dothan, Alabama. He has worked full time for Muller Communications for the past 24 years, Pennington can be reached at (334) 791-8865.

The agents are excited about the opportunity to work with ERA Jack Hughes Realty and assist clients in finding the home that best fits their lifestyle and needs.

YOUR CHAMBER

Attention Members!

If you know of a business interested in benefiting from joining the Chamber, please contact LaRhonda Robinson at (334) 792-5138 or lrobinson@dothan.com.

Upcoming Member Events

Celebrate Recovery Every Friday • 6 p.m.

Harvest Church. This is a biblical 12-step program for anyone struggling with life's hurts, hang-ups or habits. The program is free and all are welcome. Optional dinner starts at 6 p.m.; free to first-time guests. For those with children, age specific children's program available. For more information, call Harvest at (334) 702-6555 or email celebratercovery@harvestdothan.com. "You can't heal a wound by saying it's not there!"

Carmike Cinemas' Weekend "Kidtoon" Every Weekend • Times Vary

Dothan Pavilion. Carmike Cinemas will play a special "Kidtoon" every weekend for only \$5. For more information, contact the local theatre at (334) 836-0813 or visit www.carmike.com for show times. Some locations will be able to have a special showing on Tuesday mornings for schools and daycares to take advantage of Carmike's Stimulus Tuesdays.

1st Saturday Family Day Jan. 2 • 10:30 a.m.

Wiregrass Museum of Art & Conference Center. This is a program that provides entertainment for the whole family. Children and their families can enjoy a different fun-filled activity each month. The program is free and open to children of all ages who are accompanied by an adult. For more information, contact the Museum at (334) 794-3871 or visit www.wiregrassmuseum.org.

Bridal Extravaganza Jan. 31 • 1-4:30 p.m.

Dothan Civic Center. Couples preparing for their wedding day will have an all-in-one shopping experience during the Dothan Eagle's annual Bridal Extravaganza. The event provides an assortment of shopping opportunities for brides-to-be. Meet with the area's most elite wedding professionals, see the latest trends during the fashion show and register to win fabulous door prizes. If you're getting married, you won't want to miss this fantastic event. Tickets available at the Civic Center Box Office (334) 615-3175.

Have an upcoming event planned?

Send your event information to
mmckean@dothan.com

Baggett Joins CAC Team



Carrie Baggett,
Family Advocate/
Forensic Interviewer

The Southeast Alabama Child Advocacy Center is excited to announce that Carrie Baggett has joined the CAC as a family advocate/forensic interviewer. Baggett is a trained forensic interviewer, and is excited to be a part of a team that works diligently every day to help heal and provide hope for the child victims of sexual and severe physical abuse in the Wiregrass area.

From Luverne, Alabama, Baggett graduated from Troy University with a bachelor's degree in social work in 2013,

and worked at the Pike County Department of Human Resources as a foster care social worker. She continued her education at Troy University Dothan where she received a master's degree in 2015.

"I look forward to working at the CAC, and I know I am going to learn and grow immensely in every facet of my professional and personal life," said Baggett. "I fell in love with my field and with being an advocate for children who have survived unimaginable circumstances."

The CAC welcomes Baggett to the staff and looks forward to the future and the challenges they face as they work to help children find hope, help and healing.

For more information, contact the CAC at (334) 671-1779 or visit www.southeastcac.org to learn more about the center.

Grow Dothan Update

By Mark Saliba,
Grow Dothan Chairman

The great tennis player Arthur Ashe once said, "From what we get we can make a living; what we give, however, makes a life." As we begin this New Year, what powerful words to challenge us both personally and professionally to always be thinking about ways we can make Dothan and the entire Wiregrass community a better place to live, work, worship and enjoy!

The Grow Dothan capital campaign continues to move forward in meeting our \$2 million goal to help in economic development, workforce development and regional partnerships and opportunities. While we are just shy of that goal, I want to challenge each and every Chamber member to think about joining our effort. Whether your contribution is \$1, \$10, \$100, \$1,000 or \$10,000 – every contribution matters, and every contribution can help us continue to grow our economy.

We have had many Chamber members step up to the plate and make an investment in our economic and collective future. I want to thank them for their willingness to see the importance of the work Grow Dothan is doing. We are growing our economy. We are helping meet workforce needs. We are working in regional partnerships across the Wiregrass area to help in a variety of ways.

The work to recruit new businesses, retain and expand existing businesses, and enhance business infrastructure is timely and requires resources outside your Chamber membership dollars. As you plan and think about your opportunities to help keep the Dothan and Wiregrass economy moving forward, I hope you will consider investing in our collective economic future by joining our Grow Dothan team. Your investment will make a difference, and you will be helping to make life better for others.

Should you have any questions, or need additional information about Grow Dothan, please don't hesitate to contact myself or the Chamber office at (334) 792-5138.

Happy New Year!

YOUR CHAMBER

Remember your ABC's...

Always
Buy
Chamber!

Distribution Park Receives AdvantageSite Recertification

The Houston County Distribution Park announces it has received Alabama AdvantageSite recertification. A 226-acre industrial site located on McLane Parkway just off of US Highway 231 at the southern Houston County line, the park was initially designated in 2010 and, following recent submission of extensive data concerning the site and its surroundings, was re-designated last month.

This designation puts the Houston County Distribution Park on the list of build-ready sites within the state of Alabama and provides an advantage over those sites that have not been designated. AdvantageSite properties are marketed at www.advantagealabama.com.

"We work diligently to promote economic opportunities for our citizens. The AdvantageSite designation and recertification is important to keep our area in the forefront for potential prospects seeking ready and available sites for development," said Houston County Commission Chairman Mark Culver. "We appreciate the work of the Dothan Area Chamber of Commerce to recertifying our site and the Economic Development Partnership of Alabama creating the AdvantageSite program."

AdvantageSite is a voluntary program that allows communities to demonstrate due diligence has been done on promoted

development sites. This does not imply that other properties in Alabama don't meet the same criteria; however, it does mean designated sites have undergone a vetting process to show important information about a site is readily available.

A site awarded AdvantageSite designation has met standards related to ownership, accessibility, infrastructure, planning and zoning, and environmental and geotechnical due diligence. Administered by the Economic Development Partnership of Alabama, the program is thorough and lengthy following strict guidelines and in-depth review. The required documentation covers environmental, ecological, cultural, historic, fish and wildlife surveys and infrastructure documentation.

The Houston County Distribution site will maintain this certification for an additional four years and be one of 54 sites in Alabama that have achieved this status. The program is jointly sponsored by the Alabama Department of Commerce, Alagasco, Alabama Power Co., North Alabama Industrial Development Association, PowerSouth Energy Cooperative and coordinated by the Economic Development Partnership of Alabama.

Representatives from each of the above entities actively participate in application reviews and on-site visits to prospective AdvantageSite designees.



BCA Presents Business Champion Award To Wiregrass Legislator



State Rep. Paul Lee (R-District 86) recently received the Business Champion Award during a ceremony at the Dothan Area Chamber of Commerce. The award was presented by the Business Council of Alabama, the Chamber of Commerce Association of Alabama and the Dothan Area Chamber. Pictured with Lee (l-r) are BCA President and CEO William J. Canary, DACC President Matt Parker, DACC Chairman Forrest Register (Register Realty Co. Inc.), Lee, BCA Second Vice President and Coleman Worldwide Moving President and CEO Jeff Coleman, and CCAA President and CEO Jeremy Arthur.



SpaceTEC Annual Review Of Operations



Steve Turkoski,
Project Manager

I recently participated in a SpaceTEC Annual Review of Operations for the SpaceTEC National Visiting Committee meeting held during the month of November 2015. SpaceTEC is a credentialing organization for technical skills in the areas of aerospace design, fabrication, assembly and troubleshooting, as well as an umbrella label for the space associated credentials.

An off-shoot of SpaceTEC, which is more generic in nature, is CertTEC for general industry, and a recent addition is VetTEC, which provides assistance in cross-walking veteran skills with private sector job requirements. SpaceTEC (the organization) has been in existence since 2003. The organization and program are funded through a grant by the National Science Foundation.

The Annual review consisted of networking events and a report on status and accomplishments delivered by each participating educational institution that provides credentialing. The educational partners presently are 25 community colleges and Embry-Riddle Aeronautical University.

SpaceTEC also has a K-12 outreach program to promote awareness and projects within primary and secondary school years. The website is www.schools-to-space.com.

I accompanied Terry Thornton, the Dothan Technology Center's aeronautics and mechatronics instructor, to the event. This was his first attendance and he presented the activities being conducted at DTC and recognized the Dothan Area Chamber of Commerce as a partner in their endeavors.

The event gave Thorton, in particular, the opportunity to make contacts and establish lines of communication to support DTC's participation in the certification process for their students.

A recent industry needs survey conducted by SpaceTEC found the need to develop soft skills-professionalism, work ethic, teamwork, humility, eagerness to listen and learn and confidence, as well as work skills consisting of: deep technical knowledge, creative problem solving, ability to read engineering drawings and documentation.

New skills required by technicians in the next three years include: additive manufacturing, mechatronics and new materials with embedded sensors.



Individuals attending the SpaceTEC Annual Review of Operations were treated to a tour of ASTROTEC, a space vehicle launch preparation facility, which was quite impressive.



Area Businesses Needed For Career Fair

Your business, school system or organization has the opportunity to help Troy University Dothan students, upcoming graduates and alumni to "Find the Job You'll Love" by attending the annual 2016 Valentine's Day Career Fair that will be held Thursday, Feb. 11, 2016, from 9 a.m. until noon.

To register for the fair, visit <http://troy.edu/careerservices> and look for the registration page under the "Announcements" column/Dothan Campus Events in the center of the page. Registrations received on or before Jan. 22, 2016, will receive a free ad in the Student Career Fair Guide.

For more information, email jkrist@troy.edu or call (334) 983-6556, ext. 1223.

Mark Your Calendar Seventh Annual Educational Showcase And Summit

Mark your calendar to come out and watch the Wiregrass Commons Mall come alive with student performances, school displays and musical performances at the Seventh Annual Educational Summit and Showcase taking place Thursday, Feb. 4, from 5:30 p.m. to 7:30 p.m. This event will highlight students from each of Dothan City's schools, as well as some nonprofits that work within the school system.

The event is free and the entire community is invited to attend. The Dothan Education Foundation looks forward to showcasing all of the wonderful things happening in Dothan City Schools and continuing to create "Better Schools and a Better Dothan."

This event would not be possible without the partnerships between The Dothan Education Foundation, Dothan City Schools, Dothan Area Chamber of Commerce and Wiregrass Commons Mall.

If you would like more information, contact DEF Communications Director Hayden Camp at (334) 794-6585 or email hayden@dothaneducationfoundation.org.



Wiregrass Works

2016 Wiregrass WORKS
Career Experience
Feb. 24-25, 2016
National Peanut Festival Fairgrounds

Youth Leadership Dothan-Houston County Class 24 *Economic Development Day*

The Youth Leadership Dothan-Houston County Class 24 met at the Dothan Area Chamber of Commerce in early December 2015 for its Economic Development Day.

The day's activities included Matt Hinson, MarketPlace Chaplains USA, conducting a "Developing A Business - Mission, Vision and Strategic" workshop, Dothan Area Chamber of Commerce President Matt Parker providing an overview of the area's economic development

initiatives, visiting and touring Southeastern Sheet Metal and the Alabama College of Osteopathic Medicine.

For lunch, the class enjoyed a great meal provided by Wiregrass Rehabilitation Center Inc.'s Sterling Events Services.

Thank you to all the officials and companies involved who made this day possible for the students.



Leadership Dothan Class 34 *Community Development And Aviation Day*

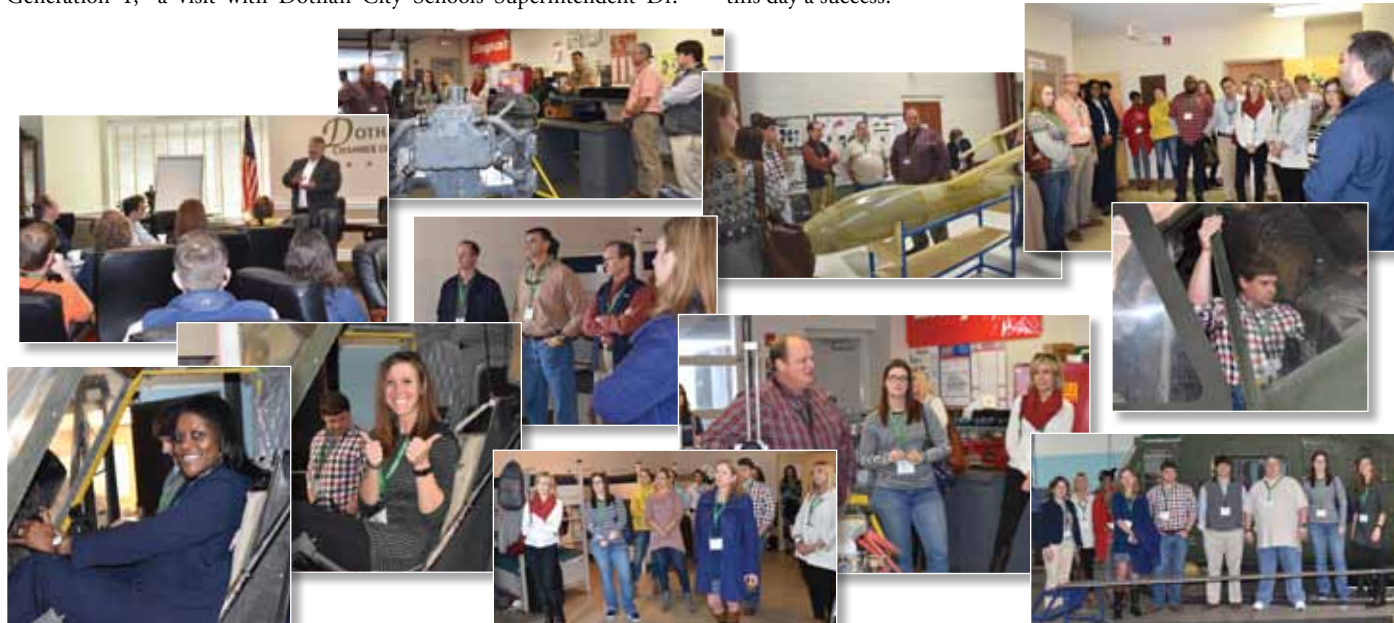
The Leadership Dothan Class 24 held its Community Development and Aviation Day in December 2015.

The day's activities included Mary Beth Reynolds, Personnel Resources, speaking to the class about "The New Workforce - Understanding Generation Y," a visit with Dothan City Schools Superintendent Dr.

Charles Ledbetter, a presentation and tour at the Dothan Rescue Mission and Alabama Aviation College.

For lunch, the class enjoyed a delicious meal at Delectable Edibles Cafe.

Thank you to all the agencies and officials involved who helped make this day a success.



Health Care Law: Tax Considerations For Employers With Fewer Than 50 Employees

The following information was taken from the IRS Health Care Tax Tip 2015-78, originally published Dec. 1, 2015.

Update: The following tax tip was updated 12/02/2015 to clarify that the W-2 relief for small employers, which was announced March 29, 2011, remains in effect.

Some of the tax provisions of the Affordable Care Act apply only to employers with fewer than 50 full-time or full-time equivalent employees.

If you have fewer than 50 employees, but are a member of an ownership group with 50 or more full-time equivalent employees, you are subject to the rules for large employers.

Coverage

- If you have 50 or fewer employees, you can purchase affordable insurance through the Small Business Health Options Program (SHOP).
- To learn more about how the Affordable Care Act may affect your business, visit HealthCare.gov.

Reporting

- You must withhold and report an additional 0.9 percent on employee wages or compensation that exceed \$200,000. Learn more at www.irs.gov/Businesses/Small-Businesses-&Self-Employed/Questions-and-Answers-for-the-Additional-Medicare-Tax.
- You may be required to report the value of the health insurance coverage you provided to each employee on his or her Form W-2.
- Effective for calendar year 2015, if you provide self-insured health coverage to your employees, you must file an annual return reporting certain information for each employee you cover. This rule is optional for 2014. Learn more at www.irs.gov/Affordable-Care-Act/Questions-and-Answers-on-Information-Reporting-by-Health-Coverage-Providers-Section-6055.

Payments & Credits

- You may be eligible for the Small Business Health Care Tax Credit if you cover at least 50 percent of your full-time employee's premium costs and you have fewer than 25 full-time equivalent employees with average annual wages of less than \$50,000.
- Small Business Health Care Tax Credit Estimator.
- If you self-insure, you may be required to pay a fee to help fund the Patient-Centered Outcomes Research Trust Fund.

Employers with fewer than 50 employees should take note of these tax considerations:

- More than 95 percent of employers have fewer than 50 full-time employees or equivalents and are not subject to the employer shared responsibility provision.
- Calculating the number of employees is especially important for employers that have close to 50 employees or whose workforce

fluctuates throughout the year.

- If an employer has 50 or fewer employees, it can purchase health insurance coverage for its employees through the Small Business Health Options Program.
- Employers that have fewer than 25 full-time equivalent employees with average annual wages of less than \$50,000 may be eligible for the small business health care tax credit. These employers are eligible for this credit if they cover at least 50 percent of their full-time employees' premium costs, and the coverage is purchased through the SHOP.

All employers, regardless of size, that provide self-insured health coverage must annually **file information returns** for individuals they cover. The first returns are due to be filed in 2016 for the year 2015.

The cost of these health care benefits will be reported in box 12 of the Form W-2, with Code DD to identify the amount. In general, the amount reported should include both the portion paid by the employer and the portion paid by the employee. In the case of a health FSA, the amount reported should not include the amount of any salary reduction contributions. However, the IRS provided relief for smaller employers - those filing fewer than 250 W-2 forms - by making this requirement optional for them until further guidance is issued.

OSHA To Increase Maximum Penalties For Citations

A provision of the Bipartisan Budget Act of 2015, signed by President Obama on Nov. 2, 2015, requires OSHA to increase its maximum penalties for citations for the first time since 1990. The increase will be based on inflation since 1990 as measured by the Consumer Price Index. A 70-80 percent increase in maximum penalties is expected. After this one-time "catch-up" increase, OSHA is authorized to make annual adjustments to its maximum penalties based on the preceding fiscal year's inflation rate.

The Penalty Increases Will Likely Be Significant

The new maximum penalties have not yet been set. However, OSHA is likely to increase its penalties to the fullest extent permitted under the new law. If OSHA takes full advantage of the Act and implements the maximum catch-up increases permitted, we can expect to see significant increases in penalties. Assuming an 80 percent catch-up adjustment is applied to current maximum penalties, the projected new maximum penalties (set forth below) could have a significant impact on employers:

| Citation Type | Current Max Penalty | Expected Future Max Penalty |
|--------------------|---------------------|-----------------------------|
| Other Than Serious | \$7,000 | \$12,600 |
| Serious | \$7,000 | \$12,600 |
| Willful | \$70,000 | \$126,000 |
| Repeat | \$70,000 | \$126,000 |
| Failure to Abate | \$7,000 | \$12,600 |

*** The new penalties will come into effect by Aug. 1, 2016.***

Source: Hand Arendall, LLC, OSHA Practice Group, "OSHA Bulletin," www.handarendall.com.

2015 Small Business Person Of The Year Award Nominations

The Dothan Area Chamber of Commerce has been presenting the Small Business Person of the Year award to deserving outstanding business owners since 1987. Agnes Simpson of WOOF Radio was the Chamber's first Small Business Person of the Year award recipient. This prestigious recognition is awarded annually to an individual owner of a local small business (1-25 employees). The candidate must show growth or sustainability of their business, have strong employee relations, show commitment to social responsibility and exemplify strong community involvement. Although the candidates will be judged in all of these areas they do not have to excel in every area to win.

Do you know a small business owner with a success story and who is making a contribution to the local community and the economy? If so, nominate them. The Chamber will accept nominations for the 2016 Small Business Person of the Year from Jan. 1 to Feb. 12, 2016. Nominees will be interviewed and the top three finalists will be announced at the General Membership Meeting held during Small Business Week May 2016. The winner will be announced at the Annual Meeting to be held in October 2016.

Each nominee must meet the following criteria:

- Employ between one and 25 people.
- Be the founder, partner or owner of the business.
- Business must be a member in good standing of the Dothan Area Chamber of Commerce.
- Have been an active Chamber member for at least three continuous years.
- Business must have been operating in the Dothan area for a minimum of three years.
- Business must exhibit growth and longevity, involvement in community development, innovative practices, and success in the face of adversity.
- Adhere to ethical business practices.
- Candidate can not have won award within the past 10 years.

To nominate a small business person, fill out the information below.
(Please type or print)

Nominee: _____

Company: _____

Phone Number: _____

Nominated By: _____

Company: _____

Phone Number: _____ **E-mail:** _____

Why this individual deserves recognition: (For additional comments, attach an additional sheet.)

Either mail or fax this form to:
Dothan Area Chamber of Commerce • Attn: LaRhonda Robinson
P.O. Box 638, Dothan, AL 36302 • Fax: (334) 794-4796.

Nominations are due by Feb. 12, 2016.
Thank you for your nomination!



25TH ANNUAL TRADE SHOW
ADMIT ONE
TUESDAY, FEBRUARY 2, 2016

**SPOTLIGHT
ON BUSINESS**
**A NIGHT AT THE
MOVIES!**

3-7 p.m. Dothan Civic Center

Find out what business is going to the movies at this year's Spotlight on Business. Take a few hours away from the office and discover new business opportunities.

Not only will you have an amazing time, but it's also a chance to discover new prospects.

- Mingle and meet individuals looking for your services.
- See what's new, what's changed and what over 80 Chamber area businesses have to offer.
- Explore new business-to-business opportunities.

Don't miss this once-a-year chance to meet new prospects by being part of the 2016 Business "Night at the Movies" Trade Show. And don't forget to bring plenty of business cards!

Admission: \$3 to public;
Chamber member employees FREE.

Minors must be accompanied by an adult.

For more information, call (334) 792-5138

Sponsored by:







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Economic Indicators

| | |
|---|---|
| ▲ | <p>Labor Force for the Dothan MSA for October: 63,072 in 2014; 62,313 in 2015 59,249 in 2014; 59,659 in 2015 Employed</p> |
| ▼ | <p>Unemployment for the Dothan MSA for October: 6.1% in 2014; 5.6% in 2015</p> |
| ▲ | <p>Residential Building Permits for the City of Dothan for October: 18 issued (\$5.18 million) in 2014; 19 issued (\$4.52 million) in 2015</p> |
| ▼ | <p>Home Sales in Dothan for October: 109 sold in 2014; 100 sold in 2015</p> |
| ▼ | <p>Enplanements for Dothan Regional Airport for October: 4,437 in 2014; 4,213 in 2015</p> |
| ▲ | <p>Houston County & Dothan Sales and Use Tax Collections (\$) for October: \$1,401,781 in 2014; \$1,469,288 in 2015 (County) \$4,641,496 in 2014; \$5,062,484 in 2015 (City)</p> |

*Editor's Note: Sources for this information vary; call the Chamber for details.
Data as of 12/07/15. Visit www.dothan.com for the most current information.*

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DOTHAN AREA CHAMBER OF COMMERCE

meeting the challenge shaping the future

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