

C H A M B E R
CONNECTIONS

WHAT'S
 INSIDE

August 2015

**Four Outstanding Business Leaders
 To Be Inducted Into
 Dothan Business Hall of Fame**

The Dothan Business Hall of Fame will induct four outstanding area business leaders into the Hall of Fame during the 2015 Banquet and Induction Ceremony being held Thursday, Aug. 27, at Wiregrass Church. The evening will begin with a reception at 6 p.m. followed by dinner at 6:30 p.m.

Established in May 2011 by the Dothan Area Chamber of Commerce and Dothan Area Young Professionals, the Dothan Business Hall of Fame's mission is to pay recognition to local business leaders who have made an impact on the community by promoting the free enterprise system of entrepreneurship, civic leadership, philanthropy and humanitarianism toward their fellow citizens.

Located at the Dothan Area Chamber of Commerce, the Hall of Fame is in a prominent area of the Chamber so those honored may be seen by Chamber members, prospective members, industrial prospects, visitors and the general public.

In May and June of each year, the Hall of Fame's Board of Advisors opens the nominations for laureates through the Chamber's newsletter. The 2015 laureates are:

James F. Coleman
Coleman Worldwide Moving

John E. Downs
Qualico Steel Co. Inc.



DOTHAN
 Business Hall of Fame



**Banquet And
 Induction Ceremony**

Thursday, Aug. 27, 2015
 6 p.m. Reception
 6:30 p.m. Dinner

Wiregrass Church
 900 W. Main St.

Individual Tickets - \$50
 Reserved Tables of 8 - \$750

Reservations may be made
 by calling Janice Shepard
 (334) 792-5138
 janice@dothan.com

John H. Edge
Flowers Hospital

Michael D. Schmitz
Mike Schmitz Automotive Group

These individuals and their contributions remind us of the constant need for renewal and change and the opportunity for economic success. The inductees each year also serve as role models for our students, those persons just beginning their careers and for new entrepreneurs.

"We are planning a wonderful evening to honor these extraordinary individuals. Without their dedication and commitment to the growth of this area, Dothan would not be where it is today," said Janice Shepard, the Chamber's vice president of administration.

All are invited and encouraged to attend this special event. Tickets are now on sale through the Dothan Area Chamber of Commerce and are \$50 per person or \$750 for a reserved table, which seats eight.

For more information about the Hall of Fame, visit www.dothan.com/index.php/the-chamber/business-hall-of-fame, or to purchase tickets, please contact Shepard at (334) 792-5138 or email janice@dothan.com.

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Quote
 of the Month

"The higher we are placed, the more humbly we should walk."

— Cicero, philosopher



James F. Coleman
Coleman Worldwide Moving



John E. Downs
Qualico Steel Co. Inc.



John H. Edge
Flowers Hospital



Michael D. Schmitz
Mike Schmitz Automotive Group

www.dothan.com
 (334) 792-5138



RIBBONCUTTINGS

The Cellar

1481 Westgate Parkway, Suite 1
Dothan, AL 36303
Jon Lee
(334) 712-0622
MEATS – RETAIL SHOP
RESTAURANTS



Tedaka Hill's Salon Studio

3246 Montgomery Highway,
Suite # 206
Dothan, AL 36303
Tedaka Hill
(334) 446-6189
HAIR SALON



Dothan-Houston County Rotary Club

P.O. Box 6415
Dothan, AL 36302
Heidi Condrey
(334) 678-2291
NON-PROFIT
ORGANIZATIONS



Texas Roadhouse

3730 Montgomery Highway
Dothan, AL 36303
Troy Craig
(334) 272-1524
RESTAURANTS



New Leaders in Fertility & Endocrinology, LLC

108 Medical Drive
Dothan, AL 36303
Kim Telhiard
(334) 718-1463
FERTILITY SERVICES



Tower Loan of Dothan

3123 Ross Clark Circle, Suite 2
Dothan, AL 36303
Brad Strazi
(601) 896-8523
LOANS



Picky Pinkerton's

3773 Ross Clark Circle
Dothan, AL 36303
Spencer Sanders
(334) 232-9473
ANTIQUES
FURNITURE



Wiregrass Local

545 W. Main St., Suite 100
Dothan, AL 36301
Justin April
(334) 479-9703
MAGAZINES



Southeast Archery, LLC

3600 S. Oates St., Suite 5
Dothan, AL 36301
Andy Vinson
(334) 446-6198
SPORTING GOODS



RELOCATION Healthy You Inc.

3124 W. Main St., Suite 14
Dothan, AL 36305-1181
Mary Palo
(334) 671-7774
SOCIAL SERVICE
ORGANIZATIONS
NONPROFIT ORGANIZATIONS



NEWMEMBERS

Clip and add these to your Membership Directory.

Alabama Eye Physicians & Surgeons

Kirk Sturridge
5937 W. Main St
Dothan, AL 36305
Ph: (334) 446-0872
Fax: (334) 446-0893
PHYSICIANS & SURGEONS - MD -
OPHTHALMOLOGY (EYES)

Allied Career Training

Donna Smith
3299 County Road 25, Suite A
Dothan, AL 36303
Ph: (334) 983-1677
Fax: (334) 983-1678
SCHOOLS - HEAVY EQUIPMENT

Gigi's Cupcakes

Pam Brogden
4521 Montgomery Highway, Suite 1
Dothan, AL 36303
Ph: (334) 792-7157
Fax: (334) 792-7158
BAKERS - RETAIL

Indelible Mark, LLC

Rosalind Harrison
P.O. Box 10088
Dothan, AL 36304
Ph: (334) 791-9346
LEADERSHIP DEVELOPMENT & LIFE
COACHING

Tiana Patrice Consulting

Tiana Patrice
P.O. Box 10162
Dothan, AL 36304
Ph: (334) 718-3953
MOTIVATIONAL SERVICES/
PROFESSIONAL DEVELOPMENT
BUSINESS CONSULTANTS
SPEAKER - EMPOWERMENT

Wiregrass Rheumatology, PC

Will Ortiz
102 Doctors Drive, Suite 1
Dothan, AL 36301
Ph: (334) 673-7310
Fax: (334) 792-2481
PHYSICIANS & SURGEONS - MD -
RHEUMATOLOGY

RENEWINGMEMBERS

40 Or More Years

Buffalo Rock Pepsi/Full Line Vending
TriState Graphics, Inc.

30-39 Years

BBVA Compass Bank
Hertz Rent-A-Car
Insurance Center of the Southeast Inc.
Jackson Gas & Electric
Kenneth Everett
Leroy Hill Coffee Company Inc.

25-29 Years

Circle Pharmacy
E & H Steel Corp.
Rudd Furniture Co.

20-24 Years

The Woodpile Inc.

15-19 Years

American Cancer Society, Mid-South
Division
Blankenship Contracting Inc.
Dothan-Houston County Substance
Abuse Partnership
Econo Lodge
Oncology Supply Co. Inc.
Princeton Place Apartments
Storage Master

10-14 Years

CDG Engineers & Associates Inc.
Chick-fil-A at Ross Clark Circle
Digestive Health Specialists of the Southeast
Dothan Periodontics and Implants
The Touch of Wood, Kincaid Gallery
W.S. Hayes Boarding Pass
Wiregrass Foundation

5-9 Years

Cannon Lawn Care, LLC
Dothan City Schools
Hassan Dentistry, PC
Ponder Enterprises Inc. dba Hardee's
Rodeo Mexican Restaurant
Synergy Health & Fitness

1 to 4 Years

Bel Aire Center, LLC
Chili's Grill and Bar
Davis Body Shop
Frock Therapy Boutique
Georgia-Pacific
Graceful Beginnings, LLC
House of Flowers
Jimmy Johns Dothan Inc.
Mattress USA
Morgan Stanley
OccMed Solutions, LLC
Peters, Betty
Pride Industries
ResourceMFG
Safe Ship
Tim Tolleson Design, LLC
Wise Forklift Inc.
Ziegenfelder, Tom

YOURCHAMBER

REMINDER!

Verification Forms Due

Chamber members began receiving their membership verification forms May 1. As a reminder, if you have not already submitted your verification form, please do so either by mailing or faxing the completed form back to the Chamber at P.O. Box 638, Dothan, AL 36302 or (334) 794-4796. Thank you!

2016 Membership Directory & Welcome Guide

Preparations are now under way for the Dothan Area Chamber's 2016 *Welcome Guide* and its companion publication, the *2016 Membership Directory and Business Guide*.

Businesses interested in being promoted in either publication are invited to contact Print Services Inc., a Dothan-based Chamber member and publisher of the guides. To reserve your space today, call (334) 702-4063 or visit the Chamber's website www.dothan.com.

Save The Dates!

Fifth Annual Business Hall of Fame Banquet & Induction Ceremony

Wiregrass Church
Aug. 27, 2015 • 6 p.m.

*See page 1 for more information.

The Networking Exchange

Antique Attic
Sept. 17, 2015 • 4:30 - 6:30 p.m.

*Sponsorships are still available.

96th Annual Meeting Luncheon

Wiregrass Church
Oct. 8, 2015 • Noon

Be sure to join the Dothan Area Chamber of Commerce for the organization's premiere event of the year. Tickets will go on sale Sept. 1.

*Sponsorships may still be available.

25th Annual Spotlight On Business

Dothan Civic Center
Feb. 9, 2016 • 3 - 7 p.m.

*Booths will go on sale Nov. 12, 8:30 a.m.

**Sponsorships are still available.

For more information about any of the above events,
please call the Chamber at (334) 792-5138.



Ambassadors & Diplomats Team Of The Month

Ready, Set, Grow



Congratulations to the Ambassador and Diplomat Team of the Month "Ready, Set, Grow" for claiming this month's title. Pictured (seated l-r) are **Jo Ann Kirkland**, AFLAC; **Hayden Camp**, Dothan Education Foundation; **Brooke Crane**, Dandridge Dental, PC; (standing) **Kerry Seay**, WDHN TV-18; **Adam Saucer**, Mass Mutual; **Kassie Glover**, Avadian Credit Union; and **Rob Gilbreath**, Mighty Auto Parts.

Thank you to all our Ambassadors and Diplomats who serve as the eyes and ears for the Dothan Area Chamber of Commerce. It is their dedication and support that assist your local Chamber in meeting its goals.

Be sure to check out next month's *Chamber Connections* to see who will claim the title.

Star Of The Month



Joseph Brackins
Army Aviation Center
Federal Credit Union

Events *August* Calendar

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

- 4** ▶ **Ambassador and Diplomat Committee Meeting – 9 a.m.**
Location: 102 Jamestown Blvd. (Chamber)
- 5** ▶ **Military Affairs Committee Meeting – 9:30 a.m.**
Location: 102 Jamestown Blvd. (Chamber)
- 6** ▶ **Ribbon Cutting: Dothan Commercial Doors, LLC – 10:30 a.m.**
Location: 1201 Leona Street
- 11** ▶ **Troy University Small Business Counseling – 9 a.m. to noon**
Location: 102 Jamestown Blvd. (Chamber)
*Pre-registration required (334) 792-5138.
- Ribbon Cutting: Mary Kay Cosmetics (relocation) – 10:30 a.m.**
Location: 376 Westgate Parkway
- 13** ▶ **Seminar: How To Be Visible With Your Business Online – 2 p.m.**
Location: 102 Jamestown Blvd. (Chamber)
*See page ?? for more information. Pre-registration required (334) 792-5138.
- 19** ▶ **Board of Directors' Meeting and Plant Tour – 8:15 a.m.**
Location: 700 Columbia Highway (Swedish Match Cigars Inc.)
- 20** ▶ **Ribbon Cutting: Fairfield Inn Dothan - 2 p.m.**
Location: 3038 Ross Clark Circle
- 25** ▶ **General Membership Luncheon – 11:30 a.m.**
Location: 900 W. Main St. (Wiregrass Church)
*Pre-registration required (334) 792-5138.
- 26** ▶ **Ribbon Cutting: Aqua Medical Spa – 10:30 a.m.**
Location: 106 Westside Drive
- 27** ▶ **Dothan Business Hall of Fame Banquet and Induction Ceremony – 6 p.m.**
Location: 900 W. Main St. (Wiregrass Church)
*See page 1 for more information. Reservations required: (334) 792-05138

General Membership Luncheon

Wiregrass Church • Aug. 25, 2015 • Noon



Rep. Martha Roby

Rep. Martha Roby will be the guest speaker at the Dothan Area Chamber of Commerce's General Membership Luncheon scheduled for Tuesday, Aug. 25, at noon at Wiregrass Church. Buffet will open at 11:30 a.m.

Tickets are \$15 for Chamber members or \$150 for a reserved table (seats eight). Reservations are required by Thursday, Aug. 20, at noon and may be made by calling (334) 792-5138.

Thank You To Our Event Sponsors

JOHN R. HAVRANEK Senior Vice President, Investments DOUG LEE, CFP® Senior Vice President, Investments

RAYMOND JAMES®



ALDEN SERVICES
www.alden-services.com



Grow Dothan Continues Its Efforts

Since the last update, the Grow Dothan team continues its efforts to promote and expand the area's economic development growth. As outlined in previous issues, the support received from the business community continues to be on a positive path.

To date, \$1,009,216 in financial commitments have been made, which includes contributions of \$300,000 from the City of Dothan and \$140,000 from Houston County. The three year goal is \$2 million.

This area's business community continues to grow with leap and bounds. Westway Center on U.S. Highway 84 West has begun its second phase of development; Michelin North America announced it will invest \$22 million in the Dothan facility and add 40 new jobs in 2016; and at the first of this month,



Grow Dothan Chairman Mark Saliba, Alfred Saliba Corp., provides a recent economic development update to Dothan Area Chamber of Commerce Chair Hope Johnson, Friend Bank.

CJET Academy began its fourth class of students. Stay tuned for more to come!

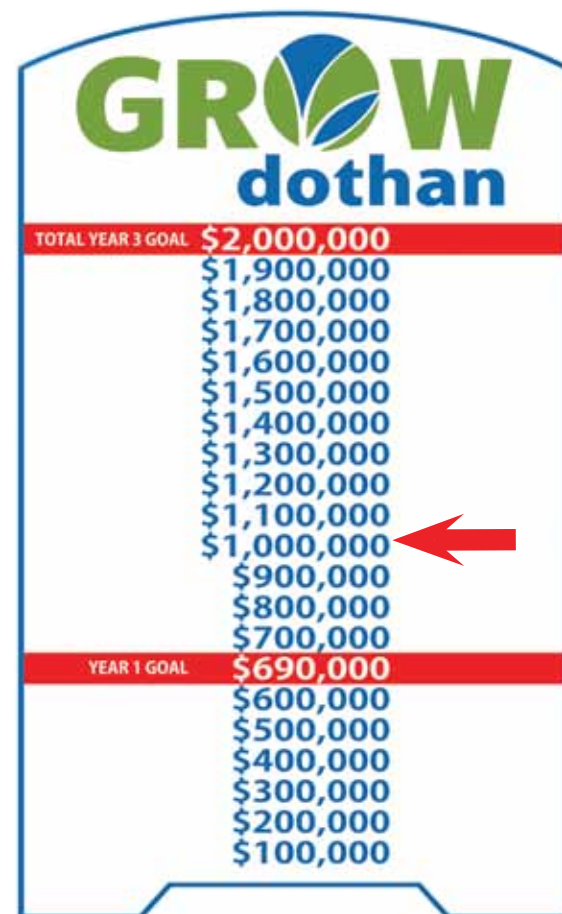
Your investment in the Grow Dothan capital campaign is what helps make economic projects a reality. It's what provides the necessary resources to attract new business to the area.

If you haven't already, come join us! When it's all said and done, every Chamber member benefits, and will continue to benefit, from a growing and thriving economy.

We thank you for your consideration. Your support makes a difference, no matter the size! It's your partnership that helps to make Dothan, Houston County and the Wiregrass area as a whole what it needs to be in order to be the perfect place to live, work and play.



Joey Meigs (right), Dothan Technology Center's new principal, shows Dothan Area Chamber Executive Director Dean Mitchell the equipment that will be used in DTC's new mechatronics class that will train students for a career in industrial equipment maintenance.



Tri-State Region Forms Working Group To Tackle Manufacturing Issues

Under the leadership and direction of the Dothan Area Chamber of Commerce, manufacturing leaders in the tri-state area (Alabama, Georgia and Florida) have formed the Wiregrass Industry Group to collaborate on areas of mutual interest and formulate action plans to meet the challenges of the manufacturing sector of our economy.

"Manufacturers are at the forefront of many of the challenges facing our economy today including workforce development, technical training and job readiness," said Mary Beth Reynolds, vice president of Personnel Resources, Region 10 Workforce member and Dothan Area Chamber board member. "Our initial WIG meeting was a smashing success with lots of positive discussion and ideas. We had a great cross-section of the manufacturing sector in attendance, and we look forward to continuing to work together to share best practices, help create opportunities for current and prospective workers, and have a positive impact in our respective communities."

Approximately 25 companies and entities involved in the manufacturing sector were at the meeting held at the Dothan Area Chamber of Commerce. Among the topics discussed were job readiness, recruiting, technical training, specific skill sets needed, incumbent worker training, transportation and housing.

Manufacturing companies interested in joining the WIG group should call the Dothan Area Chamber of Commerce at (334) 792-5138.



Chamber Awarded 5-Star Accreditation

Great news Dothan! The Dothan Area Chamber of Commerce is pleased to announce that after a comprehensive self-review, the U.S. Chamber of Commerce has awarded the organization with 5-Star Accreditation. This prestigious honor puts your Chamber among the top four percent of chambers nationwide. While a total of 13 chambers in the U.S. were awarded some level of accreditation, the Dothan Chamber was among only six receiving this distinguished 5-Star rating. Alabama now has only two chambers with the 5-Star rating: Mobile Area Chamber of Commerce and the Dothan Area Chamber.

"Accreditation validates a chamber as having programs that benefit their local economy and for positively influencing action in their community," said Raymond P. Towle, IOM, CAE, Vice President, Federation Relations and Institute for Organization Management. "We applaud these organizations for advancing the principles of free enterprise."

This past year, the Chamber staff spent countless hours completing the Accreditation process. Their task: demonstrate competency in nine core areas ranging from finance to facilities. The result of the hard-work is evidenced by this impressive rating. But in truth, we should all be extraordinarily proud of this milestone achievement. It was a true team effort.

"Receiving 5-Star recognition is affirmation that the Dothan Area Chamber of Commerce is operating in a very efficient and well organized manner and is making a positive impact in the Wiregrass area," stated Janice Shepard, vice president of administration. "We are excited to be recognized among the top chambers in the nation and very pleased and proud to honor our members with this recognition."

The only national program recognizing chambers for their effective organizational procedures and community involvement, Accreditation allows the Chamber to renew, improve and promote sound business practices, policies and procedures.

Local chambers are rated Accredited, 3-Stars, 4-Stars or 5-Stars. State chambers are recognized as either Accredited State Chamber or Accredited State Chamber with Distinction. The final determination is made by the Accrediting Board, a committee of U.S. Chamber board members. The U.S. Chamber is the world's largest business federation representing more than three million businesses and organizations of every size, section and region.

For more information about the Chamber's Accreditation, please contact Melia McKean, director of communications, at (334) 792-5138 or mmckean@dothan.com.

Challenges In Workforce Development



Steve Turkoski,
Project Manager

It seems the two greatest challenges in workforce development are accurately projecting regional employer skill requirements and recruiting young people to start down a career path that may not require a four-year degree. As attendance at a university is as much a social activity as it is an academic experience, it has a strong draw on young people, and their parents, who often think a four-year degree will guarantee a financially secure future.

A third issue, but related to the other two, is the aging workforce. The pending retirement of the baby boomers and their institutional knowledge and time-refined skills creates a pressing need to fill new jobs as well as replacing those workers exiting the workforce.

In an earlier article I tracked regional high-demand occupations as they are projected every two years for 10 years into the future. In each two-year cycle since 2012 only 50 percent of the top 20 high-demand occupations for each cycle show up in the next cycle. After four cycles (eight years) only one of the original projected high-demand occupations (Registered Nurses) were still in the top 20.

The most recent projections for Region 10 are for the period 2012 to 2022. The regional occupational projections for Occupational Code 49-3041- Farm Equipment Mechanics and Service Technicians show no growth through the year 2022, with regional employment in the occupation steady at 110. Anecdotal

information garnered from regional farm equipment sales and service establishments indicate that there is a pressing need for up to 150 skilled equipment mechanics and technicians. The same holds true with Occupational Code 49-3052-Motorcycle Mechanics, with projections showing no growth between now and 2022, but regional motorcycle establishments expressing concern that they need more mechanics.

The logical conclusion is that information provided by regional industry more accurately reflects our regional needs. This realization puts us in the same boat as every other region of the country, to include Silicon Valley. We need to help young people and the underemployed to develop career pathways so they can effectively gain the skills required to perform in career fields for which there is a need for workers.

A paper by the Silicon Valley Institute for Regional Studies titled *Trends Affecting Workforce Development in San Mateo County and The San Francisco Peninsula* published May 2014, addressed these issues and presented the following course of action where there are three components of a career pathways strategy:

1. Addressing barriers that make training more difficult such as education, English language and digital literacy deficiencies;
2. Improving training initiatives through engaging industry partners and forming sector-based partnerships; and
3. Improving career navigation efforts through better connecting workers and students to professional networks and the new ways that people find and apply for jobs.

The key partners for the career pathways training strategies described above include:

- A group of industry partners to advise on curriculum that will lead to job placements;
- A training provider such as a community college or apprenticeship program;
- A lead agency to put the partnership together such as workforce board or community college; and
- A funding source.

The issue of young people and their parents holding the mindset that they must have a four-year degree to be successful can only be overcome by experience. They will have to be introduced to others that have financial and professional success in technical fields that do not require a college degree.

The aging of the workforce puts pressure on our education and workforce systems to find ways to engage more of the younger generation in technical education. This need to recruit and train young tech workers is not confined to the United States. Joseph Coughlin, in a *Disruptive Demographics* article writes, "To see the issue writ huge, take a look at the entire nation of Germany, a major producer of machinery, vehicles, chemicals, and other high-tech, engineered products. Germany is experiencing significant demographic pressure as its population ages. Many companies have begun complaining in recent years of a growing shortage of qualified specialists in Germany, and projections that it could grow worse are enough to keep German economists and politicians up at night."

Troy To Host Accounting Seminar

Join Troy University's Continuing Education for a full day of stimulating CPE accounting education on the beautiful Dothan Campus Friday, Aug. 14., from 8 a.m. until 5 p.m. in Malone Hall's Harrison Room. Sessions offering the latest issues in today's accounting field will be presented by seasoned presenters Dr. Steve Grice and Dr. Richard A. Turpen.

Dr. Grice has extensive experience designing and delivering accounting and auditing courses in more than 190 continuing professional education courses for the Alabama Society of CPAs, Mississippi Society of CPAs and various CPA firms and organizations.

Dr. Turpen is a professor of accounting at Auburn University Montgomery and has served as an instructor for the American Institute of Certified Public Accountants and the Alabama Society of Certified Public Accountants.

Session topics include FASB Update, Special Purpose Frameworks (OCBOA), Compilation and Review Update (SSARS No. 21) and Auditing Update. The seminar will offer a total of eight hours of CPE credit. The fee includes a certificate, materials, continental breakfast, lunch and refreshments.

Check-in with breakfast begins at 7:30 a.m. and the cost is \$265 per person; groups of three or more from same company, \$225 each.

For more information, call the Continuing Education office at (334) 983-0005 for a brochure or visit www.troy.edu/continuingeducation/accounting-seminar.



MEN'S HEALTH FAIR 2015

FREE HEALTH
SCREENINGS

- ▶ **Saturday**
- ▶ **August 8**
- ▶ **8–11 A.M.**
- ▶ **Dothan Civic Center**

These free screenings are non-fasting:

- Prostate specific antigen (PSA)
- Testosterone level
- Cholesterol and thyroid
- Glucose
- Stroke assessment
- Vision testing
- Blood pressure
- COPD/asthma
- Height/weight/body fat analysis



**SOUTHEAST ALABAMA
MEDICAL CENTER**

Chamber Names New Board Members, Executive Committee

At the July Board of Directors' meeting, the past five board chairs of the Dothan Area Chamber of Commerce presented the following slate of officers to be accepted for the FY 2016 Executive Committee beginning Oct. 1, 2015:

Forrest Register
Register Realty Co. Inc.
Chairman

Scott Applefield
Winco DBA Bojangles'
Chairman-Elect

Hope Johnson
Friend Bank
Immediate Past Chair

Mark Saliba
Alfred Saliba Corp.
Grow Dothan Chairman

Bob Woodall
Bob Woodall Air Care Systems Inc.
Grow Dothan Immediate Past Chairman

R. Cliff Mendheim
Prim & Mendheim, LLC
Treasurer

Beau Benton
Larry Blumberg & Associates (LBA Hospitality)
Community Development Council Chairman

Mary Beth Reynolds
Personnel Resources
Education Council Chair

Delvick McKay
City of Dothan
Governmental Affairs Chairman

Cynthia Green
Wiregrass Rehabilitation Center Inc.
Membership Development Council Chairman

Also at the July meeting, the Chamber's Nominations and Elections Committee, chaired by Bob Woodall, immediate past-chairman and Bob Woodall Air Care Systems Inc., presented the following slate of nine candidates as incoming board members who will serve three-year terms of office beginning Oct. 1, 2015:

Susan Anderson
Eagle Eye Outfitters Inc.

Ronnie Dean
Southeast Alabama Medical Center

Vince Edge
Johnston, Hinesley, Flowers, Clenney & Turner

Precious Freeman
G. W. Carver Interpretive Museum

Brad Kimbro
Wiregrass Electric Cooperative

David (Mit) Kirkland
Scenic Cable Network and Production

Jim Loftin
Coleman Worldwide Moving

Pam Miles
Exchange Center for Child Abuse Prevention

Suzanne Woods
Flowers Hospital

The Chamber's board determines policies and set goals aimed at advancing economic and community development in the Dothan area.

Upcoming Member Events

► **Celebrate Recovery**
Every Friday • 7 p.m.
Harvest Church. This is a biblical 12-step program for anyone struggling with life's hurts, hang-ups or habits. The program is free and all are welcome. For those with children, age specific children's programs available. For more information, call Harvest at (334) 702-6555 or email celebraterecovery@harvestdothan.com. "You can't heal a wound by saying it's not there!"

► **Carmike Cinemas' Weekend "Kidtoon"**
Every Weekend • Times Vary
Dothan Pavilion. Carmike Cinemas will play a special "Kidtoon" every weekend for only \$5. For more information, contact the local theatre at (334) 836-0813 or visit www.carmike.com for show times. Some locations will be able to have a special showing on Tuesday mornings for schools and daycares to take advantage of Carmike's Stimulus Tuesdays.

► **Military Appreciation Month**
Landmark Park. Landmark Park offers free admission to the park to the nation's active duty military personnel, including National Guard and Reserve, and their families from Memorial Day through Labor Day 2015. For more information, visit www.landmarkparkdothan.com or call (334) 794-3452.

► **Foster Fest**
Aug. 21 • 6 p.m.
Foster Street Downtown Dothan. Hosted by The Downtown Group, this is a free, pet-friendly event showcasing downtown Dothan, the local arts, crafts and music scene, downtown businesses and classic cars. For more information, contact The Downtown Group at (334) 793-3097 or visit www.thedowntowngroup.com.

► **Yard Party for Art**
Aug. 22 • 6 p.m.
Wiregrass Museum of Art and Conference Center. WMA's yearly fundraiser for arts education is back again with Kane and the Catalina Kings opening and local favorites the KJAMS headlining. Food and drink vendors will be on hand, including pop-up restaurant Harley's Landing and beer by Folklore Brewery. Tickets: \$15 (pre-sale), \$20 (at the door), \$30 (reserved seating), \$60 (Gold Plate dinners). For more information, call (334) 794-3871 or visit www.wiregrassmuseum.org.

TB&T Names Kirkland And Stout To Dothan Branch



*Mace Kirkland,
Regional Vice
President*



*Jeff Stout,
Market President*

Jeff Kervin, Troy Bank & Trust president and CEO, is pleased to announce that Troy Bank & Trust will be opening a branch in Dothan, located at 3850 W. Main St., in the Houston Centre Shopping Center. Mace Kirkland will serve as regional vice president, while Jeff Stout will be the market president at the new location.

Kirkland has over 34 years of banking experience and has worked in the Wiregrass area, with various holding company banks, for most of those years. He graduated from Troy State University in 1981 with a bachelor's degree in business administration and finance. Kirkland is also a graduate of

the Alabama School of Banking in Mobile, Alabama.

Stout, originally from Waynesboro, Virginia, has over 30 years of banking experience, mostly in the Dothan market. Having graduated from The University of Delaware where he majored in management and finance, he received his MBA from Jacksonville State University.

The Dothan Branch will make the 10th location of Troy Bank & Trust and the first in Houston County. TB&T currently operates branches in Troy, Goshen, Brundidge, Ariton, Elba, New Brockton and Enterprise. Troy Bank & Trust is an independent community bank with assets of over \$838,837,000, and was organized in 1906.

"We are so pleased to have both Mace and Jeff on board at our newest branch in Dothan," said Kervin. "With almost 65 years of banking experience between these two gentlemen, I know that our new Dothan Branch will be a success."

For more information, contact Dianne Lee, marketing and public relations officer, at (334) 808-2825 or visit www.TroyBankandTrust.com.

Sherrill Joins Wiregrass United Way



Angie Sherrill,
Area Manager

Angie Sherrill has joined the Wiregrass United Way as Houston County area manager. She brings more than 18 years of experience in nonprofit fundraising to the job where she will be responsible for working with the local board of directors and volunteers to coordinate the annual campaign efforts throughout Houston County.

Sherrill has a bachelor's degree in business administration from Troy University. She has been involved with a number of civic organizations in the area for many years including the National Peanut Festival, Dothan National League, Dothan Service League and Dothan-Houston County Rotary Club.

Sherrill and her husband Steve have one son and are active members of Calvary Baptist Church.

The Wiregrass United Way has served the Wiregrass area since 1938, currently funding 46 member agencies serving Barbour, Coffee, Dale, Geneva, Henry and Houston counties.

For more information, call (334) 792-9661 or visit www.wuw.org.



Make A Bowl, Make A Difference

Empty Bowls Dothan will have a Community Bowl-Making Day Tuesday, Aug. 4, from 6-8 p.m. at The Cultural Arts Center, 909 S. St. Andrews St., Dothan.

There is no cost to participate in the bowl-making process. The bowls will be sold Feb. 6, 2016, at an event to benefit the Wiregrass Area United Way Food Bank and The Cultural Arts Center.

Space is limited and registration is required. To reserve your spot, call (334) 699-2787. Make a bowl. Make a difference.

YOUR CHAMBER

Do You Have A Workshop or Seminar Idea?

Is there a seminar or workshop that would help your business excel or operate in its day-to-day functions? Is there a particular seminar that you would like to see the Chamber offer? Email your idea(s) to Steve Turkoski, project director, at sturkoski@dothan.com.

Brian-Holloway Carpet Receives Special Visit And Tribute

Representatives from the Stephen Siller Tunnel to Towers Foundation, an organization begun in memory of a fallen Sept. 11 firefighter, recently paid a special visit to Brian-Holloway Carpet One Floor & Home to personally thank them for their generous support of the Foundation's Building for America's Bravest program.

The BFAB program builds hi-tech smart homes for service members returning from war who have been catastrophically injured.

Carpet One Floor & Home, and its manufacturing partner Mohawk, have committed to providing flooring materials and installation for 46 of these smart homes. Each store's customers are invited to share information about the program with others, and make a personal contribution at the store site.

The goal is to collect a donation of \$10 or more from each customer to ultimately enable the building of at least two more smart homes (www.carpetone.com/our-bravest).

In recognition of that support, members of the Fire Department of New York City, acting on their own initiative as ambassadors of the Tunnel to Towers Foundation, presented a specially-designed shadowbox containing hallowed 9/11 steel from Ground Zero to Morris Holloway.

"We are truly humbled and honored that the Tunnel to Towers Foundation and members of the New York Fire Department who were actually at Ground Zero on 9/11 and during its aftermath, traveled all the way from their home base to visit us and express their gratitude, said Holloway, Brian-Holloway store owner. "In fact, we are the ones who are thankful to them for their dedication and service. That is why we are glad to be part of this wonderful program that helps military heroes who have sustained the most devastating injuries."

For more information about the Stephen Siller Tunnel to Towers Foundation, visit www.Tunnel2Towers.org.



WHRMA To Host Annual HR Forum

The Wiregrass Human Resource Management Association will hold its 16th annual human resource forum Thursday, Sept. 17, from 7:30 a.m. until 3:30 p.m. in Sony Hall on the Dothan Campus of Troy University.

Open to all human resource directors, managers and staff, this year promises to be an exciting time with the theme "HR is a Three Ring Circus: Be an Innovative Ringmaster." Presentations from professional speakers will focus on three key areas of HR: Leadership and Development, Conflict in the Workplace, and Legal/Legislative Updates.

Today's human resource manager is expected to have the latest, most accurate information and resources available. This forum is of special interest to any employee involved in the human resource department, from assistants to managers to business owners.

With lunch included, there will be vendors and door prizes to round out the day. For more information, to be a vendor, to view a flyer or for registration information, visit <http://whrma.shrm.org> or email whrmadothan@yahoo.com.

Gary And Diane Norman Complete Certification Process

Gary and Diane Norman of Norman Coaching, LLC recently completed training and certification as Human Behavior Consultants at the Personality Insights Institute in Atlanta, Georgia, under the training of Dr. Robert Rohm.

This certification process allows the Normans to conduct personality evaluations and training utilizing the DISC Model of Human Behavior and the Ultimate DISCOVERY System. The DISC model identifies four basic personality types. Every person has some combination of these four behaviors.

The DISC model used to understand individual personalities is a positive, normal behavior, wellness based model for describing personality behaviors. This process allows individuals to better understand

themselves and others, create better relationships and build better teams.

Gary and Diane are also certified trainers, coaches and speakers with the John Maxwell Team. Norman Coaching, LLC is committed to growing its capabilities to help individuals and teams to achieve their personal and professional goals and experience life changing results through coaching, leadership training and personal growth training.

In addition to their existing services, the DISC Model for Human Behavior can add profound value to all relationships whether family, business, church or community groups.

For further information or to discuss a specific program for your team, contact Gary Norman at (334) 797-5183.

Cole To Lead Youth Symphony



Rachel J. Cole

The Tri-State Community Orchestra has selected Rachel J. Cole to lead the Wiregrass Youth Symphony Orchestra for the upcoming 2015-2016 school year. Cole was chosen for her love of instrumental string music, training and teaching experience.

Daughter of Michael and Sabrina Hannon, Cole grew up in Dothan, Alabama, studying cello under two Florida State University Doctors of Music, and started playing in the Tri-State Community Orchestra, prior to the WYSO formation, at the age of eight.

Cole attended FSU summer camps, master classes and later entered the FSU School of Music. She currently instructs violin and cello at The Studio at Covenant United Methodist Church. She is looking forward to sharing her love of music with the WYSO students.

Enrollment in the Wiregrass Youth Symphony Orchestra starts Aug. 15, at The Cultural Arts Center. For more information, call (334) 585-4903 or visit www.tristatecommunityorchestra.org.

James Bowman Realty Welcomes New Agents



Chamera Byrdsong-Scott, Realtor

The James Bowman Realty Inc. welcomes to new agents to its team – Chamera Byrdsong-Scott and Lee Calhoun.

Byrdsong-Scott has been a member of the Wiregrass community since 2006. She is active in her church and with numerous community charity functions. She is currently working to attain various real estate accreditations to help her maximize the number of services she can offer to her clients.



Lee Calhoun, Realtor

Calhoun is a Houston County native and has over 15 years of real estate experience. She joins the agency with a broker's license in both Alabama and North Carolina. She also has 10 years of experience in new home construction and management. Calhoun is excited to serve the Wiregrass with all its real estate needs.

James Bowman Realty's goal is to help individuals choose the right property for their needs and guide them towards making an informed real estate decision in the Dothan market. Their realtors take pride in being able to give all of their clients important local information needed to make informed decisions based on years of living and enjoying all of the Dothan and Wiregrass area.

For more information, contact the Dothan office at (334) 794-7211 or visit www.dothanforsale.com.

Herschel Walker To Speak In Dothan

The Dothan Education Foundation is pleased to announce, Heisman Trophy winner and former Dallas Cowboy football player, Herschel Walker will be coming to Dothan Tuesday, Sept. 22, at 5:30 p.m. at the Dothan Civic Center.

This will be the annual fundraising event for the Dothan Education Foundation and community support is vital to the continued success of the organization. There are several different ways you can support the event through sponsorships, reserved tables (which include dinner), and meet and greet tickets which are all available through the foundation.

Balcony seating will also be available for purchase

through the Dothan Civic Center. Ticket pricing and additional information regarding the event can be found on the DEF website at www.dothaneducationfoundation.org.



DOTHAN
EDUCATION
FOUNDATION

Herschel Walker supports numerous charitable and educational organizations and is the author of *Breaking Free*, a memoir from the joys and hardships of childhood, to his explosive impact on college football, to his remarkable professional career. His compelling account testifies to the strength of the human spirit and its ability to overcome any challenge.

For additional information, contact DEF at (334) 794-6585 or email Tami Culver at tami@dothaneducationfoundation.org.

Jackson Thornton Asset Management Again Named A Top Firm

Jackson Thornton Asset Management was recently ranked fourth of the Top 100 Fee-Only Wealth Management Firms in the country by CNBC. CNBC, along with Meridian-IQ, evaluated wealth management firms based on multiple criteria.

"We are very proud to be named to this list by CNBC," said George C. Smith, managing principal of Jackson Thornton Asset Management. "We appreciate the trust our clients have shown in us over the years and this is really a recognition of those long term client relationships."

With more than \$860 million in assets under management, JTAM (a subsidiary of Jackson Thornton CPAs & Consultants) has been providing wealth management services to clients throughout the country since 1999. The firm offers wealth management, retirement planning and consulting services in addition to collaborative tax and estate planning.

For more information, contact the Dothan office at (334) 793-7001 or visit www.jt-am.com.

Fit.

After our weight loss surgery, you might be surprised what does.

Losing a great deal of weight can be very difficult on your own, and sometimes diet and exercise just aren't enough. But at Flowers Hospital, you have a partner in healthy, successful weight loss. With our minimally invasive surgery options, you will feel full with less food, which can help you lose weight faster. So take the first step toward a healthier, more active life.

To learn more, visit FlowersBariatricCenter.com or call 334-944-7095.

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FlowersHospital.com

Patient results may vary. Before you decide on surgery, discuss treatment options with your doctor.

This is the first of a three-part series on the Americans with Disabilities Act issues facing businesses in the Wiregrass area by Attorney Bricker Daughtry, shareholder with Carr Allison Law Firm in Birmingham, Alabama.

Part I: Accessible Parking And Access

Recently, several businesses in Dothan have received letters from lawyers asserting violations of the Americans with Disabilities Act. It only takes one disabled patron to visit your establishment and notice a violation to place the burden of an ADA lawsuit on your business. In some instances, it's suspected the disabled individual has never visited the facility that received such a letter.

You can help protect yourself from an ADA lawsuit by ensuring that your facilities provide proper accessibility pursuant to ADA regulations.

All businesses that provide goods or services to the public are subject to the Americans with Disabilities Act. These business are called public accommodations under the ADA. You have an obligation to ensure that your facilities adhere to ADA guidelines if you:

- Own,
- Operate,
- Lease, or
- Lease to a business that serves the public.

Be aware that there are no "grandfathered" businesses under the ADA. Failing to comply with these regulations runs the risk of federal court litigation that could involve considerable amounts of time and money.

Please review the following checklist regarding proper accessible parking and access to your business:

- Do you have accessible parking?
- Do you have enough spaces under the ADA with van accessible signage?
- Is there a route of travel that does not contain the use of stairs?
- Is the route of travel into your establishment at least 36 inches wide?
- Do all ramps longer than six feet have railings on both sides?
- Are railings sturdy, and between 34 and 38 inches high?

This checklist represents only a very small portion of possible violations. If you've answered "no" to any of the questions on this list, your facilities may be in violation. If this is the case, chances are that several other violations also exist.

If you receive a letter regarding ADA violations or have any questions or concerns regarding compliance with ADA regulations, you can contact Attorney Bricker Daughtry at (205) 949-2914 or (205) 908-1111 or Eric Wade, shareholder with Carr Allison Law Firm in Dothan at 256 Honeysuckle Road, #6, at (334) 712-6459.

Free building compliance assessments are also offered through the Alabama Department of Rehabilitation Services. For more information, contact Jeffrey Mega, rehabilitation technology specialist, at (334) 678-5019 or jeffrey.mega@rehab.alabama.gov.

Sales Tax Holiday August 7-9

Alabama will observe its 10th annual sales tax holiday from 12:01 a.m. Friday, Aug. 7, 2015, until midnight, Sunday, Aug. 9, 2015.



For three days only, pay no sales tax on:

- * Clothing and footwear (\$100 or less per item)
- * Certain school supply items (\$50 or less per item)
- * Computers or computer equipment (\$750 or less)
- * Any book valued at \$30 or less

For more information, go to www.AlabamaRetail.org/AlabamaSalesTaxHolidays, or call 334.242.1490 or 866.576.6531.

Save The Date! Small Business Workshop

*Preparing Your Business
For Online Success*

Dothan Area Chamber of Commerce

Aug. 13 • 2 p.m.

Are you ready to align your mission, craft your message and target your ideal customers online? With the increased waves of new technology and the age of fresh and innovative ways to communicate with your target audience, it's no secret that ensuring your brand is visible online could be the make or break for your business.

Join the Dothan Area Chamber of Commerce and Tiana Patrice, Tiana Patrice Consulting, for a "Preparing Your Business For Online Success" workshop Thursday, Aug. 13, from 2 p.m. until 3:30 p.m. at the Chamber facility. This workshop will give your business the innovative tools, tips and strategies to maximize and profit from opportunities online.

This class will teach you how to create online business systems that run automatically, allowing you to work smarter not harder. You will also learn how to create simple, yet strategic ways to connect with your ideal customers using up-to-date strategies that are authentic to your brand purpose.

Come prepared to increase your brands visibility and maximize your online success. This is a BYOL (bring your own laptop) workshop. There is no cost to attend; however, pre-registration is required by Tuesday, Aug. 11, at noon. To reserve your seat, call Susan at (334) 792-5138.

MEMBERSHIP
Drive



socialize. make friends, have fun
network. make connections with other young professionals
outreach. make a difference in our Wiregrass community



PJ Muller
and
Kane Meredith
performing



Like us on

& join at
www.dothanyp.com

Celebrate our new members on
Thursday, August 13th
5:30 until @ Folklore

Two Great Publications, One Great Idea!

*Don't Miss Out On A Great Opportunity
To Reach A Large Audience*



You want to reach new residents and the business community. They want to know how to find you. The best way to achieve both goals is to advertise in the Dothan Area Chamber of Commerce's *2016 Dothan's Official Welcome Guide* and the *2016 Membership Directory & Business Guide*.

The Dothan Area Chamber and Print Services Inc., the Chamber member awarded this project, have begun the ad sales campaign for these 2016 publications. Chamber members (primary contact and/or advertising agent) recently began receiving the Chamber's project introduction letter, verification form(s) and a "Reserve Your Space" brochure.

Print Services will be contacting members about the advertising opportunities and has a media kit available online at www.pspriinter.com.

The *Welcome Guide* and *Membership Directory & Business Guide* will be mailed to Chamber members in late January 2016. High visibility through great distribution has been the key to the *Welcome Guide's* success. Increased usage of the *Membership Directory* is a direct result of its convenience to find fellow business members to promote our business-to-business relationships. Don't miss out on these important publications! Your company will benefit greatly by reaching all who look to the Dothan Area Chamber for information about Dothan businesses in 2016.

Distribution of the *Welcome Guide* (10,000) includes economic development prospects, new residents, prospective retirees and relocation families requesting information through the Chamber, 14 Chamber member apartment complexes for new residents, 20 Chamber member hotels/motels in-room distribution and the Dothan Utilities and Wiregrass Electric Authority offices to all new service customers. Great web exposure is another avenue of distribution for the *2016 Welcome Guide*. The publication will be on the following websites: The City of Dothan, Houston County, Dothan Convention and Visitors Bureau, Dothan Area Chamber of Commerce and Print Services Inc.

For more information about this opportunity, please contact:



(334) 702-4063
(334) 712-6532 Fax
www.pspriinter.com

Ambassador Committee

A P P L I C A T I O N

2015-2016

**Are you good at promoting
your belief in the Chamber?**

**Do you enjoy people
and networking?**

**Is your business interested in
connecting with the community?**

**Then you may have what it takes
to be a Chamber Ambassador
or Diplomat.**

The Dothan Area Chamber of Commerce Ambassador and Diplomat Committees are gearing up for its 2015-2016 fiscal year, and are looking for a few good volunteers who enjoy teamwork and meeting people. The program year runs October-September and the committees meet the first Tuesday of each month at 9 a.m. at the Chamber office.

Serving as an Ambassador or Diplomat allows you to become more involved in your business community. This results in increased networking opportunities, enhanced visibility of your business and numerous opportunities to market and promote your products and services.

If you are interested in serving as an Ambassador or Diplomat for the Dothan Area Chamber of Commerce please complete and return the application. The commitment is for one year.

The Chamber has 50 Ambassador positions available for the 2015-2016 year and will accept applications until Aug. 7, 2015, or until all positions are filled.

Returning Ambassadors/Diplomats must also re-apply for the 2015-2016 year.

For more information, contact the Director of Membership, LaRhonda Robinson, at (334) 792-5138 or e-mail lrobinson@dothan.com.

(To be a Diplomat you must have been an Ambassador for three consecutive years.)

Name: _____

Business Name: _____

Title or Position: _____

Address: _____

Phone: _____ Fax: _____

Email: _____

Circle One: AMBASSADOR DIPLOMAT

August 2015

THIS ISSUE:

Four Outstanding Business Leaders To Be Inducted Into Hall Of Fame

Tri-State Forms Wiregrass Industry Group

Challenges In Workforce Development

TB&T Names Kirkland And Stout To Dothan Branch

Brian-Holloway Carpet Receives Special Tribute

Jackson Thornton Asset Named Top Firm

Part 1: Accessible Parking And Access

Sales Tax Holiday

DOTHAN AREA CHAMBER OF COMMERCE



DOTHAN Business Hall of Fame



2015 LAUREATES ANNOUNCED

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ECONOMIC INDICATORS

▲	Labor Force for the Dothan MSA for May: 62,138 in 2014; 62,749 in 2015 58,006 in 2014; 58,798 in 2015 Employed
▼	Unemployment for the Dothan MSA for May: 6.6% in 2013; 6.3% in 2014
▲	Residential Building Permits for the City of Dothan for May: 16 issued (\$5.12 million) in 2014; 21 issued (\$5.86 million) in 2015
▼	Home Sales in Dothan for May: 97 sold in 2014; 96 sold in 2015
▼	Enplanements for Dothan Regional Airport for May: 4,899 in 2014; 4,252 in 2015
▲	Houston County & Dothan Sales and Use Tax Collections (\$) for May: \$1,429,155 in 2014; \$1,430,271 in 2015 (County) \$4,652,222 in 2014; \$4,904,088 in 2015 (City)

Editor's Note: Sources for this information vary; call the Chamber for details. Data as of 7/07/15. Visit www.dothan.com for the most current information.